RMB Global Markets Research SSA currency update



20 January 2014

Angola

• AOA: Kwanza forecast to depreciate by 3.6% over the next two years

Botswana

• BWP: Pula trading weaker against US dollar

CMA

• ZAR: Negative news, but positive price action

Ghana

• GHS: Cedi weakness is unrelenting

Kenya

• KES: Cheaper funding rates could prompt extension of long US dollar positions

Mozambique

• MZN: Metical trading sideways

Nigeria

NGN: Chipping away at USD/NGN160.00 as oil firms disappoint

Tanzania

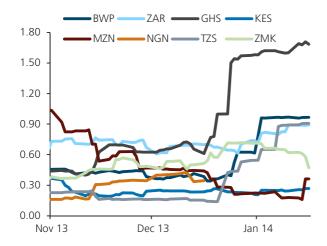
• TZS: Shilling volatility to subside as import demand eases

Zambia

• ZMW: Kwacha at the mercy of local and international determinants

Currency fluctuations

1-month realised volatility



Source: Bloomberg Data as at January 2014

Contents

- 2 Angola, Botswana, CMA
- 3 Ghana, Kenya and Mozambique
- 4 Nigeria, Tanzania and Zambia
- 5 Spot and forward exchange rates
- 6 General information
- 7 Contact pages
- 8 Disclaimer

Analysts



Nema Ramkhelawan-Bhana

Africa Analyst

nema.ramkhelawan@rmb.co.za +27 11 282-8519

Celeste Fauconnier

Africa Analyst

celeste.fauconnier@rmb.co.za +27 11 282-1923

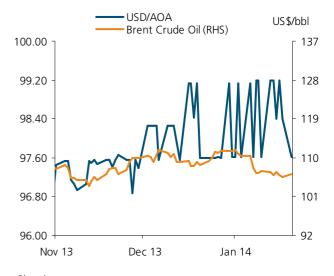


Angola

Kwanza (AOA) in brief

 We have observed greater exchange rate fluctuations since the beginning of 3Q13. Changes to local invoicing requirements have altered the supply and demand of local currency, resulting in greater two-way kwanza volatility since mid-August. We anticipate a 3.6% depreciation over the next two years, implying USD/AOA99.05 in 2014 and USD/AOA100.05 in 2015.

Figure 1: Some FX volatility but stable



Source: Bloomberg Data as at January 2014

Botswana

Pula (BWP) in brief

The pula still remains under pressure as the dollar is expected to strengthen further, especially against emerging market currencies. We expect the pula to open a touch stronger around BWP/USD0.1117/19 compared to the closing level of 0.1115/18. The pula should open little changed around 1.2149/79 compared with 1.2154/85 at close against the South African rand.

Figure 2: Pula under pressure against the US dollar



Source: Bloomberg Data as at January 2014

CMA Rand (ZAR) in brief

• Global market moves and local news remain strongly rand negative. After Friday's pullback, expect renewed losses today. Whether USD/ZAR will be able to push through Friday's high of 10.96, though, is open to question and will set the tone for the entire week. Trade opens in the high 10.80s. Support is at 10.82/83, resistance at the all-important 10.96. Volumes may be limited early week because of the US holiday tomorrow. EUR/ZAR is somewhat more contained, trading in the low 14.60s. GBP/ZAR remains at 17.85 and looks set to win the race to the big figure (USD/ZAR of 11, EUR/ZAR of 15, and GBP/ZAR of 18).

Figure 3: Renewed losses expected this week



Source: Bloomberg Data as at January 2014

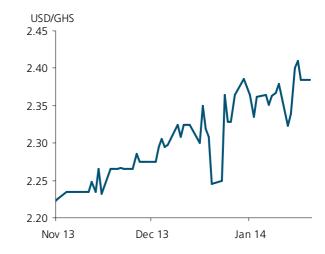


Ghana

Cedi (GHS) in brief

• Depreciatory pressure on the cedi is unrelenting. Resistance levels are failing to hold as persistent onshore demand for foreign exchange continues to outstrip the supply, rendering the cedi vulnerable to further weakness. The BoG's new regulations have failed to restore balance to the market. Additional measures are required to stem the tide of currency losses and restrict the pass through to inflation. The BoG might raise the policy rate, which would heighten the local unit's carry trade appeal. However, the last MPC statement made it clear that current inflationary pressures will not necessarily provoke the MPC, which could indicate an unchanged policy rate for 2014.

