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# Introduction

Doing Business 2010: Reforming Through Difficult Times is the seventh in a series of annual reports investigating regulations that enhance business activity and those that constrain it. Doing Business presents quantitative indicators on business regulations and the protection of property rights that can be compared across 183 economies, from Afghanistan to Zimbabwe, over time.

A set of regulations affecting 10 stages of a business's life are measured: starting a business, dealing with construction permits, employing workers, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2010: Reforming Through Difficult Times* are current as of June 1, 2009\*. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The Doing Business methodology has limitations. Other areas important to business such as an economy's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions or the underlying strength of institutions, are not studied directly by Doing Business. To make the data comparable across economies, the indicators refer to a specific type of business, generally a local limited liability company operating in the largest business city. Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 183 economies: 46 in Sub-Saharan Africa, 32 in Latin America and The Caribbean, 27 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 19 in the Middle East and North Africa and 8 in South Asia, as well as 27 OECD high-income economies as benchmarks.

The following pages present the summary Doing Business indicators for Mozambique. The data used for this country profile come from the Doing Business database and are summarized in graphs. These graphs allow a comparison of the economies in each region not only with one another but also with the "good practice" economy for each indicator. The good-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other countries. These good-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 10.

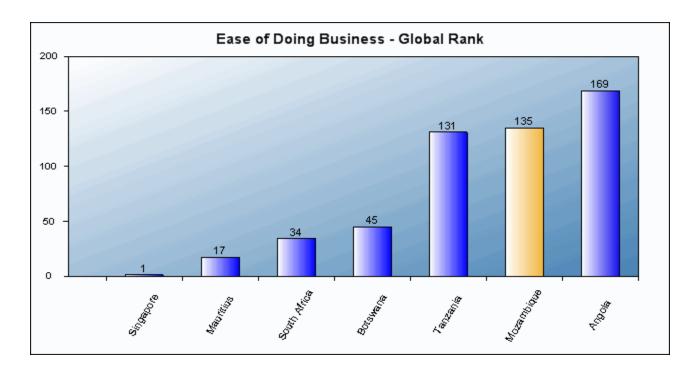
More information is available in the full report. *Doing Business 2010: Reforming Through Difficult Times* presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the Doing Business website (www.doingbusiness.org).

\* Except for the Paying Taxes indicator that refers to the period January to December of 2008.

Note: Doing Business 2008 and Doing Business 2009 data and rankings have been recalculated to reflect changes to the methodology and the addition of new countries (in the case of the rankings).

Mozambique is ranked 135 out of 183 economies. Singapore is the top ranked economy in the Ease of Doing Business.

Mozambique - Compared to global good practice economy as well as selected economies:



# Mozambique's ranking in Doing Business 2010

Rank	Doing Business 2010
Ease of Doing Business	135
Starting a Business	96
Dealing with Construction Permits	159
Employing Workers	156
Registering Property	151
Getting Credit	127
Protecting Investors	41
Paying Taxes	97
Trading Across Borders	136
Enforcing Contracts	129
Closing a Business	136

Starting a Business	Procedures (number)	10
	Time (days)	26
	Cost (% of income per capita)	19.3
	Min. capital (% of income per capita)	0.0
Dealing with Construction Permits	Procedures (number)	17
	Time (days)	381
	Cost (% of income per capita)	632.0
Employing Workers	Difficulty of hiring index (0-100)	67
	Rigidity of hours index (0-100)	33
	Difficulty of Redundancy Index	20
	Rigidity of employment index (0-100)	40
	Redundancy costs (weeks of salary)	134
Registering Property	Procedures (number)	8
	Time (days)	42
	Cost (% of property value)	11.3
Getting Credit	Strength of legal rights index (0-10)	2
	Depth of credit information index (0-6)	4
	Public registry coverage (% of adults)	2.3
	Private bureau coverage (% of adults)	0.0
Protecting Investors	Extent of disclosure index (0-10)	5
	Extent of director liability index (0-10)	4
	Ease of shareholder suits index (0-10)	9
	Strength of investor protection index (0-10)	6.0
Paying Taxes	Payments (number per year)	37
	Time (hours per year)	230
	Profit tax (%)	27.7
	Labor tax and contributions (%)	4.5
	Other taxes (%)	2.1
	Total tax rate (% profit)	34.3

Trading Across Borders	Documents to export (number)	7
	Time to export (days)	23
Cost to export (US\$ per container)		1100
	Documents to import (number)	10
	Time to import (days)	30
	Cost to import (US\$ per container)	1475
<b>Enforcing Contracts</b>	Procedures (number)	30
	Time (days)	730
	Cost (% of claim)	142.5
Closing a Business	Recovery rate (cents on the dollar)	15.2
	Time (years)	5.0
	Cost (% of estate)	9

# Starting a Business

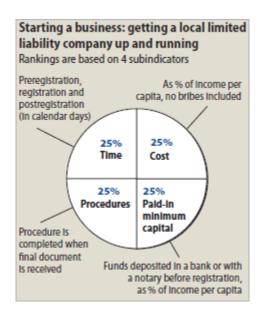
When entrepreneurs draw up a business plan and try to get under way, the first hurdles they face are the procedures required to incorporate and register the new firm before they can legally operate. Economies differ greatly in how they regulate the entry of new businesses. In some the process is straightforward and a ffordable. In others the procedures are so burdensome that entrepreneurs may have to bribe officials to speed up the process or may decide to run their business informally.

Analysis shows that burdensome entry regulations do not increase the quality of products, make work safer or reduce pollution. Instead, they constrain private investment; push more people into the informal economy; increase consumer prices and fuel corruption.

### Methodology

The data on starting a business is based on a survey and research investigating the procedures that a standard small to medium -size company needs to complete to start operations legally. This includes obtaining all necessary permits and licenses and completing all required inscriptions, verifications and notifications with authorities to enable the company to formally operate. Procedures are recorded only where interaction is required with an external party. It is assumed that the founders complete all procedures themselves unless professional services (such as by a notary or lawyer) are required by law. Voluntary procedures are not counted, nor are industry—specific requirements and utility hook-ups. Lawful shortcuts are counted.

It is assumed that all in formation is readily available to the entrepreneur, that there has been no prior contact with officials and that all government and nongovernment entities in volved in the process function without corruption.



### Survey Case Study

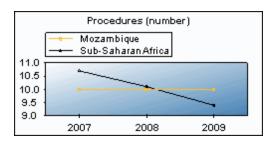
The business:

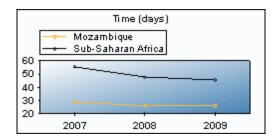
- is a limited liability company conducting general commercial activities
- is located in the largest business city
- is 100% domestically owned
- has a start-up capital of 10 times income per capita
- has a turnover of at least 100 times income per capita
- has between 10 and 50 employees
- does not qualify for any special benefits
- does not own real estate

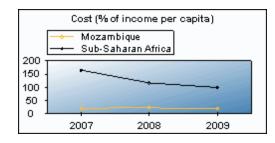
# 1. Historical data: Starting a Business in Mozambique

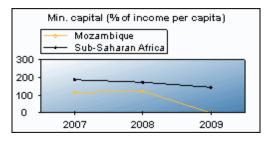
Starting a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		143	96
Procedures (number)	10	10	10
Time (days)	29	26	26
Cost (% of income per capita)	21.6	22.9	19.3
Min. capital (% of income per capita)	115.8	122.5	0.0

# 2. The following graphs illustrates the Starting a Business indicators in Mozambique over the past 3 years:



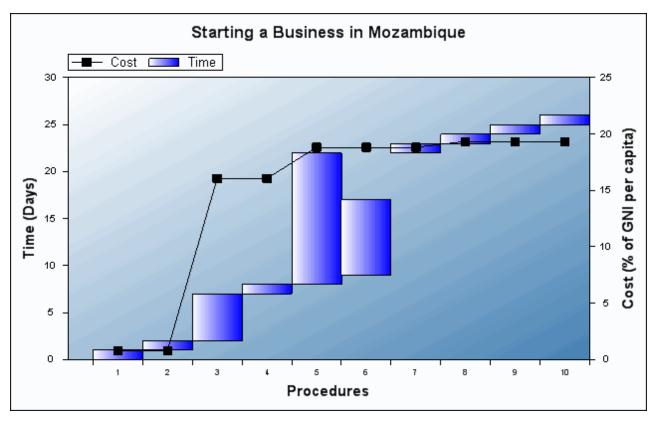






#### 3. Steps to Starting a Business in Mozambique

It requires 10 procedures, takes 26 days, and costs 19.33 % GNI per capita to start a business in Mozambique.



#### **List of Procedures:**

- Obtain certification of unique name (certidão de reserva de nome) at the Commercial Registrar Office of Maputo (Conservatória do Registo Comercial)
- Open a provisional bank account, deposit minimum capital, and obtain a verification of deposit with a local bank
- 3. Register with the Commercial Registrar Office of Maputo (Conservatória de Registo Comercial); request a commercial registry certificate; publish company statutes in the official gazette (Bolhetim da República)
- 4. Register for taxes and obtain NUIT from Repartição de Finanças
- 5. Apply for an operational license (alvará) from the Presidente of Conselho Municipality
- 6. Receive inspection from Ministry of Health and Fire Department and Ministry of Commerce and Industry
- 7. Declare the beginning of activity at the tax department (Repartição de Finanças)

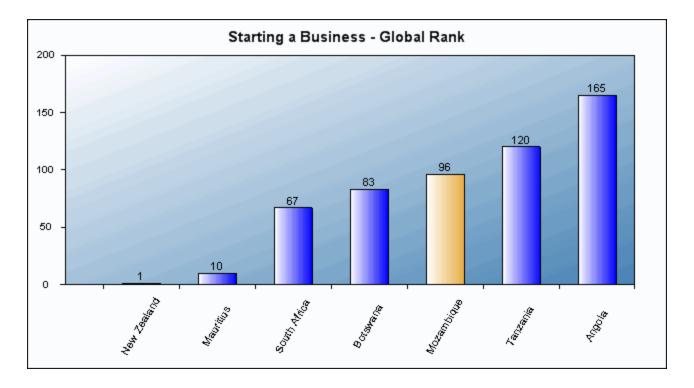
- 8. Declare the beginning of activity and register job candidates at the provincial employment center
- 9. Register workers with the social security system
- 10. Subscribe a workmen's compensation insurance coverage

More detail is included in the appendix.

# 4. Benchmarking Starting a Business Regulations:

Mozambique is ranked 96 overall for Starting a Business.

Ranking of Mozambique in Starting a Business - Compared to good practice and selected economies:



The following table shows Starting a Business data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)	Min. capital (% of income per capita)
Denmark*			0.0	
New Zealand*	1	1		0.0

Selected Economy				
Mozambique	10	26	19.3	0.0

Comparator Economies				
Angola	8	68	151.1	29.0
Botswana	10	61	2.1	0.0
Mauritius	5	6	4.1	0.0
South Africa	6	22	5.9	0.0
Tanzania	12	29	36.8	0.0

<sup>\*</sup> The following economies are also good practice economies for :

Procedures (number): Canada

Cost (% of income per capita): Slovenia

# Dealing with Construction Permits

Once entrepreneurs have registered a business, what regulations do they face in operating it? To measure such regulation, Doing Business focuses on the construction sector. Construction companies are under constant pressure from government to comply with inspections, with licensing and safety regulations, from customers to be quick and cost-effective. These conflicting pressures point to the tradeoff in building regulation; the tradeoff between protecting people (construction workers, tenants, passersby) and keeping the cost of building affordable.

