RMB Global Markets Research

Africa markets update



15 July 2013

Analysts

Celeste Fauconnier

Africa Analyst

Celeste.fauconnier@rmb.co.za +27 11 282-1923



Africa Analyst

Nema.ramkhelawan@rmb.co.za +27 11 282-8519





The week in focus

Botswana

- Inflation continues to decelerate
- BWP: Pula remains a strong bias against the US dollar

CMA

- Namibia: There were no significant news events or data releases last week
- ZAR: Event risks this week are high

Ghana

- Headline inflation prints at 11.4% y/y in June
- GHS: The cedi is still stranded at USD/GHS2.03

Kenya

- CBK retains benchmark policy rate at 8.5%
- KES: Kenya's gaping current account deficit poses upside risk to USD/KES

Mozambique

- Headline CPI inches lower in June
- MZN: Metical trades in slim range

Nigeria

- Government has secured a US\$1.4bn loan from international lenders
- NGN: CBN to sell forward contracts at bi-weekly auctions

Tanzania

- Annual inflation dips below 8% at the end of the second quarter
- TZS: Shilling continues to meander in a narrow range

Zambia

- Main telecommunication providers brought up on criminal charges
- ZMW: Kwacha strengthens after Fed's apparent about turn

Contents

- 2 Botswana and CMA
- 3 Ghana and Kenya
- 4 Mozambique and Nigeria
- 5 Tanzania and Zambia
- 6 Spot and forward exchange rates
- 7 General information
- 8 Contact pages
- 9 Disclaimer



Botswana

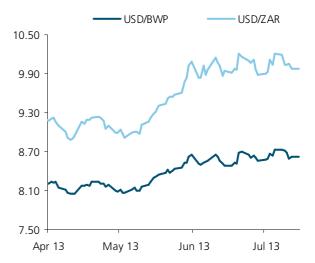
News flash

• Inflation continues to reflect the deflationary effects of the change in the pula crawl, slipping to 5.8%y/y in June from 6.1% in May. Further falls are likely to take place later this year, implying dips below the 6% upper-end of the Bank of Botswana's inflation forecast band. Inflation could even fall as low as 5% by the end of the year, although we expect an average rate around 6% for the rest of this year. After the higher rates at the beginning of the year, this implies an average rate of 6.5%.

Pula (BWP) in brief

• The pula maintained a strong bias against the greenback toward the end of last week mainly tracking the rand, though the South African currency lost its shine against the dollar after poor local production numbers on Thursday. The wage negotiations in South Africa will be closely watched for direction in USD/ZAR. The pula closed the week at 0.1141/63 from 0.1158/46 in the morning. The pula traded in a tight range against the rand to close the day at 1.1555/1.1617 from 1.1540/1.1707 in the morning.

Figure 1: Pula tracking rand movements closely



Source: Bloomberg Data as at July 2013

CMA

News flash

 Namibia: There were no significant economic news events or data releases last week

Rand (ZAR) in brief

Current levels on the rand are very easy to remember: 10.00 on USD/ZAR, 13.00 on EUR/ZAR and 15.00 on GBP/ZAR. But the more important numbers are the floor and ceiling of the USD/ZAR range: 9.83/85 and 10.35/37. This range has now held for 5+ weeks and it's clear that the rand's multi-month direction will be determined by which end breaks first. Event risks this week are high.

Figure 2: The rand is at the mercy of global events this week



Source: Bloomberg Data as at July 2013



Ghana

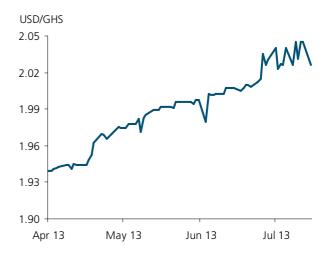
News flash

- Headline inflation surged to a three-year high of 11.4% y/y in
 June from 11.1% in May. The increase is partly attributed to the
 revision of the consumer basket, which was carried out to
 ensure that the index represents current household expenditure
 patterns. Despite breaching the upper limit of the Central
 Bank's target band (2% either side of 9%), authorities expect
 inflation to subside on the back of lower food prices.
- The government's fiscal rectitude is under severe scrutiny ahead
 of the sovereign's US\$1bn Eurobond issuance scheduled for
 later this month. In a recent interview, Vice President Amissah—
 Arthur attempted to allay investor concerns regarding Ghana's
 fiscal health by setting out the state's plans to rein in
 expenditure. The government aims to lower the deficit to 9% in
 2013.

