# Logistics Review of Beira and Nacala Corridors

### DRAFT FINAL REPORT

#### Introduction

Beira, Mozambique 26<sup>TH</sup> June 2012



#### Agenda

- Purpose of the Workshop
- Introduction and Background of the Study
  - Driving Factors
- Objectives and Scope of Assessment
- Tasks
- Approach and Methodology
- Workshop presentations



#### Purpose of the Workshop

- The main purpose of this workshop is to validate the findings and give recommendations on the way forward.
- The stakeholders' views on the ground should have the final say on what actually is happening on the ground.
- Thus our aim should not be to rebut any challenges on findings but have these findings confirmed and validated before we finalize the report.



#### Logistic Review of Beira and Nacala Corridors





#### Introduction and Background

Study looks at:

- Operational efficiency
- •Costs of using Beira and Nacala ports and the corridors they serve, and
- Impact on Mozambican and regional competiveness



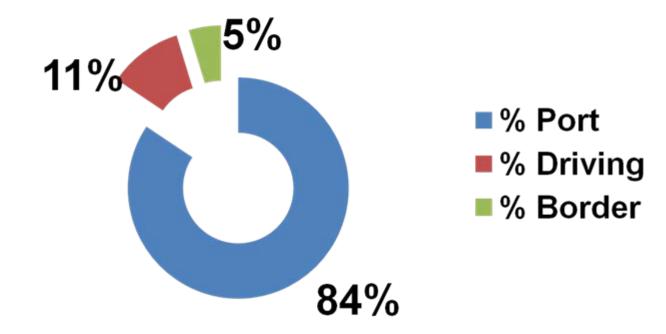
**Driving Factors** 

#### Transit time at ports

#### **Transportation costs**



#### **Logistic Share of Total Transit Time**





## Port Dwell Times Comparisons (Average in days)

Durban	Beira	Nacala	Mombasa			
Port	Port	Port	Port			
6	<b>26.1</b>	14.6	7			





#### Indicates urgent need to:

- Improve ports efficiency
- Reduce delays and transit times
- Reduce transport costs
- Increase international competitiveness



#### **Objectives and Scope of Assessment**

Joint Assessment by USAID AGRIFUTORO Program, and USAID Southern Africa Trade Hub (SATH)

 Assess the efficiency and costs of using Beira and Nacala Ports and

 Assess the impact on Mozambican and regional agricultural competitiveness



#### USAID's AgriFUTURO Program

 The purpose of USAID's AgriFUTURO Program is to increase Mozambique's privatesector competitiveness by strengthening targeted, agricultural value chain development.



#### AgriFUTURO Program Components

- 1. Improve the Enabling Environment for Agribusinesses
- 2. Expand and Strengthen Agribusiness Development Services
- 3. Build Linkages to Financing Services for Agribusiness Development
- 4. Increase and Strengthen Public-Private Partnerships



#### USAID Southern Africa Trade Hub (SATH)

- A regional program with overall goal to increase international competitiveness, intra-regional trade, and food security in the Southern African Development Community (SADC) region.
- Deliver targeted technical assistance to government, the private sector, and civil society organizations in support of advancing regional integration and increasing the trade capacity of selected value chains within Southern Africa



#### Other agencies and institutions Support

Support for this assessment has been obtained from Mozambican and regional institutions interest in improving corridor operations, which include

1.IPEX (Institute for the Promotion of Export),

2.ACIS (Associação Comercial e Industrial de Sofala)

3.BAGC (Beira Agricultural Growth Corridor)

4.FrutiCentro

5. Fertilizer and commodity traders (private sector)

6.USAID missions in Malawi and Zambia

7.Government of Mozambique (through Ministry of Transport), and

8.SADC on regional basis

#### Assessment Tasks (1/3)

#### Port Assessment Tasks

- Determine ports capacities and efficiency
- Assess port dwell times and
- Conduct legal and regulatory impact on dwell time
- Actual & planned port investment
- Give recommendations for improvement in efficiency



#### Assessment Tasks (2/3)

#### Customs Assessment Tasks

-Assess goods clearance procedures and documentation for exports and imports

-Review regulatory and legal frameworks for clearance of goods

-Assess infrastructure and management systems support for clearing of goods

-Assess costs and charges in clearance of goods for exports and imports

-Regional customs regime review

-Give recommendations for improvements in efficiency





#### Assessment Tasks (3/3)

- Corridor Assessment Tasks/ Commodity Assessment Tasks
  - Critical path review/commodity tracking for procedures, documentation, mode, places/event occurrence, timelines, charges/costs, responsible party
  - Determine costs and time associated with movement of imports and exports
  - Impact analyses of inefficiencies and high costs on national and regional trade
  - Give recommendations for improvement in efficiency