In many economies, especially poor ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally, lead ing to hazardous construction. Where the regulatory burden is large, entrepreneurs may tend to move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off. In other economies compliance is simple, straightforward and inexpensive, yielding better results.

# Methodology

The indicators on dealing with construction permits record all procedures officially required for an entrepreneur in the construction industry to build a warehouse. These include su bmitting project documents (building plans, site maps) to the authorities, obtaining all necessary licenses and permits, completing all required notifications and receiving all necessary inspections. They also include procedures for obtaining utility connections, such as electricity, telephone, water and sewerage. The time and cost to complete each procedure under normal circumstances are calculated. All official fees associated with legally completing the procedures are included. Time is recorded in calendar days. The survey assumes that the entrepreneur is a ware of all existing regulations and does not use an intermediary to complete the procedures unless required to do so by law.

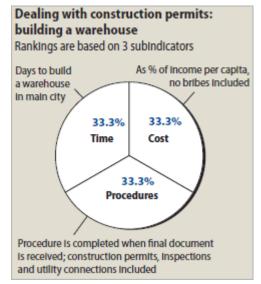


#### The business:

- is a small to medium-size limited liability company
- is located in the largest business city
- is domestically owned and operated, in the construction business
- has 20 qua lified employees

#### *The warehouse to be built :*

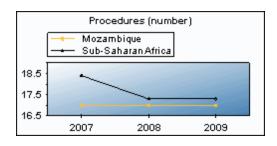
- is a new construction (there was no previous construction on the land)
- has complete architectural and technical plans prepared by a licensed architect
- will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and one land phone line. The connection to each utility network will be 32 feet, 10 inches (10 meters) long.
- will be used for general storage, such as of books or stationery. The warehouse will not be used for any goods requiring special conditions, such as food, chemicals or pharmaceuticals.
- will take 30 weeks to construct (excluding all delays due to a dministrative and regulatory requirements).

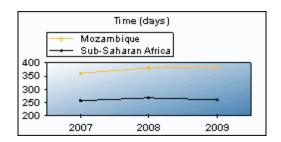


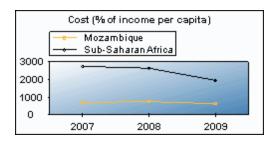
# 1. Historical data: Dealing with Construction Permits in Mozambique

Dealing with Construction Permits data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		152	159
Procedures (number)	17	17	17
Time (days)	361	381	381
Cost (% of income per capita)	705.0	747.9	632.0

# 2. The following graphs illustrates the Dealing with Construction Permits indicators in Mozambique over the past 3 years:

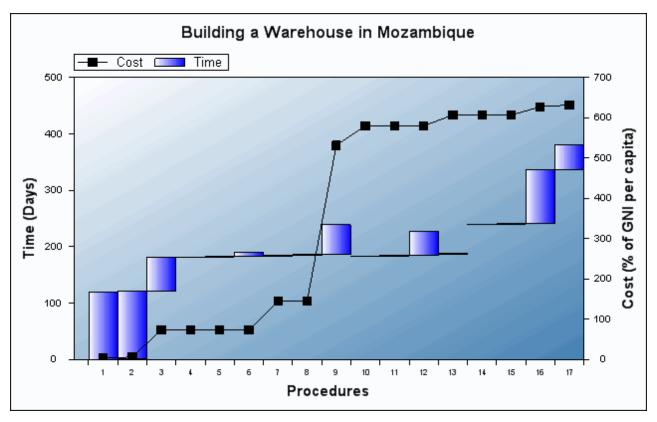






### 3. Steps to Building a Warehouse in Mozambique

It requires 17 procedures, takes 381 days, and costs 632.01 % GNI per capita to build a warehouse in Mozambique.



#### **List of Procedures:**

- 1. Request and obtain the right to the use and enjoyment of the land
- 2. Request and obtain topographic plan
- 3. Request and obtain building permit from Department of Construction and Urbanization
- 4. Receive inspection from Municipality I
- 5. Receive inspection from Municipality II
- 6. Request electricity connection from National Directorate of Energy
- 7. Request power connection from Electricity of Mozambique
- 8. Receive inspection and obtain approval of electrical plan from electricity department
- 9. Connect to electricity services of Electricity of Mozambique

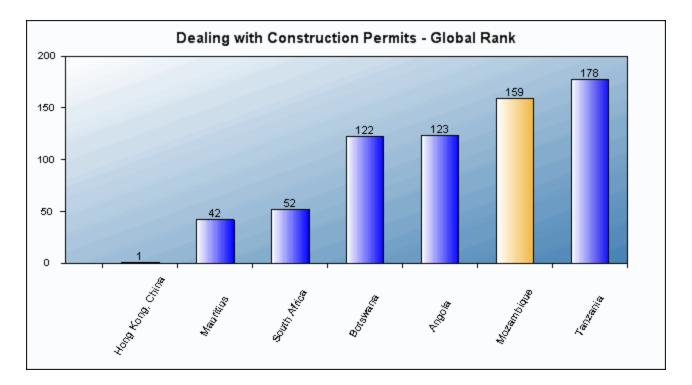
- 10. Request water and sewage connection
- 11. Receive inspection and obtain approval of plumbing plan from water department
- Connect to water and sewage services
- Request and obtain phone connection
- 14. Request final inspection
- 15. Receive final inspection
- 16. Request and obtain occupancy permit
- 17. Register the new building at the property registration

More detail is included in the appendix.

# 4. Benchmarking Dealing with Construction Permits Regulations:

Mozambique is ranked 159 overall for Dealing with Construction Permits.

Ranking of Mozambique in Dealing with Construction Permits - Compared to good practice and selected economies:



The following table shows Dealing with Construction Permits data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of income per capita)
Denmark	6		
Qatar			0.6
Singapore		25	

Selected Economy			
Mozambique	17	381	632.0

Comparator Economies			
Angola	12	328	597.7
Botswana	24	167	246.2
Mauritius	18	107	35.5
South Africa	17	174	24.5
Tanzania	22	328	3281.3

# Employing Workers

Economies worldwide have established a system of laws and institutions intended to protect workers and guarantee a minimum standard of living for its population. This system generally encompasses four bodies of law: employment, industrial relations, social security and occupational health and safety laws.

Employment regulations are needed to allow efficient contracting between employers and workers and to protect workers from discriminatory or unfair treatment by employers. Doing Business measures flexibility in the regulation of hiring, working hours and dismissal in a manner consistent with the conventions of the International Labour Organization (ILO). An economy can have the most flexible labor regulations as measured by Doing Business while ratifying and complying with all conventions directly relevant to the factors measured by Doing Business and with the ILO core labor standards. No economy can achieve a better score by failing to comply with these conventions.

Governments all over the world face the challenge of finding the right balance between worker protection and labor market flexibility. But in developing countries especially, regulators oftenerr to one extreme, pushing employers and workers into the informal sector. Analysis across economies shows that while employment regulation generally increases the tenure and wages of incumbent workers, overly rigid regulations may have undesirable side effects. These include less job creation, smaller company size, less investment in research and develop ment, and longer spells of unemployment and thus the obsolescence of skills, all of which may reduce productivity growth.

#### Methodology

Two measures are presented: a rigidity of employment index and a redundancy cost measure. The rigidity of employment in dex is the average of three sub-indices: difficulty of hiring, rigidity of hours and difficulty of redundancy. Each index takes values between 0 and 100, with higher values indicating more rigid regulation. The difficulty of hiring index measures the flexi bility of contracts and the ratio of the minimum wage to the value added per worker. The rigidity of hours index covers restrictions on weekend and night work, require ments relating to working time and the workweek taking into account legal provisions that refer specifically to small to medium-size companies in the manufacturing industry in which continuous operation is economically necessary, as well as mandated days of annual leave with pay. The difficulty of redundancy index covers workers' legal protections against dismissal, including the grounds per mitted for dismissal and procedures for dismissal (individual and collective): notification and approval requirements, retraining or reassignment obligations and priority rules for dismissals and reemployment.



The Redundancy cost indicator measures the cost of advance notice requirements, severance payments and penalties due when terminating a redundant worker, expressed in weeks of salary.

## Survey Case Study

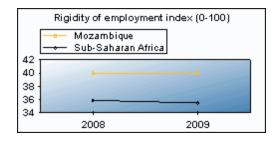
*The business*:

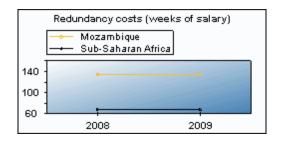
- is a limited liability company operating in the manufacturing sector
- is located in the largest business city
- is 100% domestically owned
- has 60 employees
- The company is also assumed to be subject to collective bargaining agreements in economies where such agreements cover more than half the manufacturing sector and apply even to firms not party to them.

# 1. Historical data: Employing Workers in Mozambique

Employing Workers data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		156	156
Redundancy costs (weeks of salary)		134	134
Rigidity of employment index (0-100)		40	40

# 2. The following graphs illustrates the Employing Workers indicators in Mozambique over the past 3 years:

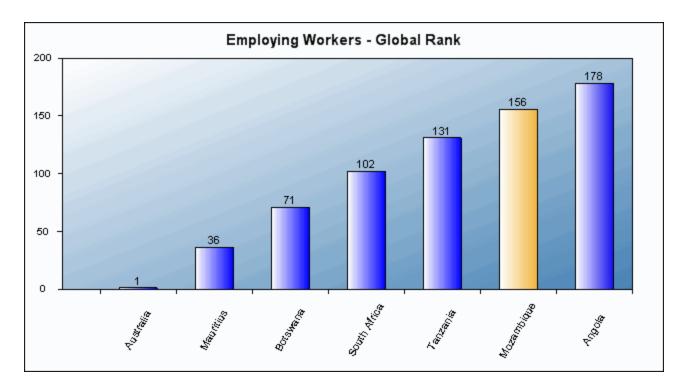




# 3. Benchmarking Employing Workers Regulations:

Mozambique is ranked 156 overall for Employing Workers.

Ranking of Mozambique in Employing Workers - Compared to good practice and selected economies:



The following table shows Employing Workers data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Rigidity of employment index (0-100)	Redundancy costs (weeks of salary)
Hong Kong, China*	0	
New Zealand*		0

Selected Economy		
Mozambique	40	134

Comparator Economies		
Angola	66	58
Botswana	13	90
Mauritius	18	4
South Africa	35	24
Tanzania	54	18

<sup>\*</sup> The following economies are also good practice economies for :

Rigidity of employment index (0-100): Australia, Brunei Darussalam, Kuwait, Marshall Islands, Singapore, St. Lucia, Uganda, United States

Redundancy costs (weeks of salary): Denmark, Iraq, Marshall Islands, Micronesia, Fed. Sts., Palau, Puerto Rico, Tonga, United States

# Registering Property

Formal property titles help promote the transfer of land, encourage investment and give entrepreneurs access to formal credit markets. But a large share of property in developing economies is not formally registered. Informal titles cannot be used as security in obtaining loans, which limits financing opportunities for businesses. Many governments have recognized this and started extensive property titling programs. But bringing assets into the formal sector is only part of the story. The more difficult and costly it is to formally transfer property, the greater the chances that formalized titles will quickly become informal again. Eliminating unnecessary obstacles to registering and transferring property is therefore important for economic development.