Cedi (GHS) in brief

 The cedi is still stranded at USD/GHS2.03, though the levels represented on screen do not necessarily reflect the liquidity constraints onshore. A successful Eurobond issuance is likely to provide support to the currency, though this is contingent on investor's views on Ghana's fiscal health.

Figure 3: The cedi is still stranded at USD/GHS2.03



Source: Bloomberg Data as at July 2013

Kenya

News flash

 After weighing the performance of key macroeconomic aggregates against emergent risks to the economy, the Central Bank of Kenya (CBK) elected to keep its policy rate on hold at 8.5% yesterday. The MPC noted several positive outcomes since its last gathering in May, notably the modest increase in inflation; exchange rate stability; a lessening in the government's domestic borrowing requirement; lower average lending rates and sustained growth in Kenya's banking sector.

Shilling (KES) in brief

• We have long held that Kenya's gaping current account deficit poses upside risk to USD/KES. On-going tensions in Egypt could lead to disruptions in Kenya's tea sector and escalate the price of crude oil, resulting in a negative terms of trade shock. In its July MPC statement, the CBK highlighted its concerns about the effect of the unrest on tea exports - a primary source of foreign exchange. We expect the CBK to apply a heavier hand to the foreign exchange market to restrict the magnitude of shilling weakness.

Figure 4: Shilling maintains a depreciatory trend



Source: Bloomberg Data as at July 2013



Mozambique

News flash

Headline CPI inched lower in June, printing at 4.86% y/y
compared to 4.9% in May. With the recent depreciation of the
rand in neighbouring South Africa, together with commodity
prices falling across the board, we expect Mozambique's import
bill to be less pressurised. We expect inflation to average 7% in
2013 and 6.8% in 2014.

Metical (MZN) in brief

 The metical continues its to trade in narrow range of USD/MZN29.60 to 29.95, barely touching 30.00 in intra-day trade.

Figure 5: Metical continues to trade steadily



Source: Bloomberg Data as at July 2013

Nigeria

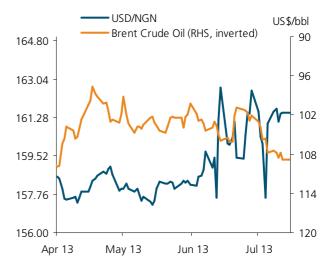
News flash

• The government has secured a US\$1.4bn loan from international lenders to settle a further 41% of NNPC's arduous fuel debt totalling US\$3.4bn. The loan will be repaid over a period of five years and is guaranteed by future oil sales – NNPC has committed 15,000bpd in output as collateral. The repayment of the remaining US\$1.7bn will prove challenging as most of NNPCs planned oil flows are reserved for the next five years.

Naira (NGN) in brief

• The Central Bank of Nigeria's decision to resume the sale of forward contracts reflects its increasing discomfort with the naira's recent depreciatory trend, which was aggravated by NNPC who sold fewer US dollars than anticipated last Wednesday. The mechanism was last used in June 2012—undertaken to support the naira by enlarging the pool of available US dollars. In addition to an offering of US\$500m at its regular bi-weekly auctions, the CBN intends to sell US dollars forward over a period of 30-, 60- or 90-days. The CBN's efforts are likely to restrict excessive naira losses and limit the pass through to inflation.

Figure 6: Naira to derive support from CBN intervention



Source: Bloomberg Data as at July 2013



Tanzania

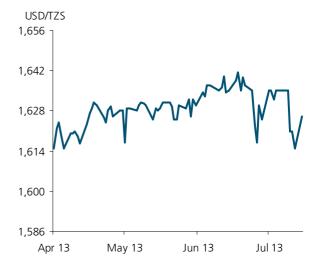
News flash

Annual inflation dipped below the 8% level in June, coming in at 7.6%. A sustained slowdown in the rate of increase in international oil prices accompanied by fiscal rectitude and receding demand-led pressures has supported the downward trend in inflation. However, the main impetus for lower prices is diminishing supply-side restraints, which will reduce the cost of necessity goods like food, which constitutes almost 48% of the consumer basket.

