

17 OCTOBER 2013



**GK ANCUABE GRAPHITE MINE SA**  
**@**  
**ACIS BUSINESS LINK SEMINAR**



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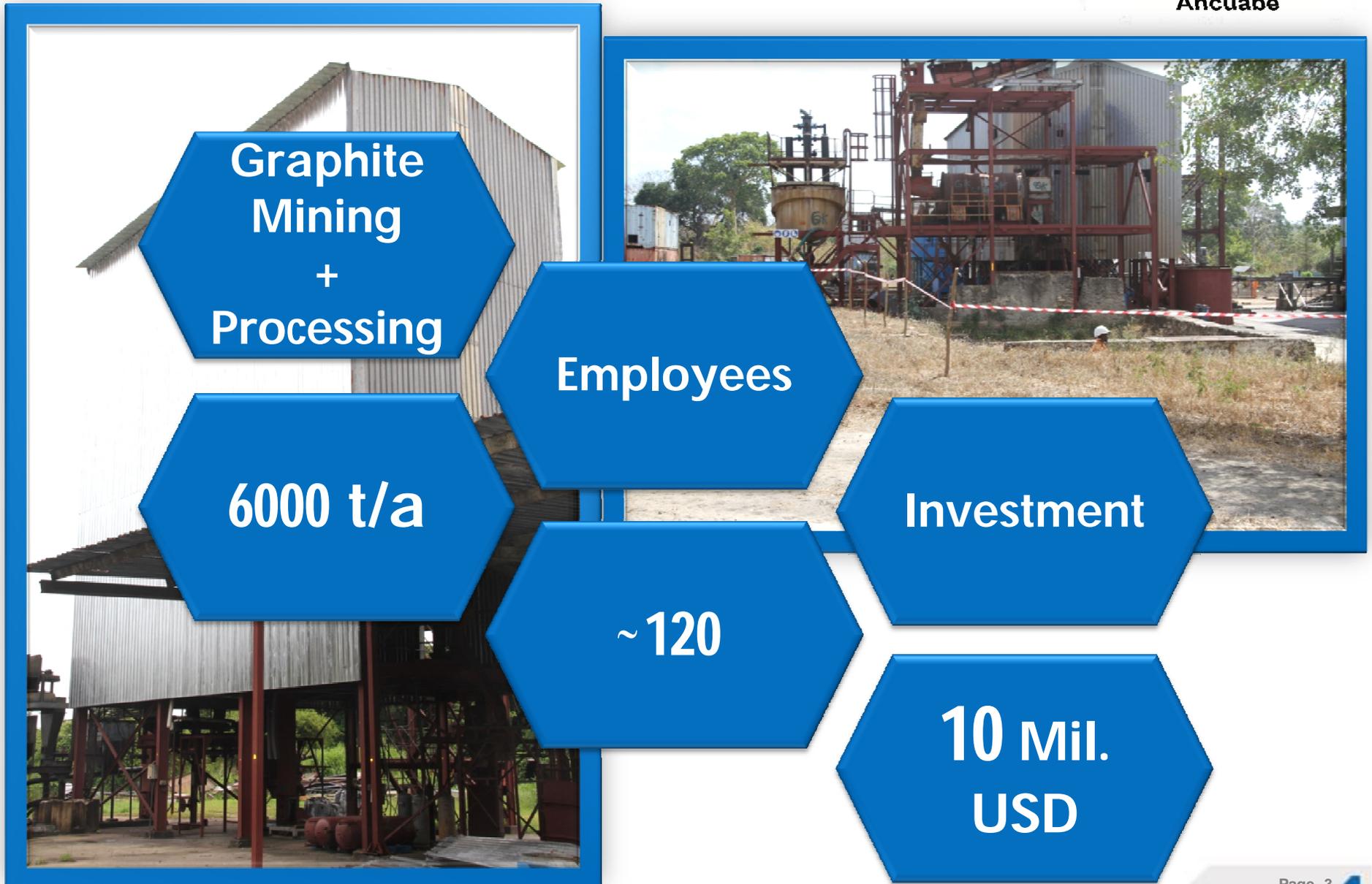
by  
**GABRIEL POPESCU**