Efficient property registration reduces transaction costs and helps to formalize property titles. Simple procedures to register property are also associated with greater perceived security of property rights and less corruption. That bene fits all entrepreneus, especially women, the young and the poor. The rich have few problems protecting their property rights. They can afford to invest in security systems and other measures to defend their property. But small entrepreneurs cannot. Reform can change this.

### Methodology

Doing Business records the full sequence of procedures necessary for a business (buyer) to purchase a property from another business (seller) and to transfer the property title to the buyer's name. The property of land and building will be transferred in its entirety. The transaction is considered complete when the buyer can use the property as collateral for a bank loan.

Local property lawyers and officials in property registries provide information on required procedures as well as the time and cost to complete each one. For most economies the data are based on responses from both. Based on the responses, three indicators are constructed:

- number of procedures to register property
- time to register property (in calendar days)
- official costs to register property (as a percentage of the property value)

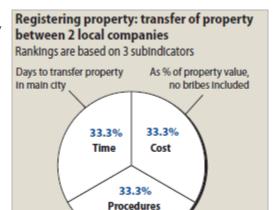
# Survey Case Study

The buyer and seller:

- are limited liability companies
- are private nationals (no foreign owner ship)
- are located in periurban area of the largest business city
- conduct general commercial activities

# The property:

- consists of land and a 2 -story building (ware house)
- is located in the periurban commercial zone of the largest business city
- The land area is 557.4 m<sup>2</sup> (6,000 square feet).
- The warehouse has a total area of 929 m<sup>2</sup> (10,000 square feet).
- has a value equal to 50 times income per capita
- The seller company owned the property for the last 10 years.
- is registered in the land registry and/or cadastre and is free of all disputes.

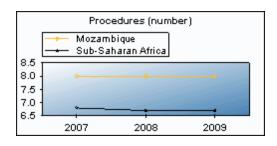


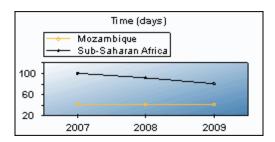
Steps to check encumbrances, obtain clearance certificates, prepare deed and transfer title so that the property can be occupied, sold or used as collateral

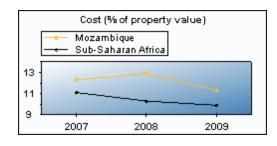
# 1. Historical data: Registering Property in Mozambique

Registering Property data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		154	151
Procedures (number)	8	8	8
Time (days)	42	42	42
Cost (% of property value)	12.3	12.9	11.3

# 2. The following graphs illustrates the Registering Property indicators in Mozambique over the past 3 years:

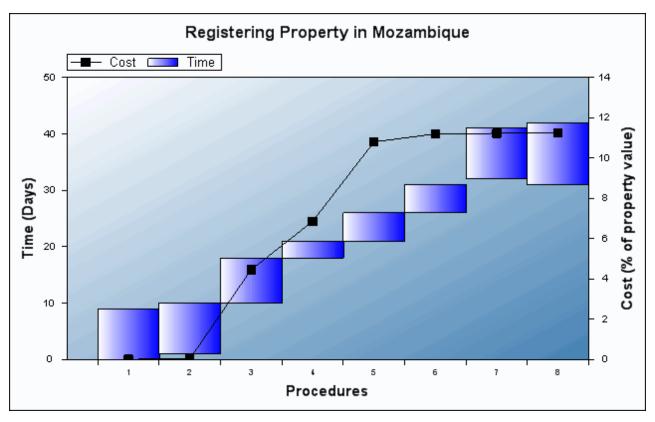






# 3. Steps to Registering Property in Mozambique

It requires 8 procedures, takes 42 days, and costs 11.27 % of property value to register the property in Mozambique.



#### **List of Procedures:**

- 1. Obtain a Real Estate Registry certificate of the property from the Real Estate Registry Office
- 2. Obtain a certificate from the Tax Authority regarding the value of the property
- 3. Lawyer prepares the draft sale and purchase agreement
- 4. Payment of transfer tax (SISA) at the Municipal Tax Office
- 5. Submit the draft sale and purchase agreement to the public notary to verify and issue the notarial deed of purchase
- 6. Apply for registration of the building at the Real Estate Registry Office
- 7. Submit the notarial deed at the Municipal Tax Office
- 8. Submit the notary deed to the Cadastre Services Registry

More detail is included in the appendix.

# 4. Benchmarking Registering Property Regulations:

Mozambique is ranked 151 overall for Registering Property.

Ranking of Mozambique in Registering Property - Compared to good practice and selected economies:



The following table shows Registering Property data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia			0.0

Selected Economy			
Mozambique	8	42	11.3

Comparator Economies			
Angola	7	184	11.4
Botswana	5	16	5.0
Mauritius	4	26	10.7
South Africa	6	24	8.7
Tanzania	9	73	4.4

<sup>\*</sup> The following economies are also good practice economies for :

**Procedures (number): United Arab Emirates** 

Time (days): Saudi Arabia, Thailand, United Arab Emirates

# Getting Credit

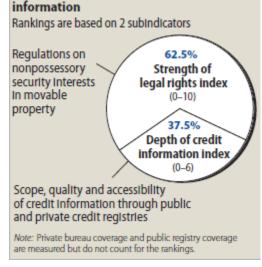
Firms consistently rate access to credit as among the greatest barriers to their operation and growth. Doing Business constructs two sets of indicators of how well credit markets function: one on credit registries and the other on legal rights of borrowers and lenders. Credit registries, institutions that collect and distribute credit information on borrowers, can greatly expand access to credit. By sharing credit information, they help lenders assess risk and allocate credit more efficiently. They also free entrepreneurs from having to rely on personal connections alone when trying to obtain credit.

### Methodology

Credit information: three indicators are constructed:

- depth of credit information index, which measures the extent to
  which the rules of a credit information system facilitate lending
  based on the scope of information distributed, the ease of
  access to information and the quality of information
- public registry coverage, which reports the number of individuals and firms covered by a public credit registry as a percentage of the adult population
- private bureau coverage, which reports the number of individuals and firms, covered by a private credit bureau as a percentage of the adult population

<u>Legal Rights</u>: the strength of legal rights index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders. Ten points are analyzed:



Getting credit: collateral rules and credit

- Can a business use movable assets as collateral while keeping possession of the assets, and can any financial institution accept such assets as collateral?
- Does the law allow a business to grant a non-possessory security right in a single category of revolving movable assets, without requiring a specific description of the secured assets?
- Does the law allow a business to grant a non possessory security right in substantially all of its assets, without requiring a specific description of the secured assets?
- Can a security right extend to future or after -acquired assets and extend automatically to the products, proceeds or replacements of the original assets?
- Is general description of debts and obligations permitted in collateral agreements and in registration documents, so that all types of obligations and debts can be secured by stating a maximum rather than a specific amount between the parties?
- Is a collateral registry in operation that is unified geographically and by asset type as well as being indexed by the name of the grantor of a security right?
- Are secured creditors paid first when a debtor defaults outside an insolvency procedure or when a business is liquidated?
- Are secured creditors subject to an automatic stay or moratorium on enforcement procedures when a debtor enters a court-supervised reorganization procedure?
- Are parties allowed to agree in a collateral agree ment that the lender may enforce its security right out of court?

### Legal Rights Survey Case Study

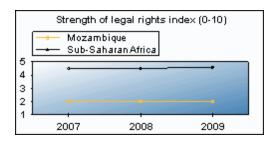
The Debtor:

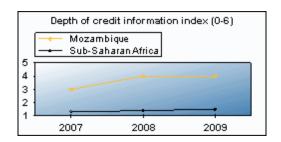
- is a Private Limited Liability Company
- has its head quarters and only base of operations in the largest business city
- obtains a loan from a local bank (the Cred itor) for an amount up to 10 times income (GNI) per capita
- Both debtor and creditor are 100% domestically owned.

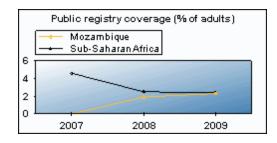
# 1. Historical data: Getting Credit in Mozambique

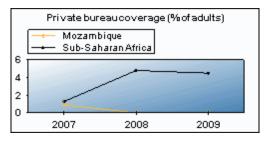
Getting Credit data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		125	127
Strength of legal rights index (0-10)	2	2	2
Depth of credit information index (0-6)	3	4	4
Private bureau coverage (% of adults)	0.9	0.0	0.0
Public registry coverage (% of adults)	0.0	1.9	2.3

# 2. The following graphs illustrates the Getting Credit indicators in Mozambique over the past 3 years:





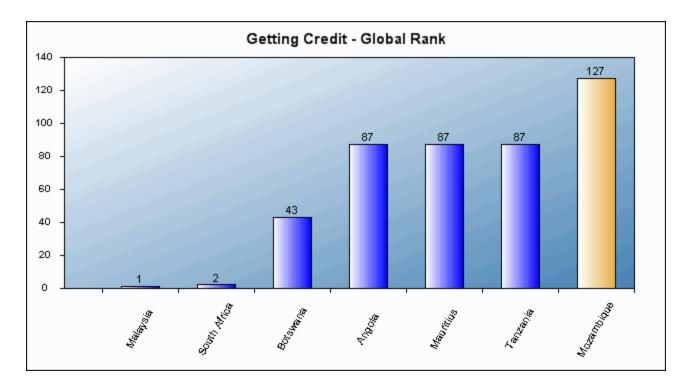




# 3. Benchmarking Getting Credit Regulations:

Mozambique is ranked 127 overall for Getting Credit.

Ranking of Mozambique in Getting Credit - Compared to good practice and selected economies:



The following table shows Getting Credit data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Strength of legal rights index (0-10)	Depth of credit information index (0-6)	Public registry coverage (% of adults)	Private bureau coverage (% of adults)
New Zealand*				100.0
Portugal			81.3	
Singapore*	10			
United Kingdom		6		

Selected Economy				
Mozambique	2	4	2.3	0.0

Comparator Economies				
Angola	4	4	2.5	0.0
Botswana	7	4	0.0	51.9
Mauritius	5	3	36.8	0.0
South Africa	9	6	0.0	54.7
Tanzania	8	0	0.0	0.0

<sup>\*</sup> The following economies are also good practice economies for :

Strength of legal rights index (0-10): Hong Kong, China, Kenya, Kyrgyz Republic, Malaysia

Private bureau coverage (% of adults): Argentina, Australia, Canada, Iceland, Ireland, Norway, Sweden, United Kingdom, United States

27 countries have the highest credit information index.

# Protecting Investors

Companies grow by raising capital, either through a bank loan or by attracting equity investors. Selling shares allows companies to expand without the need to provide collateral and repay bank loans. However, investors worry about their money, and look for laws that protect them. A study finds that the presence of legal and regulatory protections for investors explains up to 73% of the decision to invest In contrast, company characteristics explain only between 4% and 22%\*. Good protections for minority share holders are associated with larger and more active stock markets. Thus both governments and businesses have an interest in reforms strengthening investor protections.