Shilling (TZS) in brief

The shilling continues to meander in a narrow range, supported by prudent liquidity management on the part of the central bank and lower demand for US dollars. The breadth of the daily bid offer spreads on USD/TZS implies relatively thin trade. We do not expect the unit to breach 1,630 this week.

Figure 7: Breadth of bid offer spreads implies relatively thin trade



Source: Bloomberg Data as at July 2013

Zambia

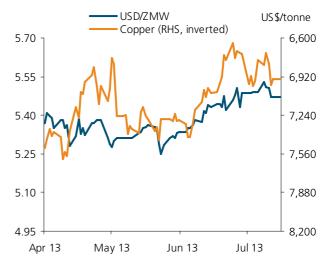
News flash

The country's main telecommunications providers, Zamtel, MTN and Bharti Airtel, have been brought up on criminal charges after failing to meet minimum standards. According to the domestic ICT authority, the deteriorating levels of quality of service has made communication difficult and resulted in increased public outcry and negative impact on ease of doing business in Zambia.

Kwacha (ZMW) in brief

The minutes from June's US Federal Reserve meeting, released last Wednesday, rocked global markets as the statement revealed differing views from voting officials. A few contradictory references to data and dates showed that we can't Data as at July 2013 be certain that tapering will begin in September, even after the recent strong payrolls figures. The response was aggressive: US treasury yields fell, the dollar slumped while equities and commodities rallied. This proved to be a powerful concoction, invigorating the demand for risky assets. The kwacha was no exception, strengthening to 5.46, despite significant demand for the greenback on the local market. The shift in global sentiment is likely to outweigh domestic determinants this week, and should support further kwacha gains.