Figure 4: Cedi continues to lose ground to the US dollar



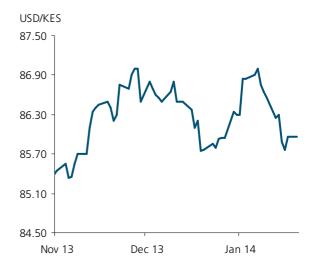
Source: Bloomberg Data as at January 2014

Kenya

Shilling (KES) in brief

Having tested USD/KES87.00 at the beginning of the year, the shilling has eased back into a comfortable trading range
 — 85.50–86.50, amid improved liquidity conditions. The potential for weakness is still apparent as a fall in the weighted average interbank rate might prompt local banks to expand their long dollar positions. Movements above 87.00 are likely to be transitory as the CBK appears reluctant to allow the unit to weaken beyond this level.

Figure 5: Withstanding surge in dollar demand



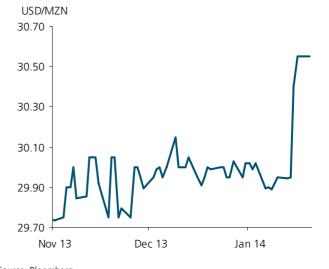
Source: Bloomberg Data as at January 2014

Mozambique

Metical (MZN) in brief

 The metical traded sideways last week, after briefly touching USD/MZN30.00 at the start of the month. We expect the currency pair to gravitate toward 29.00 in 2014 before drifting down to 28.25 in 2015. Short-term momentum indicators, notably the 14-day moving average, suggest an appreciatory bias but this could change depending on prevailing liquidity conditions.

Figure 6: Metical teetering close to USD/MZN30.00



Source: Bloomberg Data as at January 2014

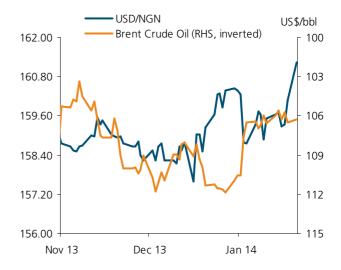


Nigeria

Naira (NGN) in brief

USD/NGN is chipping away at the 160.00 mark amid thinning
US dollar inflows and rising import demand. Nairadenominated assets continue to draw offshore interest
though investors appear reluctant to take on duration due to
uncertainties over the successor to Governor Sanusi and
changes to the political landscape. A better showing by local
oil firms at the end of the month should drive the currency
pair lower. The CBN is unlikely to increase its participation in
the foreign exchange market unless the local unit breaches
163.00.

Figure 7: Naira boosted by month-end US dollar sales



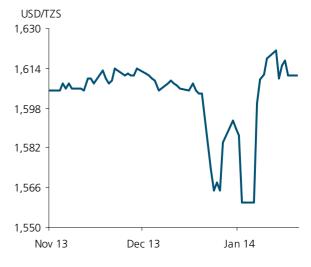
Source: Bloomberg Data as at January 2014

Tanzania

Shilling (TZS) in brief

 The shilling displayed greater volatility over the first few weeks of 2014 compared to the last few months of 2013. Movements have subsided due to slowing export demand and increased US dollar sales by the BoT. The unit is likely to meander in a narrow range of USD/TZS1,610 – 1,620 this week.

Figure 8: Slowdown in US dollar demand



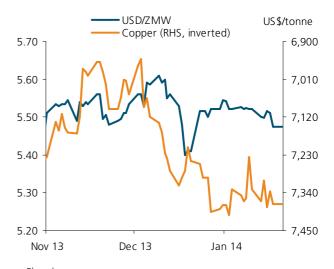
Source: Bloomberg Data as at January 2014

Zambia

Kwacha (ZMW) in brief

• Having bucked the EM trend at the beginning of the year by registering gains against the US dollar, the kwacha is beginning to lose steam as the inflows from local tax conversions begin to peter out exposing the currency to potential weakness. We have long held that the kwacha is less correlated to global events than its compatriot commodity currencies and is largely a derivative of changes in local liquidity. However, the local unit does respond to global risk sentiment, albeit with a lag. A meaningful movement above USD/ZMW5.55 is unlikely as exporters might cash in on weaker rates. The overall bias for this week is, however, weaker.