## Methodology

To document some of the protections investors have, Doing Business measures how economies regulate a standard case of self-dealing, use of corporate assets for personal gain. Three indices of investor protection are constructed based on the answers to these and other questions. All indices range from 0 to 10, with higher values indicating more protections or greater disclosure. The three indices are:

- The extent of disc losure index covers approval procedures, requirements for immediate disc losure to the public and shareholders of proposed transactions, requirements for disclosure in periodic filings and reports and the availability of external review of transactions before they take place.
- The extent of director liability index covers the ability of investors to hold Mr. James and the board of directors liable for damages, the ability to rescind the transaction, the availability of fines and jail time associated with self-dealing, the availability of direct or derivative suits and the ability to require Mr. James to pay back his personal profits from the transaction.
- The ease of share holder suits index covers the availability of documents that can be used during trial, the ability of the investor to examine the defendant and other witnesses, share holders' access to internal documents of the company, the appointment of an inspector to investigate the transaction and the standard of proof applicable to a civil suit against the directors.



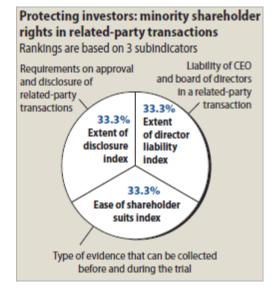


Mr. James, a director and the majority shareholder of a public company, proposes that the company purchase used trucks from another company he owns. The price is higher than the going price for used trucks. The transaction goes forward. All required approvals are obtained, and all required disclosures made, though the transaction is prejudicial to the purchasing company. Shareholders sue the interested parties and the members of the board of directors.

## Several que stions arise:

- Who approves the transaction?
- What information must be disclosed?
- What company documents can investors access?
- What do minority share holders have to prove to get the transaction stopped or to receive compensation from Mr. James?

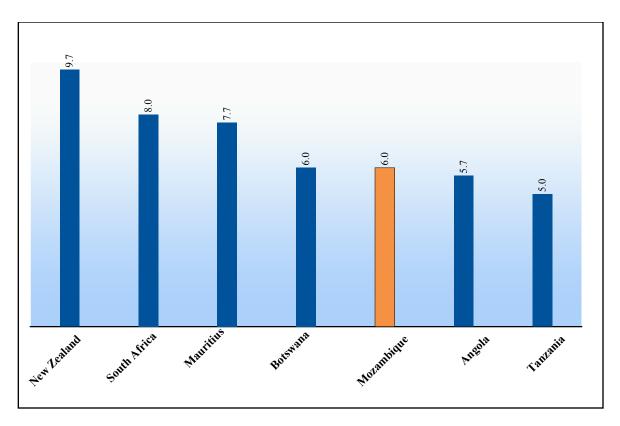
\*Doidge, Kardyi and Stulz (2007)



# 1. Historical data: Protecting Investors in Mozambique

Protecting Investors data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		38	41
Strength of investor protection index (0-10)	6.0	6.0	6.0

# 2. The following graph illustrates the Protecting Investors index in Mozambique compared to best practice and selected Economies:

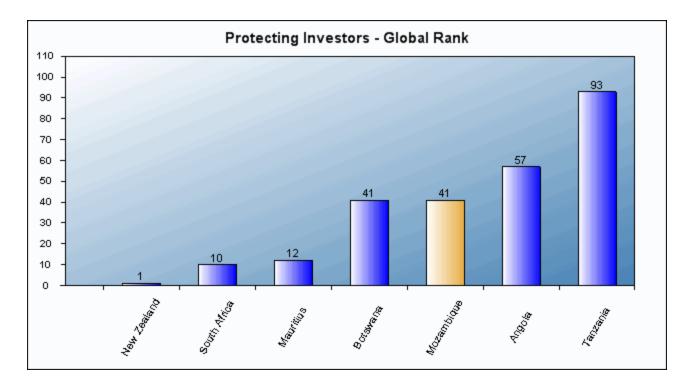


Note: The higher the score, the greater the investor protection.

# 3. Benchmarking Protecting Investors Regulations:

Mozambique is ranked 41 overall for Protecting Investors.

Ranking of Mozambique in Protecting Investors - Compared to good practice and selected economies:



The following table shows Protecting Investors data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Strength of investor protection index (0-10)
New Zealand	9.7

Selected Economy	
Mozambique	6.0

Comparator Economies	
Angola	5.7
Botswana	6.0
Mauritius	7.7
South Africa	8.0
Tanzania	5.0

# Paying Taxes

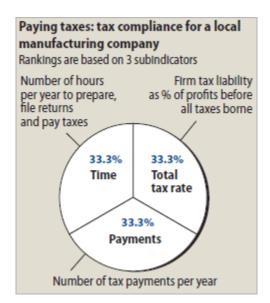
Taxes are essential. Without them there would be no money to provide public amenities, infrastructure and services which are crucial for a properly functioning economy. But particularly for small and medium size companies, they may opt out and choose to operate in the informal sector. One way to enhance tax compliance is to ease and simplify the process of paying taxes for such businesses.

# Methodology

The Doing Business tax survey records the effective tax that a small and medium company must pay and the administrative costs of doing so.

Three indicators are constructed:

- number of tax payments, which takes into account the method of payment, the frequency of payments and the number of agencies involved in our standardized case study.
- time, which measures the number of hours per year necessary to prepare and file tax returns and to pay the corporate income tax, value added tax, sales tax or goods and service tax and labor taxes and mandatory contributions.
- total tax rate, which measures the amount of taxes and mandatory contributions payable by the company during the second year of operation. This amount, expressed as a percentage of commercial profit, is the sum of all the different taxes payable after accounting for various deductions and exemptions.



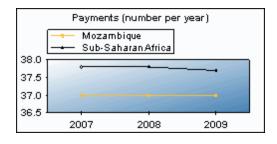
## Survey case study

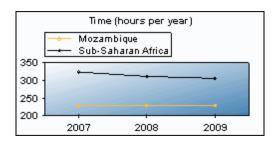
- Taxpayer Co is a medium-size business that started operations last year. Doing Business asks tax practitioners in 183 economies to review TaxpayerCo's financial statements and a standard list of transactions that the company completed during the year. Respondents are asked how much in taxes and mandatory contributions the business must pay and what the process is for doing so.
- The business starts from the same financial position in each economy. All the taxes and mandatory contributions paid during the second year of operation are recorded.
- Taxes and mandatory contributions are measured at all levels of government and include corporate income tax, turnover tax, all labor taxes and contributions paid by the company (including mandatory contributions paid to private pension or insurance funds), property tax, property transfer tax, dividend tax, capital gains tax, financial transactions tax, vehicle tax, sales tax and other small taxes (such as fuel tax, stamp duty and local taxes). A range of standard deductions and exemptions are also recorded.

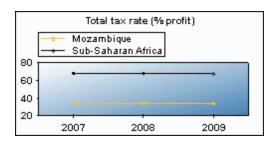
# 1. Historical data: Paying Taxes in Mozambique

Paying Taxes data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		92	97
Total tax rate (% profit)	34.3	34.3	34.3
Payments (number per year)	37	37	37
Time (hours per year)	230	230	230

# 2. The following graphs illustrates the Paying Taxes indicators in Mozambique over the past 3 years:



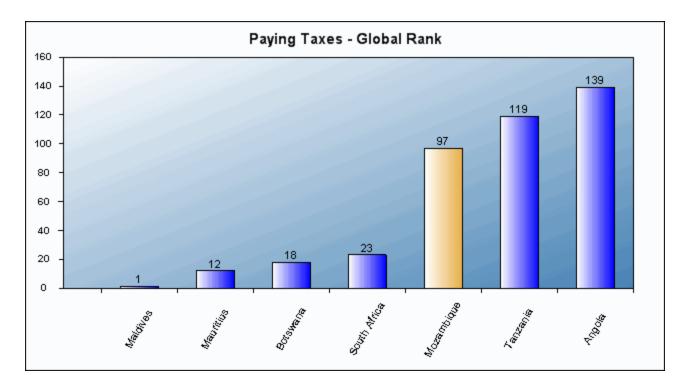




# 3. Benchmarking Paying Taxes Regulations:

Mozambique is ranked 97 overall for Paying Taxes.

Ranking of Mozambique in Paying Taxes - Compared to good practice and selected economies:



The following table shows Paying Taxes data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Payments (number per year)	Time (hours per year)	Total tax rate (% profit)
Maldives*	1	0	
Timor-Leste			0.2

Selected Economy			
Mozambique	37	230	34.3

Comparator Economies			
Angola	31	272	53.2
Botswana	19	140	17.1
Mauritius	7	161	22.9
South Africa	9	200	30.2
Tanzania	48	172	45.2

<sup>\*</sup> The following economies are also good practice economies for :

Payments (number per year): Qatar

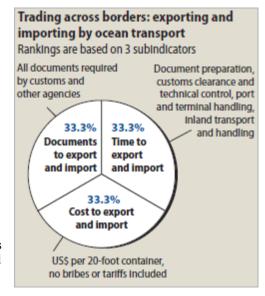
# Trading Across Borders

The benefits of trade are well documented; as are the obstacles to trade. Tariffs, quotas and distance from large markets greatly increase the cost of goods or prevent trading a ltogether. But with bigger ships and faster planes, the world is shrinking. Glo bal and regional trade agreements have reduced trade barriers. Yet Africa's share of global trade is smaller today than it was 25 years ago. So is the Middle East's, excluding oil exports. Many entrepreneurs face numerous hurdles to exporting or importing goods, including delays at the border. They often give up. Others never try. In fact, the potential gains from trade facilitation may be greater than those arising from only tariff reductions.

# Methodology

Doing Business compiles procedural requirements for trading a standard shipment of goods by ocean transport. Every procedure and the associated documents, time and cost, for importing and exporting the goods is recorded, starting with the contractual agreement between the two parties and ending with delivery of the goods. For importing the goods, the procedures measured range from the vessel's arrival at the port of entry to the shipment's delivery at the importer's warehouse. For exporting the goods, the procedures measured range from the packing of thegoods at the factory to their departure from the port of exit. Payment is by letter of credit and the time and cost for issuing or securing a letter of credit is taken into account.

Documents recorded include port filing documents, customs declaration and clearance documents, as well as official documents exchanged between the parties to the transaction. Time is recorded in calendar days, from the beginning to the end of each procedure. Cost includes the fees levied on a 20-foot container in U.S. dollars.



All the fees associated with completing the procedures to export or import the goods are included, such as costs for documents, administrative fees for customs clearance and technical control, terminal handling charges and inland transport. The cost measure does not include tariffs or duties.

Economies that have efficient customs, good transport networks and fewer document requirements, making compliance with export and import procedures faster and cheaper, are more competitive globally. That can lead to more exports; and exports are associated with faster growth and more jobs. Conversely, a need to file many documents is associated with more corruption in customs. Faced with long delays and frequent demands for bribes, many traders may avoid customs altogether. Instead, they smuggle goods across the border. This defeats the very purpose in having border control of trade to levy taxes and ensure high quality of goods.

# Survey case study

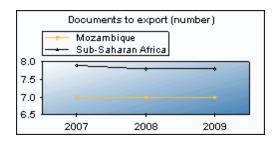
To make the data comparable across countries, several assumptions about the business and the traded goods are used:

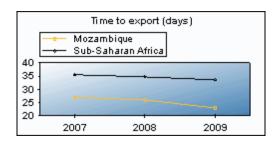
- The business is of medium size.
- The business employs 60 people.
- The business is located in the peri-urban area of the economy's largest business city.
- The business is a private, limited liability company, domestically owned, formally registered and operating under commercial laws and regulations of the economy.
- The traded goods are ordinary, legally manufactured products transported in a dry-cargo, 20-foot FCL (full container load) container.