Figure 8: Further kwacha gains are in the offing



Source: Bloomberg



Spot and implied forward exchange rates

| | Currency rates % change | | | | Outright forwards Maturity | | | |
|--------------|-------------------------|-------|--------|---------|-----------------------------|----------|----------|----------|
| | | | | | | | | |
| Botswana | Last | 1-day | 1-week | 1-month | 1-m | 3-m | 6-m | 12-m |
| USD/BWP | 8.59 | -0.97 | -0.43 | -0.60 | 8.81 | 8.89 | 9.00 | 9.22 |
| EUR/BWP | 11.19 | 0.35 | 0.34 | -2.19 | 11.52 | 11.62 | 11.78 | 12.09 |
| GBP/BWP | 12.98 | 0.12 | -0.28 | -3.54 | 13.32 | 13.43 | 13.60 | 13.92 |
| BWP/JPY | 11.53 | -0.13 | -0.52 | 1.00 | 1.14 | 1.13 | 1.14 | 1.14 |
| Ghana | | | | | | | | |
| USD/GHS | 2.05 | 0.67 | 0.93 | 2.12 | 2.07 | 2.14 | 2.23 | 2.38 |
| EUR/GHS | 2.66 | 2.01 | 1.71 | 0.49 | 2.71 | 2.80 | 2.92 | 3.11 |
| GBP/GHS | 3.09 | 1.78 | 1.08 | -0.90 | 3.13 | 3.23 | 3.37 | 3.59 |
| GHS/JPY | 48.47 | -1.76 | -1.86 | -1.69 | 205.53 | 212.18 | 220.96 | 234.98 |
| Kenya | | | | | | | | |
| USD/KES | 87.15 | 0.46 | 0.93 | 2.58 | 87.53 | 88.46 | 89.79 | 93.48 |
| EUR/KES | 113.49 | 1.80 | 1.71 | 0.94 | 114.38 | 115.63 | 117.43 | 122.45 |
| GBP/KES | 131.61 | 1.56 | 1.08 | -0.45 | 132.19 | 133.55 | 135.49 | 140.95 |
| KES/JPY | 1.14 | -1.55 | -1.86 | -2.13 | 0.88 | 0.89 | 0.91 | 0.95 |
| Mozambique | | | | | | | | |
| USD/MZN | 30.05 | 0.00 | 0.67 | 0.83 | 29.71 | 30.33 | 30.52 | 31.14 |
| EUR/MZN | 39.13 | 1.33 | 1.45 | -0.78 | 39.48 | 39.65 | 39.91 | 40.79 |
| GBP/MZN | 45.38 | 1.10 | 0.82 | -2.15 | 45.63 | 45.79 | 46.05 | 46.96 |
| MZN/JPY | 3.30 | -1.10 | -1.61 | -0.43 | - | - | - | - |
| Nigeria | | | | | | | | |
| USD/NGN | 161.46 | 0.22 | 2.45 | 1.55 | 159.75 | 159.75 | 159.75 | 159.75 |
| EUR/NGN | 210.25 | 1.56 | 3.24 | -0.07 | 208.77 | 208.83 | 208.94 | 209.25 |
| GBP/NGN | 243.84 | 1.32 | 2.61 | -1.45 | 241.28 | 241.18 | 241.06 | 240.87 |
| NGN/JPY | 0.61 | -1.32 | -3.32 | -1.13 | 0.62 | 1.62 | 1.62 | 1.62 |
| South Africa | | | | | | | | |
| USD/ZAR | 10.06 | 0.24 | 0.21 | -0.93 | 10.03 | 10.12 | 10.25 | 10.52 |
| EUR/ZAR | 13.10 | 1.57 | 0.99 | -2.51 | 13.11 | 13.22 | 13.41 | 13.78 |
| GBP/ZAR | 15.19 | 1.34 | 0.37 | -3.86 | 15.15 | 15.27 | 15.47 | 15.86 |
| ZAR/JPY | 9.86 | -1.33 | -1.16 | 1.34 | 9.89 | 9.80 | 9.67 | 9.39 |
| Tanzania | | | | | | | | |
| USD/TZS | 1,621.00 | 0.00 | -0.86 | -0.86 | 1,637.00 | 1,662.00 | 1,709.50 | 1,782.00 |
| EUR/TZS | 2,110.87 | 1.33 | -0.09 | -2.44 | 2,139.34 | 2,172.60 | 2,235.86 | 2,334.14 |
| GBP/TZS | 2,448.03 | 1.10 | -0.71 | -3.79 | 2,472.45 | 2,509.22 | 2,579.64 | 2,686.90 |
| TZS/ZAR | 0.06 | -1.10 | -0.09 | 1.26 | 16.50 | 16.76 | 17.25 | 18.03 |
| Zambia | | | | | | | | |
| USD/ZMW | 5.47 | -0.64 | -0.36 | 1.77 | 5.34 | 5.36 | 5.50 | 5.77 |
| EUR/ZMW | 7.12 | 0.69 | 0.41 | 0.14 | 6.98 | 7.01 | 7.19 | 7.56 |
| GBP/ZMW | 8.26 | 0.46 | -0.21 | -1.24 | 8.07 | 8.10 | 8.30 | 8.71 |
| ZMW/JPY | 18.12 | -0.46 | -0.59 | -1.35 | 0.05 | 0.05 | 0.06 | 0.06 |