# GK AGM SA – AT A GLANCE



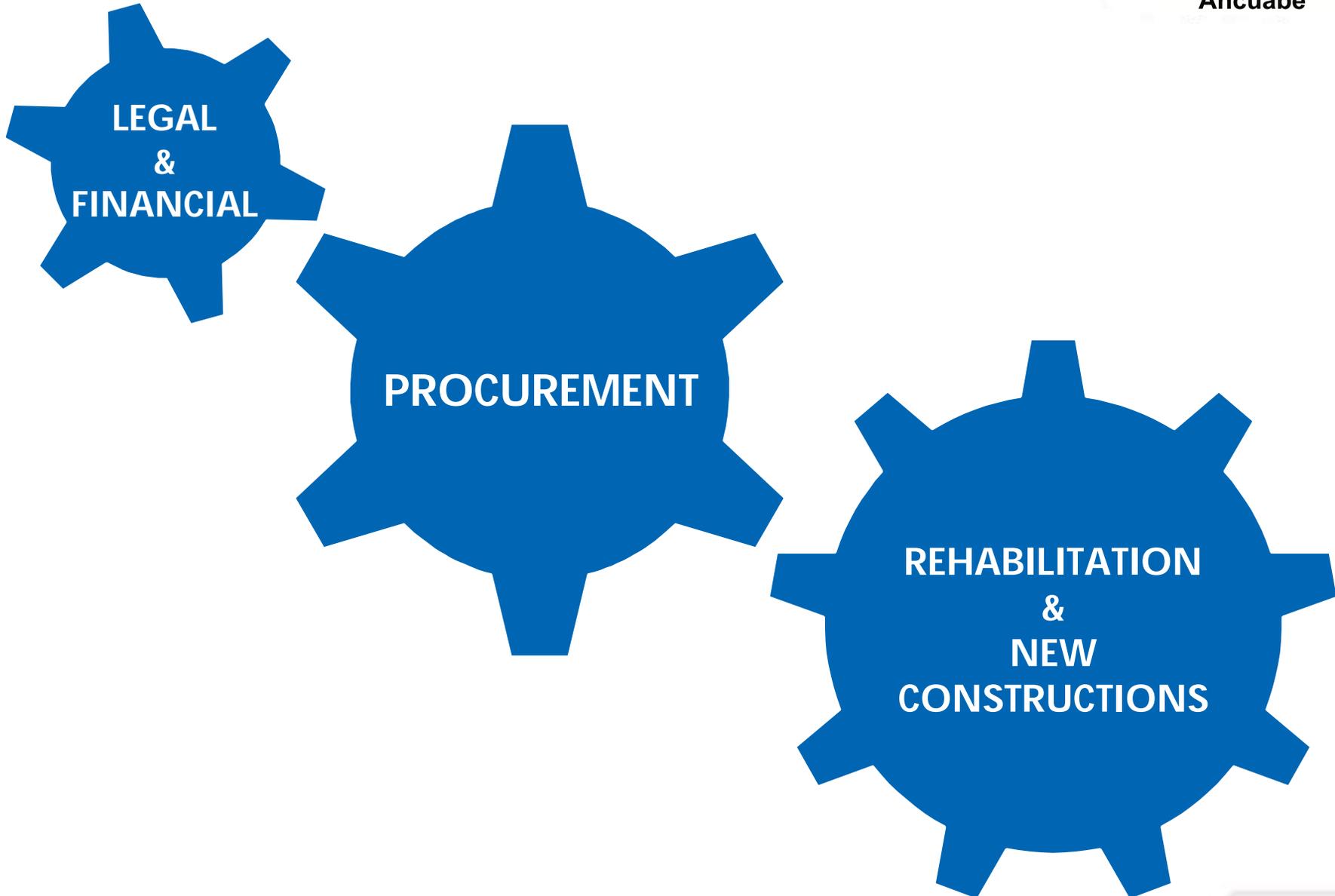
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# GK AGM SA – ACTIVITIES FOR 2014



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# OUR PROCUREMENT STRATEGY



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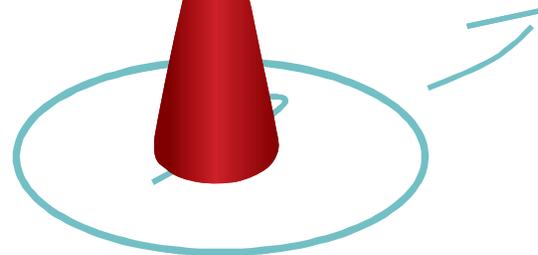
3. CHECK INTERNATIONAL AVAILABILITY