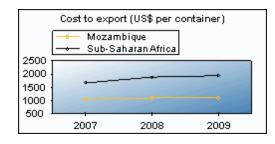
# 1. Historical data: Trading Across Borders in Mozambique

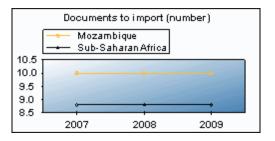
Trading Across Borders data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		138	136
Cost to export (US\$ per container)	1055	1100	1100
Cost to import (US\$ per container)	1185	1475	1475
Documents to export (number)	7	7	7
Documents to import (number)	10	10	10
Time to export (days)	27	26	23
Time to import (days)	38	32	30

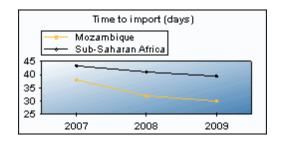
# 2. The following graphs illustrates the Trading Across Borders indicators in Mozambique over the past 3 years:

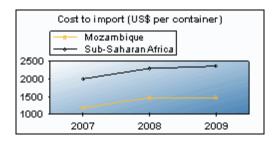








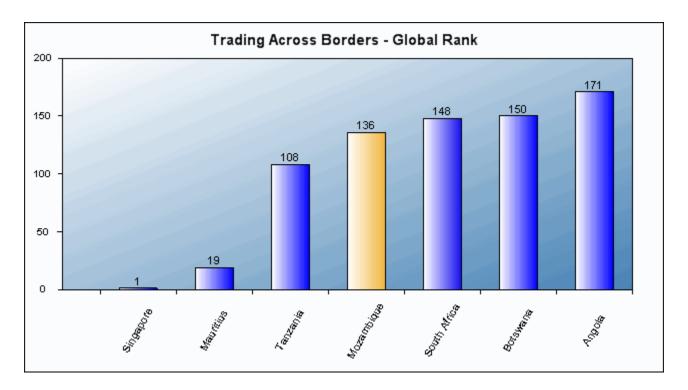




# 3. Benchmarking Trading Across Borders Regulations:

Mozambique is ranked 136 overall for Trading Across Borders.

Ranking of Mozambique in Trading Across Borders - Compared to good practice and selected economies:



# The following table shows Trading Across Borders data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Documents to export (number)	Time to export (days)	Cost to export (US\$ per container)	Documents to import (number)	Time to import (days)	Cost to import (US\$ per container)
Denmark*		5				
France	2			2		
Malaysia			450			
Singapore					3	439
Selected Economy	<u> </u>					
Mozambique	7	23	1100	10	30	147
Comparator Economies						
Angola	11	65	2250	8	59	3240
Botswana	6	30	2810	9	41	3264
Mauritius	5	14	737	6	14	689
South Africa	8	30	1531	9	35	180

Time to export (days): Estonia

Tanzania

st The following economies are also good practice economies for :

# Enforcing Contracts

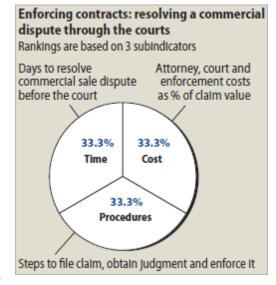
Where contract enforcement is efficient, businesses are more likely to engage with new borrowers or customers. Doing Business tracks the efficiency of the judicial system in resolving a commercial dispute, following the step -by-step evolution of a commercial sale dispute before local courts. The data is collected through study of the codes of civil procedure and other court regulations as well as through surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well).

Justice delayed is often justice denied. And in many economies only the rich can afford to go to court. For the rest, justice is out of reach. In the absence of efficient courts, firms undertake fewer investments or business transactions. And they prefer to involve only a small group of people who know each other from previous dealings.

# Methodology

Rankings on enforcing contracts are based on 3 sub-indicators:

- number of procedures, which are defined as any interaction between the parties or between them and the judge or court officer. This includes steps to file the case, steps for trial and judgment and steps necessary to enforce the judgment.
- time, which counts the number of calendar days from the moment the Seller files the law suit in court until payment is received. This includes both the days on which actions take place and the waiting periods in between.
- cost, which is recorded as a percentage of the claim (assumed to be equivalent to 200% of income per capita). Three types of costs are recorded: court costs (including expert fees), enforcement costs (including costs for a public sale of Buyer's assets) and attorney fees.



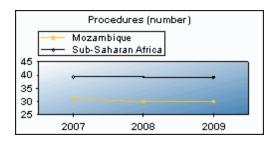
# Survey case Study

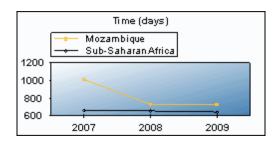
- The dispute concerns a contract for the sale of goods between two businesses (the Seller and the Buyer).
- Both are located in the economy's largest business city.
- The Seller sells and delivers goods, worth 200% of the economy's income per capita, to the Buyer. The Buyer refuses to pay on the grounds that they were not of adequate quality.
- The Seller sues the Buyer to recover the amount under the sales agreement (200% of the economy's income per capita)
- The claim is filed before a court in the economy's largest business city with jurisdiction over commercial cases worth 200% of the income per capita and is disputed on the merits.
- Judgment is 100% in favor of the Seller and is not appealed.
- The Seller enforces the judgment and the money is successfully collected through a public sale of Buyer's assets.

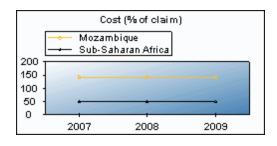
# 1. Historical data: Enforcing Contracts in Mozambique

Enforcing Contracts data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		128	129
Procedures (number)	31	30	30
Time (days)	1010	730	730
Cost (% of claim)	142.5	142.5	142.5

# 2. The following graphs illustrates the Enforcing Contracts indicators in Mozambique over the past 3 years:



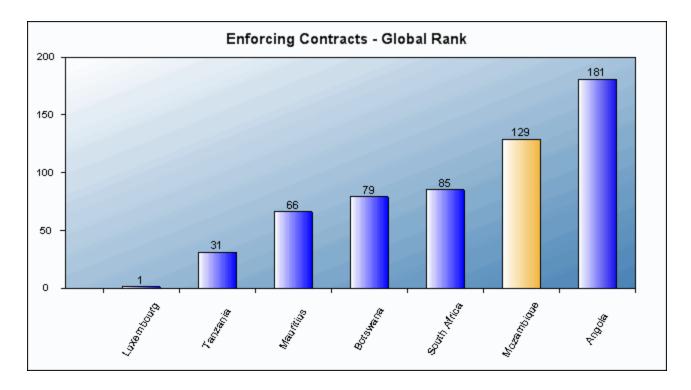




# 3. Benchmarking Enforcing Contracts Regulations:

Mozambique is ranked 129 overall for Enforcing Contracts.

Ranking of Mozambique in Enforcing Contracts - Compared to good practice and selected economies:



The following table shows Enforcing Contracts data for Mozambique compared to good practice and comparator economies:

Good Practice Economies	Procedures (number)	Time (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		150	

Selected Economy			
Mozambique	30	730	142.5

Comparator Economies			
Angola	46	1011	44.4
Botswana	29	687	28.0
Mauritius	36	720	17.4
South Africa	30	600	33.2
Tanzania	38	462	14.3

# Closing a Business

The economic crises of the 1990s in emerging markets, from East A sia to Latin America, from Russia to Mexico, raised concerns about the design of bankruptcy systems and the ability of such systems to help reorganize viable companies and close down unviable ones. In countries where bankruptcy is inefficient, unviable businesses linger for years, keeping assets and human capital from being reallocated to more productive uses.

Bottlene cks in bankruptcy cut into the amount claimants can recover. In countries where bankruptcy laws are inefficient, this is a strong deterrent to investment. Access to credit shrinks, and nonperforming loans and financial risk grow because creditors cannot recover overdue loans. Conversely, efficient bankruptcy laws can encourage entrepreneurs. The freedom to fail, and to do so through an efficient process, puts people and capital to their most effective use. The result is more productive businesses and more jobs.

The Doing Business indicators identify weaknesses in the bankruptcy law as well as the main procedural and administrative bottlenecks in the bankruptcy process. In many developing countries bankruptcy is so inefficient that creditors hardly ever use it. In countries such as these, reform would best focus on improving contract enforcement outside bankruptcy.

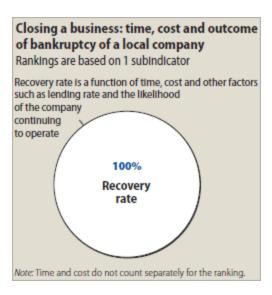
# Methodology

Three measures are constructed from the survey responses: the time to go through the insolvency process, the cost to go through the process and the recovery rate, how much of the insolvency estate is recovered by stakeholders, taking into account the time, cost, depreciation of assets and the outcome of the insolvency proceeding.

# Survey case study

The data on closing a business are developed using a standards et of case assumptions to track a company going through the step -by-step procedures of the bankruptcy process. It is assumed that:

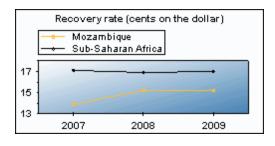
- the company is a domestically owned
- the company is a limited liability corporation operating a hotel in the country's largest business city
- the company has 201 employees, 1 main secured creditor and 50 unsecured creditors
- Assumptions are also made about the future cash flows.
- The case is designed so that the company has a higher value as a going concern, that is, the efficient outcome is either reorganization or sale as a going concern, not piecemeal liquidation.
- The data are derived from que stionnaires answered by attorneys at private law firms.

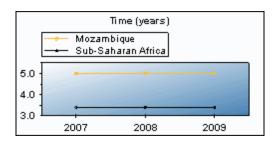


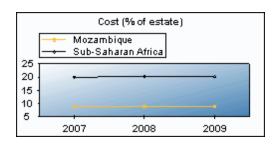
# 1. Historical data: Closing Business in Mozambique

Closing a Business data	Doing Business 2008	Doing Business 2009	Doing Business 2010
Rank		135	136
Time (years)	5.0	5.0	5.0
Cost (% of estate)	9	9	9
Recovery rate (cents on the dollar)	13.9	15.2	15.2

# 2. The following graphs illustrates the Closing Business indicators in Mozambique over the past 3 years:



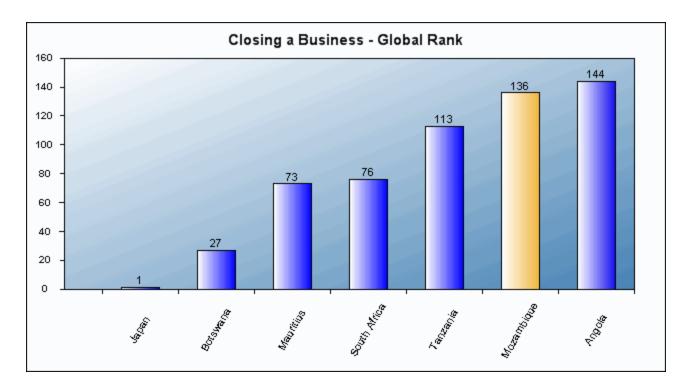




# 3. Benchmarking Closing Business Regulations:

Mozambique is ranked 136 overall for Closing a Business.