Source: Bloomberg, Reuters, RMB Global Markets All data as at July 2013



Commodities prices

| | Current | m/m % change | y/y % change | Implied volatility | 3-month future | 12-month future |
|-----------------------------|----------|--------------|--------------|--------------------|----------------|-----------------|
| Metals | | | | | | |
| Gold US\$/oz | 1,291.00 | -7.2 | -18.8 | 21.0 | 1,278.7 | 1,283.1 |
| Copper US\$/tonne | 6,923.00 | -1.7 | -10.0 | 20.9 | 6,956.0 | 6,975.0 |
| Softs | | | | | | |
| Cattle USc/lb | 150.13 | 4.7 | 8.0 | 14.8 | 126.1 | 126.6 |
| Cocoa US\$/tonne | 2,241.00 | -0.2 | 1.4 | 25.5 | 2,236.0 | 2,268.0 |
| Coffee — Arabica USc/lb | 119.15 | -2.5 | -35.4 | 25.8 | 119.4 | 128.6 |
| Coffee — Robusta US\$/tonne | 0.00 | - | - | 22.0 | 1,875.0 | 1,865.0 |
| Cotton USc/lb | 84.99 | -6.9 | 18.4 | 21.3 | 85.1 | 83.3 |
| Maize — Yellow R/tonne | 2,229.00 | 0.0 | -10.7 | 24.0 | 2,260.0 | 2,279.0 |
| Maize — White R/tonne | 2,310.00 | 2.2 | -9.0 | 23.7 | 2,338.0 | 2,178.0 |
| Raw Sugar USc/lb | 16.06 | -4.3 | -29.3 | 19.9 | 17.5 | 17.5 |
| Energy | | | | | | |
| WTI Crude US\$/bbl | 106.03 | 8.4 | 21.7 | 21.8 | 102.7 | 94.9 |

Interest rates

3-m T-Bill Policy rate June-13¹ Current Current 4.82 4.05 Botswana 8.50 Ghana 23.09 23.07 16.00 Kenya 5.11 5.75 8.50 Mozambique 4.06 4.87 9.00 Namibia 5.15 5.15 5.50 Nigeria 11.50 11.50 12.00 South Africa 5.23 5.19 5.00 Tanzania 11.82 12.04 OMO^2 6.50 7.49 9.75 Zambia

1 End of month

Source: Bloomberg, Reuters, RMB Global Markets

All data as at July 2013

All rated sub-Saharan countries

| | Fitch | Moody's | S&P |
|--------------|-------|---------|------|
| Angola | BB- | Ba3 | BB- |
| Benin | - | - | В |
| Botswana | - | A2 | A- |
| Burkina Faso | - | - | В |
| Cameroon | В | - | В |
| Cape Verde | B+ | - | B+ |
| Egypt | В | Caa1 | CCC+ |
| Gabon | BB- | - | BB- |
| Ghana | B+ | B1 | В |
| Kenya | B+ | B1 | B+ |
| Lesotho | BB- | - | - |
| Mauritius | - | Baa1 | - |
| Morocco | BBB- | Ba1 | BBB- |
| Mozambique | B+ | - | B+ |
| Namibia | BBB- | Baa3 | - |
| Nigeria | BB- | Ba3 | BB- |
| Rwanda | В | - | В |
| Senegal | - | B1 | B+ |
| Seychelles | В | - | - |
| South Africa | BBB | Baa1 | BBB |
| Tunisia | BB+ | Ba2 | BB- |
| Uganda | В | - | B+ |
| Zambia | B+ | B1 | B+ |

Note: For full ratings disclosure, please refer to the last page

The sources used to compile this document are: Bloomberg, Reuters, AllAfrica.com, respective central bank and national statistical websites.