Figure 9: Kwacha trading off global fundamentals



Source: Bloomberg Data as at January 2014



Spot and implied forward exchange rates

	Currency rates				Outright forwards			
	% change			Maturity				
Botswana	Last	1-day	1-week	1-month	1-m	3-m	6-m	12-m
USD/BWP	8.94	0.00	0.36	3.13	8.84	8.93	9.04	9.34
EUR/BWP	12.15	-0.01	0.43	1.98	11.95	12.08	12.22	12.64
GBP/BWP	14.61	-0.09	-0.35	3.39	14.50	14.65	14.81	15.29
BWP/JPY	11.68	-0.19	-0.71	-1.71	1.23	1.23	1.23	1.23
Ghana								
USD/GHS	2.41	0.42	1.84	4.78	2.21	2.28	2.38	2.54
EUR/GHS	3.28	0.41	1.91	3.62	2.99	3.08	3.21	3.43
GBP/GHS	3.94	0.33	1.12	5.04	3.63	3.74	3.89	4.15
GHS/JPY	43.32	-0.61	-2.15	-3.26	230.55	236.78	246.89	263.37
Kenya								
USD/KES	85.76	-0.14	-1.03	-0.72	86.26	86.95	88.63	91.88
EUR/KES	116.57	-0.15	-0.95	-1.82	116.81	117.73	120.00	124.45
GBP/KES	140.16	-0.23	-1.72	-0.47	141.64	142.70	145.36	150.43
KES/JPY	1.22	-0.05	0.68	2.10	0.83	0.83	0.85	0.88
Mozambique								
USD/MZN	30.55	0.49	2.11	2.00	29.71	30.92	31.53	32.65
EUR/MZN	41.53	0.49	2.18	0.87	41.55	41.87	42.69	44.22
GBP/MZN	49.93	0.41	1.39	2.25	50.38	50.75	51.70	53.45
MZN/JPY	3.42	-0.68	-2.41	-0.62	3200.35	3224.09	3285.56	3395.75
Nigeria								
USD/NGN	159.35	0.04	0.30	1.11	159.75	159.75	159.75	159.75
EUR/NGN	216.60	0.03	0.38	-0.02	216.32	216.31	216.30	216.38
GBP/NGN	260.43	-0.05	-0.40	1.36	262.31	262.19	262.00	261.55
NGN/JPY	0.66	-0.23	-0.65	0.26	0.65	1.53	1.53	1.54
South Africa								
USD/ZAR	10.92	0.56	1.14	6.22	10.91	11.01	11.17	11.51
EUR/ZAR	14.84	0.55	1.22	5.03	14.78	14.91	15.12	15.59
GBP/ZAR	17.85	0.47	0.43	6.48	17.92	18.07	18.31	18.85
ZAR/JPY	9.56	-0.74	-1.48	-4.56	9.56	9.47	9.33	9.04
Tanzania								
USD/TZS	1,617.00	0.12	0.34	0.75	1,632.82	1,663.60	1,729.94	1,773.86
EUR/TZS	2,197.99	0.12	0.42	-0.37	2,211.04	2,252.55	2,342.32	2,402.68
GBP/TZS	2,642.66	0.04	-0.37	0.99	2,681.08	2,730.36	2,837.16	2,904.17
TZS/ZAR	0.06	-0.31	-0.69	0.62	15.65	15.95	16.60	17.05
Zambia								
USD/ZMW	5.51	-0.09	-0.18	-0.36	5.34	5.36	5.50	5.77
EUR/ZMW	7.49	-0.10	-0.11	-1.47	7.23	7.25	7.43	7.81
GBP/ZMW	9.00	-0.18	-0.88	-0.12	8.77	8.79	9.01	9.45
ZMW/JPY	18.95	-0.10	-0.17	1.74	0.05	0.05	0.05	0.06

Source: Bloomberg, Reuters, RMB Global Markets All data as at January 2014



Commodities prices

	Current	m/m % change	y/y % change	Implied volatility	3-month future	12-month future
Metals						
Gold US\$/oz	1,255.31	4.3	-25.5	15.7	1,252.3	1,255.0
Copper US\$/tonne	7,379.50	1.6	-8.4	16.9	7,343.0	7,305.5
Softs						
Cattle USc/lb	170.00	1.8	18.1	14.8	139.3	133.6
Cocoa US\$/tonne	2,700.00	-4.2	18.2	22.8	2,700.0	2,700.0
Coffee — Arabica USc/lb	117.15	1.6	-25.0	25.4	117.2	126.7
Coffee — Robusta US\$/tonne	0.00	-	-	27.2	1,710.0	1,639.0
Cotton USc/lb	86.80	4.4	10.5	20.6	87.1	79.9
Maize — Yellow R/tonne	2,918.00	-0.3	25.9	24.0	2,918.0	2,415.0
Maize — White R/tonne	2,996.00	6.1	37.4	23.7	2,996.0	2,543.0
Raw Sugar USc/lb	15.22	-7.5	-17.1	18.1	17.0	17.0
Energy						
WTI Crude US\$/bbl	93.69	-5.7	-2.0	17.8	94.0	88.3