Ranking of Mozambique in Closing Business - Compared to good practice and selected economies:



The following table shows Closing Business data for Mozambique compared to good practice and comparator economies:

Good Practice Economics	Recovery rate (cents on the dollar)	Time (years)	Cost (% of estate)
Ireland		0.4	
Japan	92.5		
Singapore*			1

Selected Economy			
Mozambique	15.2	5.0	9

Comparator Economies			
Angola	10.0	6.2	22
Botswana	60.3	1.7	15
Mauritius	33.6	1.7	15
South Africa	32.2	2.0	18
Tanzania	21.3	3.0	22

st The following economies are also good practice economies for :

Cost (% of estate): Colombia, Kuwait, Norway

# Doing Business 2010 Reforms

# **Number of reforms in Doing Business 2010**

Rank	<ul><li>✓ Positive Reform</li><li>X Negative Reform</li><li>Economy</li></ul>	Starting a Business	Dealing with Construction Permits	Employing Workers	Registering Property	Getting Credit	Protecting Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Closing a Business	Total number of reforms
1	Rwanda	1		1	1	1	1		1		1	7
2	Kyrgyz Republic	1	1	1	1	1		1	<b>1</b>			7
3	Macedonia, FYR	1	1	1	1	1	1	1				7
4	Belarus	1	1	1	1			1	<b>1</b>			6
5	United Arab Emirates	1	1						<b>1</b>			3
6	Moldova	1			1			1				3
7	Colombia	1	1		1	1	1	1	1		1	8
8	Tajikistan	1	1		X	1	1				1	5
9	Egypt, Arab Rep.	1	1			1				1		4
10	Liberia	1	1						1			3
	Mozambique	1							1			2
	Tanzania		X									0
	South Africa							1				1
	Botswana	1			X					1		2
	Angola				1			1	1			3
	Mauritius			1	1	1			1	1	1	6

Note: Economies are ranked on the number and impact of reforms, Doing Business selects the economies that reformed in 3 or more of the Doing Business topics. Second, it ranks these economies on the increase in rank in Ease of Doing Business from the previous year. The larger the improvement, the higher the ranking as a reformer.

Angola

Angola made it easier to pay taxes by introducing mandatory electronic filing of social security for businesses with more than 20 employees. The land registry was digitized and split into two units—each covering half the land in Luanda—accelerating procedures needed to transfer property. Trade across borders was expedited with a customs improvement program that streamlined procedures and lowered trade times and costs.

Belarus

Belarus eased the process for getting construction permits by simplifying approval processes. Restrictions relating to redundancy dismissals were eased by raising the threshold for prior notification requirements. Tax payments were made more convenient through increased use of electronic systems—reducing tax compliance times—while lower ecological and turnover tax rates and a reduction in the number of payments for property tax reduced the tax burden on businesses. Property registration continues to improve, with faster processing and elimination of the requirement for notarization. Business start-up was eased by simplifying registration formalities, abolishing the minimum capital requirement, limiting the role of notaries, and removing the need for a company seal approval. Implementation of a risk-based management system and improvement of border crossing operations reduced transit times for trade.

Botswana

Botswana eased business start-up by making tax registration more efficient and streamlining the process for obtaining a business license. Introduction of case management and improved use of information technology has contributed to more efficient resolution of commercial disputes. But property registration was made more difficult by requiring that the tax agency be notified of valued added tax payments.

Colombia

Colombia passed several decrees continuing its efforts to regulate the profession of insolvency administrators. The government eased the construction permit process with a new construction decree that categorizes building projects based on risk and allows electronic verification for certain documents. Access to credit improved thanks to a new credit information law that guarantees the right of borrowers to inspect their own data and new rules that make it mandatory for credit providers to consult and share information with credit bureaus. The tax burden on businesses was eased with the introduction of electronic tax filing and payment, and some payments were reduced. An amendment to the Company Law strengthened investor protections by making it easier to sue directors in cases of prejudicial transactions between interested parties. Property registration was made easier by making it possible to obtain required certificates online and by making standard preliminary sale agreements available free of charge. Business start-up was made easier by creating a public-private health provider that enables faster affiliation of employees and through a tool that allows online pre-enrollment with the social security office. Implementation of an electronic declaration system has expedited customs clearance.

Egypt, Arab Rep.

The Arab Republic of Egypt, a former global leading reformer and a regional leading reformer in 2008/09, continued to make it easier to deal with construction permits by issuing executive articles for the 2008 construction law and eliminating most preapprovals for construction permits. Contract enforcement was expedited with the creation of commercial courts. Access to credit information has expanded with the addition of retailers to the database of the private credit bureau. Finally, company start-up was eased by the removal of the minimum capital requirement.

Kyrgyz Republic

The Kyrgyz Republic eased the process for getting construction permits by streamlining the fee structure, introducing a risk-based system of approval and building control, allowing low-risk projects to conduct an internal building control process, and simplifying the process for obtaining utility connections. Requirements relating to redundancy dismissals and worker reassignment were eased. Access to credit was enhanced by making secured lending more flexible and allowing general descriptions of encumbered assets and of debts and obligations. In addition, amendments to the Civil Code provide for automatic extension of security rights to proceeds of the original assets. The tax burden on businesses was eased by reducing the rates for several taxes and the number of payments for several. Surveying and notarization requirements were made optional for property registration, and business start-up was eased by eliminating the minimum capital requirement, reducing the registration time, and abolishing various post-registration fees and the need to open a bank account before registration. The elimination of six previously required documents and the simplification of inspection procedures has sped up trading across borders.

Liberia

Liberia eased the process for getting construction permits by lowering the permit fee and cost of obtaining a power generator, abolishing the requirement to obtain a tax waiver certificate before submitting documents to obtain a building permit, and making fixed telephone connections more readily available for public use with the reopening of the national phone company. Business start-up was eased by removing the need to obtain an environmental impact assessment when forming a general trading company. The trade process was expedited by creating a one-stop shop bringing together various ministries and agencies, and streamlining the inspection regime.

Macedonia, FYR

The Former Yugoslav Republic of Macedonia has been reforming the construction permit process, shortening waiting times but raising fees. Worker hiring was made more flexible by allowing greater use of fixed-term contracts, easing restrictions on working hours, and making redundancy dismissals more flexible. The public credit bureau increased its coverage by introducing a better database that includes more information and by lowering the minimum loan threshold. Social security payments were classified in five groups, and social security contribution rates reduced. Investor protections were increased by regulating the approval of transactions between interested parties, increasing disclosure requirements in annual reports, and making it easier to sue directors in cases of prejudicial transactions between interested parties. Property registration was eased with the introduction of new time limits at the real estate cadastre—reducing the average time to register a title deed by eight days—and a non-encumbrance certificate can now be obtained from the real estate registry instead of through the court. Business start-up was simplified by integrating procedures at a one-stop shop.

Mauritius

Mauritius made employing workers easier with more flexible redundancy procedures, removing the requirement for authorization to dismiss one or a group of workers and lowering dismissal costs. A new insolvency law introduced a rehabilitation procedure for companies as an alternative to winding up and defines the rights and obligations of creditors and debtors—as well as sanctions for those who abuse the system. A specialized commercial division of the supreme court was created, improving contract enforcement. Access to credit information was strengthened by allowing the licensing of private credit information bureaus and expanding the bureaus' coverage to all credit facilities. Property registration was made easier by setting a limit of 15 days to obtain final property titles from the land registry. The introduction of electronic submissions of customs declarations and bills of lading has expedited trade.

Moldova

Moldova lowered the rates for social security contributions paid by employers. Property registration was simplified by eliminating the requirement for a cadastral sketch, reducing procedures from six to five and days from 48 to 5. Business start-up was eased by implementing an expedited company registration service.

Mozambique

Mozambique simplified business start-up by eliminating requirements for minimum capital and bank deposits. Administrative improvements in customs have helped reduced the time required to clear traded goods.

Rwanda

Rwanda improved the process for dealing with distressed companies with a new law aimed at streamlining reorganization. Employing workers was made easier by abolishing the maximum duration for fixed-term contracts and allowing unlimited renewals of such contracts, as well as by allowing redundancy procedures to be more flexible, with consultation and notification of third parties no longer required. Getting credit was made easier with a new secured transactions act and insolvency act to make secured lending more flexible, allowing a wider range of assets to be used as collateral and a general description of debts and obligations. In addition, out of court enforcement of collateral has become available to secured creditors, who also now have top priority within bankruptcy. A new company law has strengthened investor protections by requiring greater corporate disclosure, director liability, and shareholder access to information. Property registration was simplified by decreasing the number of days required to transfer a property. Business start-up was eased by eliminating a notarization requirement; introducing standardized memorandums of association; enabling online publication; consolidating name checking, registration fee payment, tax registration, and company registration procedures; and shortening the time required to process completed applications. By implementing administrative changes—such as increased operating hours and enhanced cooperation at the border, along with the removal of some documentation requirements for importers and exporters-Rwanda has improved trading times.

South Africa

South Africa eased the tax burden on businesses by abolishing the stamp duty.

### Tajikistan

Tajikistan amended its insolvency law, aiming to reduce statutory time limits and the costs of proceedings. Changes were introduced that simplified the construction permit process, reducing procedures and time. A new law on credit histories improves access to credit information by creating a private credit bureau. Investor protections were strengthened with amendments to the joint stock company law, increasing disclosure requirements for transactions involving conflicts of interest, allowing for greater director liability, and giving shareholders the chance to request that harmful related-party transactions be rescinded. The state duty for property transfer has quadrupled, raising the cost of registering property by 2.8 percent of a property's value. Business start-up was eased by reducing the minimum capital requirement and shortening the time to obtain a tax identification number.

Tanzania

Tanzania made it harder to obtain construction permits, adding additional procedures and costs.

**United Arab Emirates** 

The United Arab Emirates shortened the time for delivering building permits by improving its online system for processing applications. Business start-up was eased by simplifying the documents needed for registration, abolishing the minimum capital requirement, and removing the requirement that proof of deposit of capital be shown for registration. Greater capacity at the container terminal, elimination of the terminal handling receipt as a required document, and an increase in trade finance products, have improved trade processes.

# **APPENDICES**

# Starting a Business in Mozambique

This table summarizes the procedures and costs associated with setting up a business in Mozambique.

# STANDARDIZED COMPANY

Legal Form: Sociedade por Quotas (LDA) - Closely-Held

Limited Liability Company Minimum Capital Requirement:

City: Maputo

# **Registration Requirements:**

No:	Procedure	Time to complete	Cost to complete
1	Obtain certification of unique name (certidão de reserva de nome) at the Commercial Registrar Office of Maputo (Conservatória do Registo Comercial)	1	77
2	Open a provisional bank account, deposit minimum capital, and obtain a verification of deposit with a local bank	1	0
3	Register with the Commercial Registrar Office of Maputo (Conservatória de Registo Comercial); request a commercial registry certificate; publish company statutes in the official gazette (Bolhetim da República)	5	1475
4	Register for taxes and obtain NUIT from Repartição de Finanças	1	0
5	Apply for an operational license (alvará) from the Presidente of Conselho Municipality	14	266
6 *	Receive inspection from Ministry of Health and Fire Department and Ministry of Commerce and Industry	8	0
7	Declare the beginning of activity at the tax department (Repartição de Finanças)	1	0
8 *	Declare the beginning of activity and register job candidates at the provincial employment center	1	50
9 *	Register workers with the social security system	1	0
10 *	Subscribe a workmen's compensation insurance coverage	1	0

<sup>\*</sup> Takes place simultaneously with another procedure.