² Open Market Operations



Africa

Global Markets Africa

Ebrahim Motala

+27 11 269-9964

ebrahim.motala@rmb.co.za

Global Markets Africa Sales

Sylvester Selepe

+27 11 282-1148

sylvester.selepe@rmb.co.za

Global Markets Africa Trading

Roy Daniels

+27 11 282 4412

roy.daniels@rmb.co.za

Africa Structuring

Raveen Ramlakan

+27 11 269-9150

raveen.ramlakan@rmb.co.za

Botswana

Phila Nhlekisana

+267 364-2830

pnhlekisana@fnbbotswana.co.bw

Mozambique

Jeronimo de Faria-Lopes

+258 21 356-921

jeronimo.defarialopes@fnb.co.mz

Namibia

Michelle van Wyk

+264 61 299-2265

michellevw@fnbnamibia.com.na

Nigeria

Pardon Muzenda

+234 1 463-7922

pardon.muzenda@rmb.com.ng

Swaziland

Khetsiwe Dlamini

+268 404-2463

kdlamini@fnb.co.za

Tanzania

Keith Blakeway

+255 768 989-049

kblakeway@fnb.co.tz

Zambia

Llewellyn Foxcroft

+260 (211) 366-800

Ifoxcroft@fnbzambia.co.zm

Harihar Krishnamoorthy: Head: Global Markets

India

+91 22 6625-8701

harihar.krishnamoorthy@firstrand.co.in

Global Markets regional offices

Cape Town

+27 21 658-9333

Durban

+27 31 580-6390

Port Elizabeth

+27 41 394-2511

India

+91 22 6625-8701

London

+44 20 7939-1700

Business Development — Africa

Banks and DFIs

Minos Gerakaris

+27 11 282-8269

minos.gerakaris@rmb.co.za

Structured Trade and Commodity Finance

Gregory Havermahl

+27 11 282-4847

gregory.havermahl@rmb.co.za

Investment Banking Business Development:

Africa

Ayodele Olajiga

+27 11 282-4619/+ 234 808 300 2890

ayodele.olajiga@rmb.co.za

Investment Banking Property Finance: Africa

Ryan Rhodes

+27 11 282-4354

ryan.rhodes@rmb.co.za

Global Markets contact details

Africa Sales and Trading

+27 11 282-8664/4412

Agricultural Trading and Hedging

+27 11 269-9800

Cross-Asset Solutions

+27 11 269 9030

Customer Dealing and Sales

+27 11 269-9230/9175

Distribution and Institutional Solutions

+27 11 269-9295

Energy and Metals Trading

+27 11 269-9140

Equities Prime Broking

+27 11 282-1941

Equity Sales and Research

+27 11 282-8286

Fixed Income Derivatives Trading

+27 11 269-9065

Fixed Income Prime Broking

+27 11 282-1941

Fixed Income Sales

+27 11 269-9040/9100

+27 21 658-9375

Fixed Income Trading

+27 11 269-9040

Foreign Exchange Forwards +27 11 269-9130

Foreign Exchange Options Trading

+27 11 269-9150 **Funding**

+27 11 269-9075

Global Markets Fund Solutions

+27 11 269 9520

Futures Clearing

+27 11 282 8375

Global Markets Structuring

+27 11 269 9150/9030

Inflation

+27 11 269-9300

Money Market Trading

+27 11 269-9075

Nostro Services

+27 11 282-1284

Reporting Solutions +27 11 282-1941/4472

RMB Morgan Stanley Trading

+27 11 269-9260

RMB Stockbroking Operations

+27 11 282-8401

Securities Lending

+27 11 269-9719

Structured Credit Trading

+27 11 269-9295

Structured Trade and Commodity Finance

+27 11 282-8542

Please email us at globalmarkets@rmb.co.za for more information www.rmb.co.za/globalmarkets To subscribe to research, please email research@rmb.co.za



This research has been written by the Global Markets research team at FirstRand Bank Limited ("the Bank") (acting through its Rand Merchant Bank Division). Whilst all care has been taken by the Bank in the preparation of the opinions and forecasts and provision of the information contained in this report, the Bank does not make any representations or give any warranties as to their correctness, accuracy or completeness, nor does the Bank assume liability for any losses arising from errors or omissions in the opinions, forecasts or information irrespective of whether there has been any negligence by the Bank, its affiliates or any officers or employees of the Bank, and whether such losses be direct or consequential. Nothing contained in this document is to be construed as guidance, a proposal or a recommendation or advice to enter into, or to refrain from entering into any transaction, or an offer to buy or sell any financial instrument.

This research contains information which is confidential and may be subject to legal privilege. Irrespective of whether you are the intended recipient or not, you may not copy, distribute, publish, rely on or otherwise use anything contained herein without our prior written consent.

Some of our communications may contain confidential information which could be a criminal offence for you to disclose or use without authority. If you have received this communication in error, please notify us at the address below and destroy the communication immediately.

This communication is not intended nor should it be taken to create any legal relations or contractual relationships.

FirstRand Bank Limited is listed on the JSE and Namibian Stock Exchange and is an Authorised Financial Service Provider under South African law. FirstRand Bank Limited is authorised and regulated by the South African Reserve Bank. In the UK, FirstRand Bank Limited is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of FirstRand Bank Limited regulation by the Prudential Regulation Authority are available from us on request.

RMB Global Markets Research