#### Assessment period

March – June 2012



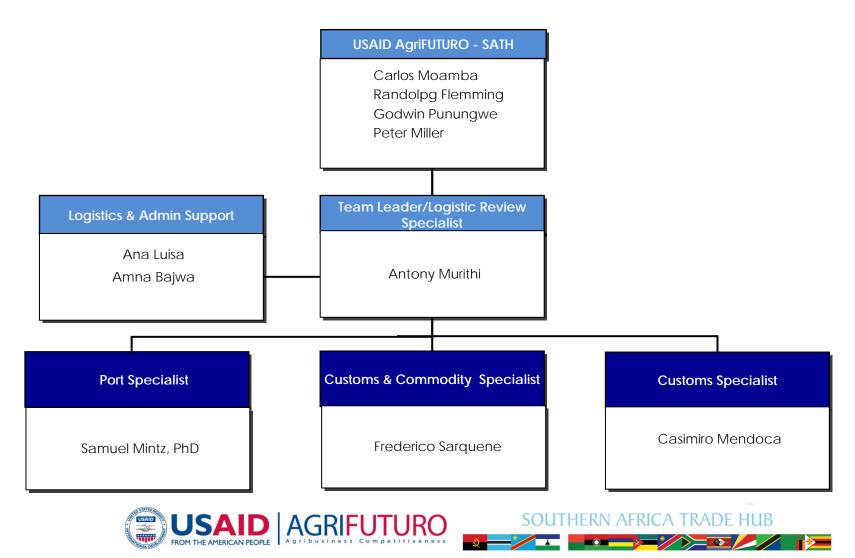
#### Mobilization and Assessment Team

- Assessment team:
  - Regional Logistic Specialist/Transport Economist and team Leader
  - Port Specialist
  - Customs Specialist
  - Commodity Specialist

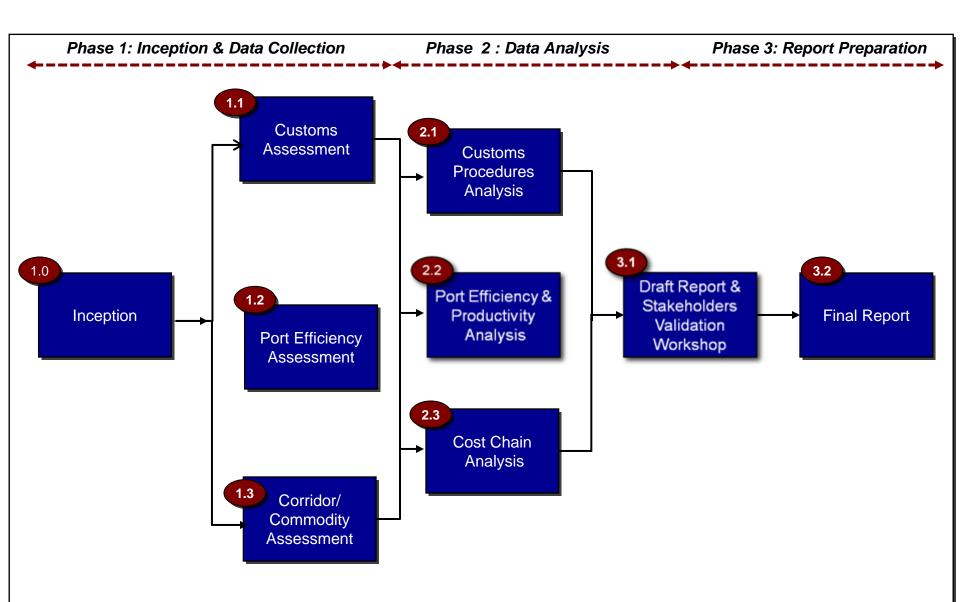


#### Fully-Integrated Project Management Team

Assessment Team Structure



#### Approach and Methodology



#### **Assessment Performance Schedule**

A odiviter	Week										
Activity	1	2	3	4	5	6	7	8	9	10	11
1. Conduct Field Visits to Beira Port			Ш								
2. Inception Meeting at Beira											
3. Conduct Field Visit to Nacala Port by Port Specialist		Ш									
4. Conduct Field Visits to Beira and Nacala Corridors											
5. Conduct Field Visit at Nacala by Commodity & Customs Specialist				III							
6. Prepare Draft Final Report											
7. Conduct Validation Workshop											
8. Incorporate Workshop Comments & Prepare Final Repot											
9. Submit Final Report											

#### **Deliverables**:

Inception Report	4					
Draft Report and Validation Workshop						
Final Report						





#### Field Visits Conducted at Beira

Over 100 field contacts, that include

Shippers — traders, manufacturers, and retailers

- Transport service providers—ports, shipping lines, inland container depots, truckers, railways and pipeline operators
- Freight forwarders freight forwarders, clearing agents, insurance companies
- Government ministries and agencies—transport ministries, customs agencies, regulatory entities and regional government entities
- Regional organizations SADC



#### Workshop Presentations

- Ports Productivity and efficiency assessment
- Customs value chain analyses
- Corridor performance
- Key findings and recommendations



### THE END

#### Thank you