Source: Bloomberg

Interest rates

All rated sub-Saharan countries

	3-m T-Bill		Policy rate		Fitch	Moody's
	Dec - 13 ¹	Current	Current	— Angola	BB-	Ba3
Angola	3.69	3.69	9.25	Benin	-	-
Botswana	3.58	3.47	7.50	Botswana	-	A2
Ghana	18.68	19.40	16.00	Burkina Faso	-	-
Kenya	9.63	9.63	8.50	Cameroon	В	-
Mozambique	5.21	5.21	8.25	Cape Verde	B+	-
Namibia	5.15	5.13	5.50	Egypt	В	Caa1
Nigeria	10.89	10.89	12.00	Gabon	BB-	-
South Africa	5.15	5.23	5.00	Ghana	В	B1
Tanzania	13.54	13.74	OMO^2	Kenya	B+	B1
Zambia	7.41	7.75	9.75	Lesotho	BB-	-
				- Mauritius	-	Baa1

¹ End of month

Source: Bloomberg, Reuters, FNB Mozambique, RMB Namibia, RMB Global Markets All data as at January 2014

Aligola	DD-	Das	DD-
Benin	-	-	В
Botswana	-	A2	A-
Burkina Faso	-	-	В
Cameroon	В	-	В
Cape Verde	B+	-	B+
Egypt	В	Caa1	CCC+
Gabon	BB-	-	BB-
Ghana	В	B1	В
Kenya	B+	B1	B+
Lesotho	BB-	-	-
Mauritius	-	Baa1	-
Morocco	BBB-	Ba1	BBB-
Mozambique	B+	B1	B+
Namibia	BBB-	Baa3	-
Nigeria	BB-	Ba3	BB-
Rwanda	В	-	В
Senegal	-	B1	B+
Seychelles	В	-	-
South Africa	BBB	Baa1	BBB
Tunisia	BB+	Ba2	BB-
Uganda	В	-	B+
Zambia	B+	B1	B+

Note: For full ratings disclosure, please refer to the last page

The sources used to compile this document are: Bloomberg, Reuters, AllAfrica.com, respective central bank, FNB subsidiaries and national statistical websites.

² Open Market Operations



Africa

Global Markets Africa

Ebrahim Motala +27 11 269-9964

+2/11/269-9964

ebrahim.motala@rmb.co.za

Global Markets Africa Sales

Sylvester Selepe +27 11 282-1148

sylvester.selepe@rmb.co.za

Global Markets Africa Trading

Roy Daniels

+27 11 282 4412

roy.daniels@rmb.co.za

Africa Structuring

Raveen Ramlakan

+27 11 269-9150

raveen.ramlakan@rmb.co.za

Botswana

Olebile Makhupe

+267 370-6419

omakhupe@fnbbotswana.co.bw

Mozambique

Jeronimo de Faria-Lopes

+258 21 356-921

jeronimo.defarialopes@fnb.co.mz

Namibia

Michelle van Wyk

+264 61 299-2265

michellevw@fnbnamibia.com.na

Nigeria

Pardon Muzenda

+234 1 463-7922

pardon.muzenda@rmb.com.ng

Swaziland

Khetsiwe Dlamini

+268 404-2463 kdlamini@fnb.co.za

Tanzania

Keith Blakeway

+255 768 989-049

kblakeway@fnb.co.tz

Zambia

Llewellyn Foxcroft

+260 (211) 366-800

lfoxcroft@fnbzambia.co.zm

India

Harihar Krishnamoorthy: Head: Global Markets

India

+91 22 6625-8701

harihar.krishnamoorthy@firstrand.co.in

Global Markets regional offices

Cape Town

+27 21 658-9333

Durban

+27 31 580-6390

Port Elizabeth +27 41 394-2511

India

+91 22 6625-8701 London

+44 20 7939-1700

Business Development — Africa

Banks and DFIs

Suresh Chaytoo

+27 11 282-8154

suresh.chaytoo@rmb.co.za

Structured Trade and Commodity Finance

Belinda Dreyer

+27 11 282-8187

belinda.dreyer@rmb.co.za

Investment Banking Business Development:

Africa

Ayodele Olajiga

+27 11 282-4619/+ 234 808 300 2890

ayodele.olajiga@rmb.co.za

Investment Banking Property Finance: Africa

Ryan Rhodes

+27 11 282-4354

ryan.rhodes@rmb.co.za

Global Markets contact details

Africa Sales and Trading

+27 11 282-8664/4412

Agricultural Trading and Hedging

+27 11 269-9800

Cross-Asset Solutions

+27 11 269 9030

Customer Dealing and Sales

+27 11 269-9230/9175

Distribution and Institutional Solutions

+27 11 269-9295

Energy and Metals Trading

+27 11 269-9140

Equities Prime Broking

+27 11 282-1941

Equity Sales and Research

+27 11 282-8286

Fixed Income Derivatives Trading

+27 11 269-9065

Fixed Income Prime Broking

+27 11 282-1941

Fixed Income Sales

+27 11 269-9040/9100

+27 21 658-9375

Fixed Income Trading

+27 11 269-9040

Foreign Exchange Forwards

+27 11 269-9130

Foreign Exchange Options Trading

+27 11 269-9150

Funding

+27 11 269-9075

Global Markets Fund Solutions

+27 11 269 9520

Futures Clearing

+27 11 282 8375 Global Markets Structuring

+27 11 269 9150/9030

Inflation

+27 11 269-9300

Money Market Trading

+27 11 269-9075

Nostro Services

+27 11 282-1284

Reporting Solutions

+27 11 282-1941/4472

RMB Morgan Stanley Trading +27 11 269-9260

RMB Stockbroking Operations

+27 11 282-8401

Securities Lending

+27 11 269-9719

Structured Credit Trading

+27 11 269-9295

Structured Trade and Commodity Finance

+27 11 282-8542

Please email us at globalmarkets@rmb.co.za for more information www.rmb.co.za/globalmarkets

To subscribe to research, please email research@rmb.co.za



This research has been written by the Global Markets research team at FirstRand Bank Limited ("the Bank") (acting through its Rand Merchant Bank Division). Whilst all care has been taken by the Bank in the preparation of the opinions and forecasts and provision of the information contained in this report, the Bank does not make any representations or give any warranties as to their correctness, accuracy or completeness, nor does the Bank assume liability for any losses arising from errors or omissions in the opinions, forecasts or information irrespective of whether there has been any negligence by the Bank, its affiliates or any officers or employees of the Bank, and whether such losses be direct or consequential. Nothing contained in this document is to be construed as guidance, a proposal or a recommendation or advice to enter into, or to refrain from entering into any transaction, or an offer to buy or sell any financial instrument.

This research contains information which is confidential and may be subject to legal privilege. Irrespective of whether you are the intended recipient or not, you may not copy, distribute, publish, rely on or otherwise use anything contained herein without our prior written consent.

Some of our communications may contain confidential information which could be a criminal offence for you to disclose or use without authority. If you have received this communication in error, please notify us at the address below and destroy the communication immediately.

This communication is not intended nor should it be taken to create any legal relations or contractual relationships.

FirstRand Bank Limited is listed on the JSE and Namibian Stock Exchange and is an Authorised Financial Service Provider under South African law. FirstRand Bank Limited is authorised and regulated by the South African Reserve Bank. In the UK, FirstRand Bank Limited is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority are available from us on request.

Ratings disclaimer

Ratings are not a recommendation or suggestion, directly or indirectly, to any person, to buy, sell, make or hold any investment, loan or security or to undertake any investment strategy with respect to any investment, loan or security or any issuer. Ratings do not comment on the adequacy of market price, the suitability of any investment, loan or security for a particular investor (including without limitation, any accounting and/or regulatory treatment), or the tax-exempt nature or taxability of payments made in respect of any investment, loan or security.

The ratings agencies (Fitch, Moody's and S&P) are not your advisor, nor are they providing any person any financial advice, or any legal, auditing, accounting, appraisal, valuation or actuarial services. A rating should not be viewed as a replacement for such advice or services. Ratings may be raised, lowered, placed on Rating Watch or withdrawn at any time for any reason in the sole discretion of the agencies. The assignment of a rating by the agencies does not constitute consent by the ratings agencies to the use of its name as an expert in connection with any registration statement or other filings under US, UK or any other relevant securities laws.