Procedure 1	Obtain certification of unique name (certidão de reserva de nome) at the Commercial Registrar Office of Maputo (Conservatória do Registo Comercial)
Time to complete:	1
Cost to complete:	77
Comment:	The Registrar Office of Maputo was computerized and name verification can be done in a day.
Procedure 2	Open a provisional bank account, deposit minimum capital, and obtain a verification of deposit with a local bank
Time to complete:	1
Cost to complete:	0
Comment:	Before having the articles of association notarized, limited liability companies (sociedades por quotas) must open a bank account to prove that at least 50% of the required minimum capital has been paid. The bank account must be opened in the company name that was approved by the Registrar Office of Maputo, which issued the certification of the unique name.
Procedure 3	Register with the Commercial Registrar Office of Maputo (Conservatória de Registo Comercial); request a commercial registry certificate; publish company statutes in the official gazette (Bolhetim da República)
Time to complete:	5
Cost to complete:	1475
Comment:	To register a company with the Commercial Registrar Office of Maputo, the following costs apply:  - A nominal fixed fee is charged for company matriculation.  - The registration fees vary according to share capital: amounts up to MZN 5 million are taxable at a 2% rate, and amounts over MZN 5 million are taxable at a 1% rate.  - A variable fee is payable for administrative costs up to a maximum of MZN 1,000.
	This registration is final because the Commercial Registrar coordinates the publication of the company statutes in the Official Gazette. The fixed fee for online publication is MZN 475 per year for a 25-line page. Publication can take 3 days to 1 week.
Procedure 4	Register for taxes and obtain NUIT from Repartição de Finanças
Time to complete:	1
Cost to complete:	0
Comment:	
Procedure 5	Apply for an operational license (alvará) from the Presidente of Conselho Municipality
Time to complete:	14
Cost to complete:	266
Comment:	To apply for an operating license, the company promoters must file the following documents:  - Letter of application with an authenticated signature, containing the company name and its head office, the proposed commercial activity, including the classes of merchandise

offered or services provided, and the address of the company's registered offices.

- Certificate of incorporation issued by the Commercial Registrar or copy of the articles of association (the provisional registration is adequate).
- Personal identity documents (notarized copies).
- Lease (notarized copy). If the company owns the premises, it must evidence ownership by submitting the Real Estate Registrar Office certificate when applying for the operating license.

If the operational permit is required, the Ministry of Industry and Commerce coordinates the necessary inspections by the health, fire, public health, and other relevant agencies.

Fee schedule for operating license application:

- Import-export company: MZN 2,500 plus MZN 500 for each class of goods imported or exported.
- Wholesaler or retailer: MZN 250 for each shop.
- Fire and public health inspections: MZN 160, payable to the Center for Environmental Hygiene.

Upon inspection, the company can obtain a provisional license (alvará), which is a statement confirming that the company has passed the inspection. The final license takes longer because it is printed in a special format and signed. Owing to a recent reform, the licensing process can be completed at a one-stop shop, which offers a limited number of types of licenses. The one-stop shop forwards the documentation to the relevant agencies.

# **Procedure**

Cost to complete:

# Receive inspection from Ministry of Health and Fire Department and Ministry of Commerce and Industry

Time to complete:

0

Comment:

Although this inspection takes no more than an hour to complete, it can take more than a week to schedule an appointment with the Ministry of Health. The inspection is coordinated, so there is one joint inspection involving the different ministries.

# **Procedure**

# Declare the beginning of activity at the tax department (Repartição de Finanças)

Time to complete: 1

Cost to complete: 0

**Comment:** 

After the tax reform, a unique income tax system has replaced the old. Form "Modelo M/01" must be filed to register, under a different taxpayer number, for income tax withholding (imposto sobre o rendimento do trabalho), secção A, and Form 44 is used to register for complementary tax. Since 2002, there is no Imposto sobre Rendimento do Trabalho Secção A. This tax was replace by Corporate Income Tax ("Imposto sobre o Rendimento das Pessoas Colectivas") and Personal Income Tax ("Imposto sobre o Rendimegto das Pessoas Singulares").

For VAT and corporate income tax, the notification of the beginning of business activity must be submitted 15 days before commencement. This notification must be submitted to the tax department of the appropriate fiscal district the form Modelo 6. In addition, this process requires the filing of Modelo 5 (in triplicate) and an authenticated copy of the operating license. The company is assigned unique taxpayer number (numero unique de identificação tributária) in 15 days, and an individual file for all taxes is opened.

# **Procedure**

# Declare the beginning of activity and register job candidates at the provincial employment center

Time to complete:

1

Cost to complete:

50

**Comment:** 

To register employees at the provincial employment center, the employer must request work cards within 30 days of the start of employment agreements, submit a schedule of work hours, and declare the employment of national workers in 30 days of the start of their respective employment agreement.

An employer with more than 10 employees must open a file (processo individual) and prepare four copies of a specific form for each worker, listing the name, position, skills, sex, date of birth, identity card number, date of entry, date of last promotion, wage or salary, and number of hours worked each month. These four copies are presented to the Employment Center, which after stamping them keeps three copies and returns one to the employer for public posting. This chart must be updated and approved annually by the Ministry of Labor. Together with this form, the employer must submit the company's annual holiday's plan (plano de férias) and each employee's work card (MZN 5,000 each), which includes identity information and the employee's signature. Upon stamping, the Employment Center returns them to the company, which distributes them to each worker as an employee identification card.

# Procedure

# Register workers with the social security system

Time to complete:

1

**Cost to complete:** 

0

**Comment:** 

The employer must register the company within 15 days of the start of business activity and register employees within 15 days of the start of their employment agreements. A special form (boletim de identificação de beneficiaries) must be filled out for each employee and submitted to the Instituto Nacional de Seguranca Social within 15 days of signing the labor contract, accompanied by an authenticated copy of that employee's identity card, an authenticated copy of the operational license, and the company's numero unique de identificação tributária (nuit). A special form (ficha da empresa) must be filed for each company.

# Procedure 10

Subscribe a workmen's compensation insurance coverage

Time to complete:

1

Cost to complete:

0

**Comment:** 

# **Dealing with Construction Permits in Mozambique**

The table below summarizes the procedures, time, and costs to build a warehouse in Mozambique.

# BUILDING A WAREHOUSE

Date as of: January 2009 Estimated Warehouse Value:

City: Maputo

# **Registration Requirements:**

No:	Procedure	Time to complete	Cost to complete
1	Request and obtain the right to the use and enjoyment of the land	120 days	MZN 300
2 *	Request and obtain topographic plan	120 days	MZN 325
3	Request and obtain building permit from Department of Construction and Urbanization	60 days	MZN 6,503
4	Receive inspection from Municipality - I	1 day	no charge
5	Receive inspection from Municipality - II	1 day	no charge
6	Request electricity connection from National Directorate of Energy	7 days	no charge
7 *	Request power connection from Electricity of Mozambique	1 day	MZN 6,837
8 *	Receive inspection and obtain approval of electrical plan from electricity department	1 day	no charge
9 *	Connect to electricity services of Electricity of Mozambique	53 days	MZN 37,416
10 *	Request water and sewage connection	1 day	MZN 4,700
11 *	Receive inspection and obtain approval of plumbing plan from water department	1 day	no charge
12 *	Connect to water and sewage services	43 days	no charge
13 *	Request and obtain phone connection	2 days	MZN 2,580
14	Request final inspection	1 day	no charge
15	Receive final inspection	1 day	no charge

16	Request and obtain occupancy permit	95 days	MZN 2,000
17	Register the new building at the property registration	45 days	MZN 410

<sup>\*</sup> Takes place simultaneously with another procedure.

Procedure 1 Request and obtain the right to the use and enjoyment of the land

Time to complete: 120 days

Cost to complete: MZN 300

Comment: The company must obtain the right to the use and enjoyment of the land from the

Municipal Council of Maputo City, Department of Construction and Urbanization (DCU), because all land is state owned. The priceto obtain the approval may vary depending on the location of the plot. BuildCo's land plot is obtained properly and does not require preliminary consultation with District's administrator. It also does not need the location

sketch assuming that was obtained before.

Procedures 1 and 2 are done simultaneously. It takes at least 120 days to obtain a preliminary document that allows the builder to request the building permit. The right to use of the land must be requested before beginning construction. Even if the company had this title in the past, it would still need to make sure that the stated use of the land in the title is compatible with the new use.

# Procedure 2 Request and obtain topographic plan

Time to complete: 120 days

Cost to complete: MZN 325

Comment: The company should obtain the topographic plan from the Municipal Council of Maputo

City, Department of Construction and Urbanization (DCU). Additional documents to be submitted to the DCU: a) Plan; b) Architectural project of the building and c) Term of

Responsibility of the author of the architectural project.

Fee is MZN 225:MZN 150 is paid to the DCU and MZN 75 is paid to the Water Sanitation Department. However, in practice companies end up paying MZN 325.

# Procedure 3 Request and obtain building permit from Department of Construction and Urbanization

Time to complete: 60 days

Cost to complete: MZN 6,503

Comment: The company should submit an application to the municipal council with the full detailed

plan attached. The cost is MZN 5 to MZN 10 per square meter. In the present case, the total cost would be MZN 5 x 1,300.6 = MZN 6,503. There is a time limit of a month, and silence is construed to mean consent. In practice, investors do not make use of the "silence-is-consent" rule because they are afraid their investment would be demolished if they start construction without a license. In 2008 the Municipality of Maputo started an internal reorganization process which caused a backlog and increased the time from 45 to

90 days.

The Building Permit may be used to apply for water, light, sewage, and telephone

connections.

# Procedure 4 Receive inspection from Municipality - I

Time to complete: 1 day

Cost to complete: no charge

Comment: Inspections may during construction. According to law, two to three inspections should be

carried out by the municipality and by the labor inspectorate. However, in practice, these inspections rarely occur. When they are undertaken, these inspections are announced by the inspector, who informs BuildCo of the inspection date. Normally, an inspection is

carried out when the concrete is poured. BuildCo must keep a construction book, where all the important information about the construction is entered. The inspectors use this book to check the actual state of the construction, as well as its conformity with the submitted project.

Procedure 5 Receive inspection from Municipality - II

Time to complete: 1 day

Cost to complete: no charge

**Comment:** 

Procedure 6 Request electricity connection from National Directorate of Energy

**Time to complete:** 7 days

Cost to complete: no charge

Comment: The company must obtain approval from the National Directorate of Energy for medium-

and high-voltage connections before contacting Electricity of Mozambique.

Procedure 7 Request power connection from Electricity of Mozambique

Time to complete: 1 day

Cost to complete: MZN 6,837

Comment: The connection is completed through Electricity of Mozambique, which first conducts an

inspection to check the availability of resources and then makes the actual connection. The company is charged for the cable, which can cost around USD 40 per meter.

Procedure 8 Receive inspection and obtain approval of electrical plan from electricity department

Time to complete: 1 day

Cost to complete: no charge

**Comment:** The company must provide the site plan. The typical waiting time for the inspection is

about 4 weeks.