2. CHECK NATIONAL AVAILABILITY



1. CHECK LOCAL AVAILABILITY



# LOCAL PROCUREMENT– CHALLENGES



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1. Unfortunate location of GK in the current local supply context

2. Expensive and complicated logistics

3. Limited local industrial and manufacturing sector

4. Available equipment and materials is generally imported for domestic use

5. Limited availability of service providers

# LOCAL PROCUREMENT– OUR WISHES



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1. Supplies with excellent “value for money” ratio

2. Reliable supply in terms of delivery dead lines and consistency

3. Improved skills in understanding the needs of the industrial investors

4. Availability of relevant spares and after sales services

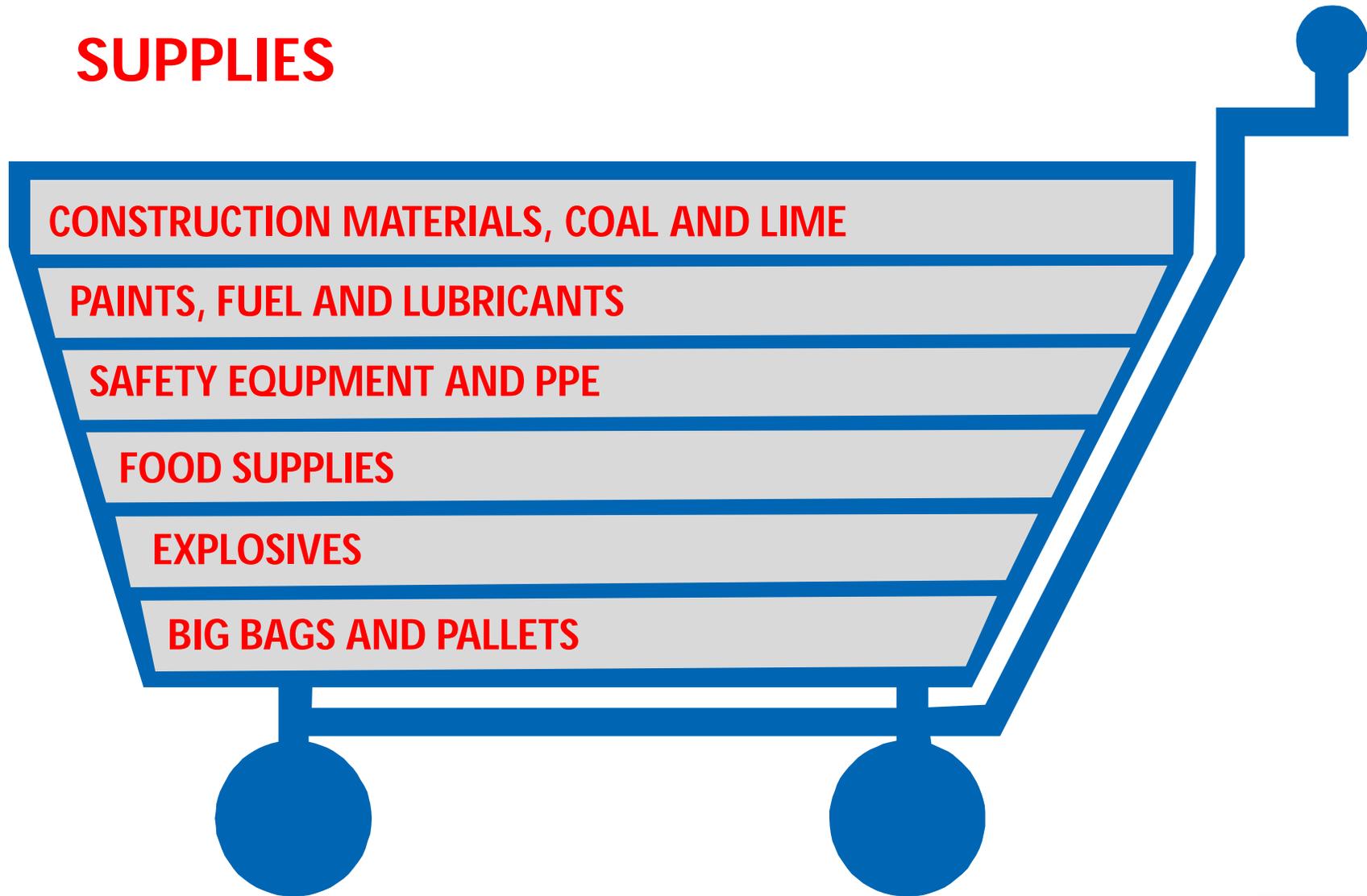
5. 90 Days credit facilities

# OUR PROCUREMENT NEEDS



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## SUPPLIES

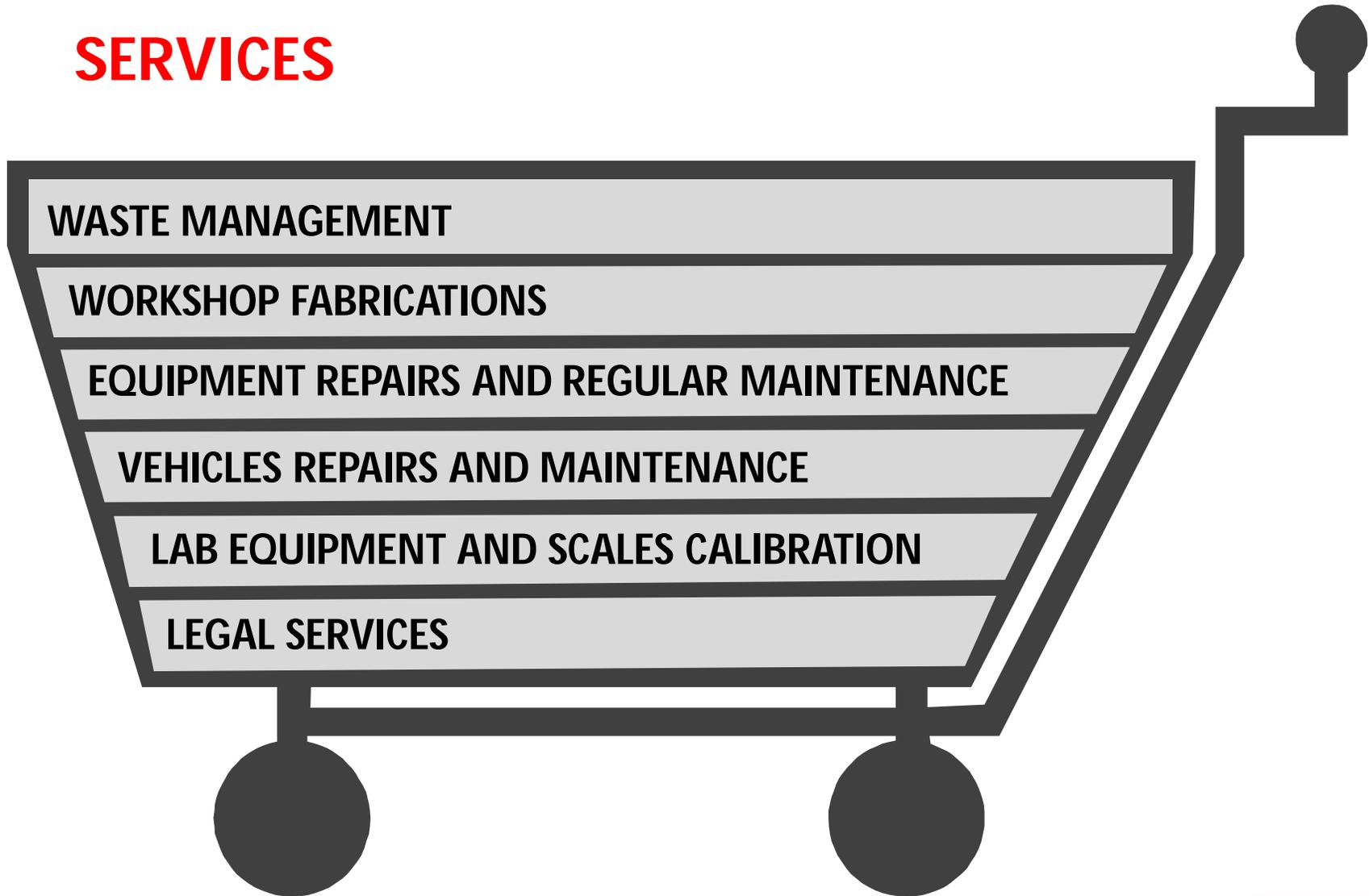


# OUR PROCUREMENT NEEDS



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## SERVICES

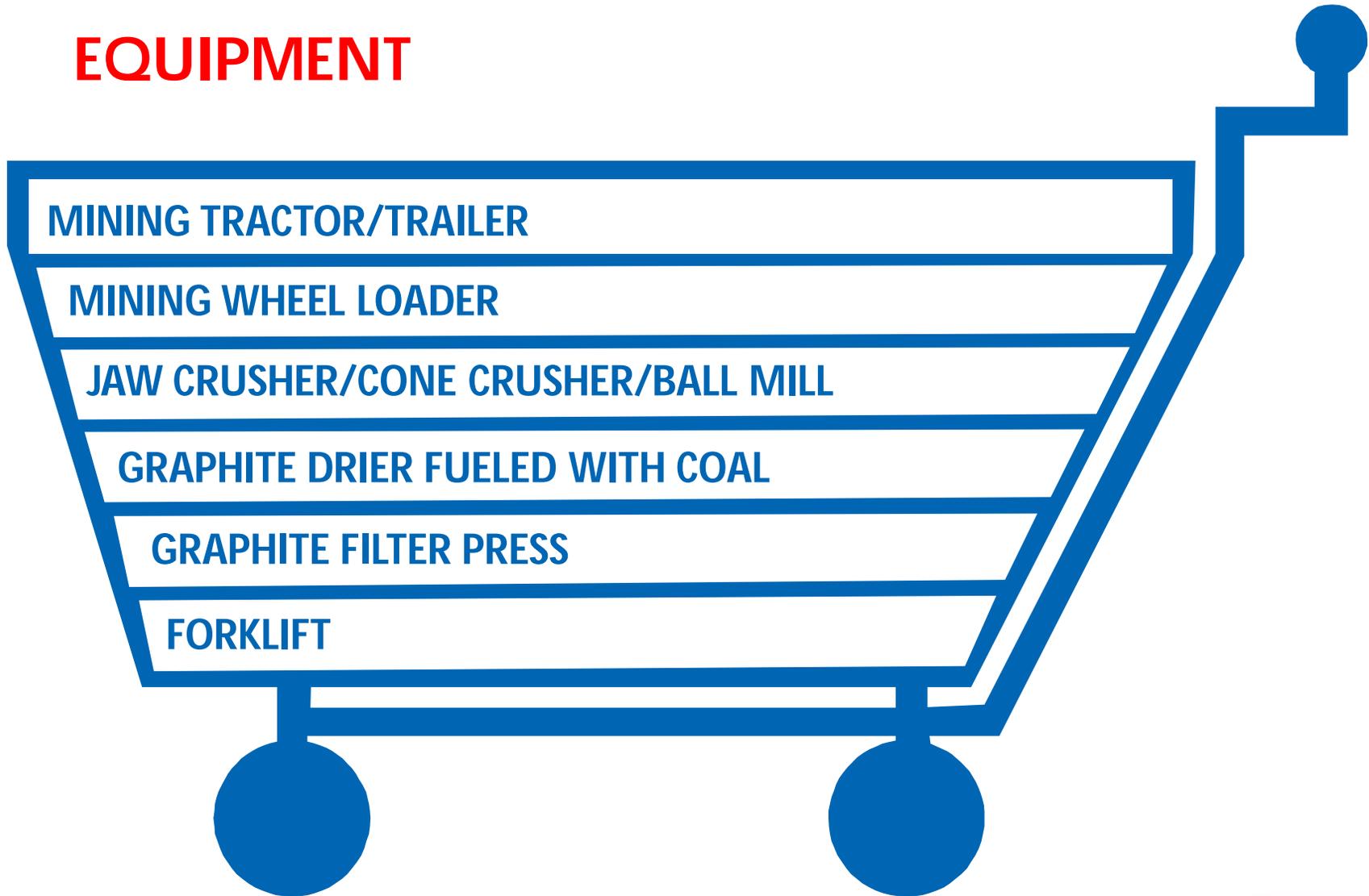


# OUR PROCUREMENT NEEDS



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## EQUIPMENT





# Excellence in Graphite



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