Procedure 9 Connect to electricity services of Electricity of Mozambique

Time to complete: 53 days

Cost to complete: MZN 37,416

**Comment:** 

Procedure 10 Request water and sewage connection

Time to complete: 1 day

Cost to complete: MZN 4,700

Comment: Obtaining the connection is immediate because the utility provider is already informed

and has approved the project.

Procedure 11 Receive inspection and obtain approval of plumbing plan from water department

Time to complete: 1 day

Cost to complete: no charge

**Comment:** The company must supply the (layout) drawings. The typical waiting time is about 4

weeks.

Procedure 12 Connect to water and sewage services

Time to complete: 43 days

Cost to complete: no charge

**Comment:** 

Procedure 13 Request and obtain phone connection

**Time to complete:** 2 days

Cost to complete: MZN 2,580

Comment: Obtaining the connection is immediate because the utility provider is already informed

and has approved the project. The cost is 10 per meter of cable.

Procedure 14 Request final inspection

Time to complete: 1 day

Cost to complete: no charge

Comment: The applicant can request a final inspection only when the construction is fully

terminated. The final inspection must take place within 30 days. Under the new initiative of streamlining the process of building control and fighting corruption the Municipality of

Maputo requires the request for final inspection be made at the its main office of Department of Construction and Urbanization. Rationale behind this step is that before companies would request from their respective district office of Department of Construction and Urbanization and could possible have established personal ties. That might have been used to wield their favorable decision. The new rule of visiting the

Municipality led to increase of time for the inspection by 5 days.

Procedure 15 Receive final inspection

Time to complete: 1 day

Cost to complete: no charge

**Comment:** The final inspection is carried out by the fire department, the health department, the water

department, and other appropriate agencies. This inspection is coordinated by the

municipal authority.

Procedure 16 Request and obtain occupancy permit

**Time to complete:** 95 days

Cost to complete: MZN 2,000

Comment: In order to obtain the occupancy permit, it is necessary to request a certificate of

improvements, pay all relevant taxes, and attach the building permit.

Procedure 17 Register the new building at the property registration

**Time to complete:** 45 days

Cost to complete: MZN 410

**Comment:** It is necessary to register the building for real property tax purposes. For this the

certificate of occupancy must be obtained and presented for registration at Conservatoria

do Registro.

# **Employing Workers in Mozambique**

Employing workers indices are based on responses to survey questions. The table below shows these responses in Mozambique.

Employing Workers Indicators (2009)	Answer	Score
Difficulty of hiring index (0-100)		66.7
Are fixed-term contracts prohibited for permanent tasks?	Yes	1
What is the maximum duration of fixed-term contracts (including renewals)? (in months)	72	0.0
What is the ratio of mandated minimum wage to the average value added per worker?	1.03	1.00
Difficulty of Redundancy Index		20.0
Is the termination of workers due to redundancy legally authorized?	Yes	0
Must the employer notify a third party before terminating one redundant worker?	Yes	1
Does the employer need the approval of a third party to terminate one redundant worker?	No	0
Must the employer notify a third party before terminating a group of 9 redundant workers?	Yes	1
Does the employer need the approval of a third party to terminate a group of 9 redundant workers?	No	0
Is there a retraining or reassignment obligation before an employer can make a worker redundant?	No	0
Are there priority rules applying to redundancies?	No	0
Are there priority rules applying to re-employment?	No	0
Redundancy costs (weeks of salary)		134.3
What is the notice period for redundancy dismissal after 20 years of continuous employment? (weeks of salary)		4.3
What is the severance pay for redundancy dismissal after 20 years of employment? (weeks of salary)		130.0
What is the legally mandated penalty for redundancy dismissal? (weeks of salary)		0.0
Rigidity of employment index (0-100)		40.0
Rigidity of hours index (0-100)		33.3
Can the workweek extend to 50 hours (including overtime) for 2 months per year to respond to a seasonal increase in production?	Yes	0

What is the maximum number of working days per week?	6	0	
Are there restrictions on night work and do these apply when continuous operations are economically necessary?	No	0.00	
Are there restrictions on "weekly holiday" work and do these apply when continuous operations are economically necessary?	Yes	0.67	
What is the paid annual vacation (in working days) for an employee with 20 years of service?	22	1	

Note: The first three indices measure how difficult it is to hire a new worker, how rigid the regulations are on working hours, and how difficult it is to dismiss a redundant worker. Each index assigns values between 0 and 100, with higher values representing more rigid regulations. The overall Rigidity of Employment Index is an average of the three indices.

# **Registering Property in Mozambique**

This topic examines the steps, time, and cost involved in registering property in Mozambique.

# STANDARDIZED PROPERTY

Property Value: 483,149.11

City: Maputo

# **Registration Requirements:**

No:	Procedure	Time to complete	Cost to complete
1 *	Obtain a Real Estate Registry certificate of the property from the Real Estate Registry Office	3-14 days (simultaneous with procedure 2)	MZN 75
2 *	Obtain a certificate from the Tax Authority regarding the value of the property	3-14 days (simultaneous with procedure 1)	MZN 100
3	Lawyer prepares the draft sale and purchase agreement	1-14 days	MZN 12,000 – MZN 30,800
4	Payment of transfer tax (SISA) at the Municipal Tax Office	3 days	2% of property value (SISA-transfer tax) + 20 of the transfer tax (municipal charge-'adicional autarquico')
5	Submit the draft sale and purchase agreement to the public notary to verify and issue the notarial deed of purchase	1-8 days	0.2% of property value (stamp duty) + Notarial for according to the following schedule: 0.4% of proper value up to the first MZN million + 0.01% of proper value for the excess of MZN 5 million.
6	Apply for registration of the building at the Real Estate Registry Office	2-7 days	Registration fees accordi to the following schedul 0.4% of property value t to the first MZN 5 million 0.01% of property value the excess of MZN 5 million.
7 *	Submit the notarial deed at the Municipal Tax Office	3-14 days (simultaneous with procedure 8)	MZN 150

\* Takes place simultaneously with another procedure.

Procedure 1	Obtain a Real Estate Registry certificate of the property from the Real Estate Registry Office
Time to complete:	3-14 days (simultaneous with procedure 2)
Cost to complete:	MZN 75
Comment:	A Real Estate Registry certificate is obtained at the Conservatória do Registo Predial. The certificate shows all the owners of the property/ beneficiaries of the use and benefit right, and is valid for 90 days. If the owner does not have a copy of the current real property registration, then the DCU reference number must be obtained in order for the Registrar to locate the book and page on which the property is registered.
Procedure 2	Obtain a certificate from the Tax Authority regarding the value of the property
Time to complete:	3-14 days (simultaneous with procedure 1)
Cost to complete:	MZN 100
Comment:	A certificate (registro matricial) with the value of the property is obtained from the tax authority or Repartição das Finanças.
Procedure 3	Lawyer prepares the draft sale and purchase agreement
Time to complete:	1-14 days
Cost to complete:	MZN 12,000 – MZN 30,800
Comment:	A lawyer prepares the sale and purchase agreement. It is necessary to have the underlying land and property title deed and real property registration in order to have all the necessary property description and land plot demarcation details. The form of the description varies from rural areas to municipalities. The actual sales instrument is relatively simple but the additional administrative/registry detail complicates the preparation.
Procedure 4	Payment of transfer tax (SISA) at the Municipal Tax Office
Time to complete:	3 days
Cost to complete:	2% of property value (SISA-transfer tax) + 20% of the transfer tax (municipal charge-'adicional autarquico')
Comment:	The property must have been registered for real property taxes (municipal or national), all of the real property tax must have been paid (for which a tax clearance must be obtained), and the owner and the purchaser must be registered for tax purposes (NUIT).  A SISA tax receipt is obtained to be submitted with the sale and purchase agreement to the notary and the name of the buyer is registered with the Tax Office.  The SISA tax has been reformed by Decree 46/2004 of October 27, cutting it from previous levels around 10%. In the past, the 10% tax that applied to Maputo was not fully paid since the market value of the property was never quoted. This change unifies the level of the transfer tax with the rest of the country that already had taxes around 2%.
Procedure 5	Submit the draft sale and purchase agreement to the public notary to verify and issue the notarial deed of purchase

**Time to complete:** 1-8 days

Cost to complete: 0.2% of property value (stamp duty) + Notarial fees according to the following schedule:

0.4% of property value up to the first MZN 5 million + 0.01% of property value for the

excess of MZN 5 million.

Comment: The lawyer/parties submit the draft sale and purchase agreement to the public notary, who

verifies the documentation and prepares the notarial deed of sale and purchase for signature. The Real Estate Registry certificate and the SISA payment certificate must be submitted, together with Companies' Registry certificates of the parties and copies of the ID's of their representatives who will execute the notarial deed on their behalf. Copies of quota-holders/directors resolutions and/or powers of attorney may also be required pursuant to the relevant companies' articles of association. In some cases it may be possible to notarize the deed faster if the parties, instead of the notary, prepare the deed

themselves and give it to the notary on a disk to notarize.

# **Procedure** 6 Apply for registration of the building at the Real Estate Registry Office

**Time to complete:** 2-7 days

Cost to complete: Registration fees according to the following schedule: 0.4% of property value up to the

first MZN 5 million + 0.01% of property value for the excess of MZN 5 million.

Comment: The notary deed of sale and purchase is submitted to the Real Estate Registry Office,

together with an application requesting the registration of ownership over the property, on the buildings and of the right of use and fruition over the land, in the name of the buyer. Simultaneously with the request for registration (or sequentially depending on the practice), a certificate of the registration is requested, usually an integral certificate which provides the owner with copies of the pages on which the title is recorded. This is a cautionary measure in the event that the registry books are damaged or destroyed (as

happened in the 2000 floods) or disappear somehow.

# **Procedure** 7 Submit the notarial deed at the Municipal Tax Office

**Time to complete:** 3-14 days (simultaneous with procedure 8)

Cost to complete: MZN 150

Comment: The notary deed is submitted to the Municipal Tax Office by the parties, together with an

application requesting the registration of the buyer as the owner of the property for

purposes of Municipal Property Tax Registration.

# **Procedure** 8 Submit the notary deed to the Cadastre Services Registry

**Time to complete:** 7-14 days (simultaneous with procedure 7)

Cost to complete: MZN 150

Comment: This procedure is to register the land (use) in the name of the buyer. The notarial deed is

submitted to the Cadastre Services Registry by the parties, together with an application for registration of the property in favor of the buyer, to update the Cadastre. If there is a land use and benefit title, the amendment of the title is requested. The new owner's name is registered inside the title document as is the cross-reference to the Real Property

Registry recordings.

# **Getting Credit in Mozambique**

The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in Mozambique.

Getting Credit Indicators (2009)			Indicator
			score
Private bureau coverage (% of adults)	Private credit bureau	Public credit registry	4
Are data on both firms and individuals distributed?	No	Yes	1
Are both positive and negative data distributed?	No	Yes	1
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	No	No	0
Are more than 2 years of historical credit information distributed?	No	No	0
Is data on all loans below 1% of income per capita distributed?	No	Yes	1
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	No	Yes	1
Coverage		0.0	2.3
Number of individuals		0	275,827
Number of firms		0	8,604

Strength of legal rights index (0-10)	2
Can any business use movable assets as collateral while keeping possession of the assets; and any financial institution accept such assets as collateral?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of revolving movable assets, without requiring a specific description of the secured assets?	No
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of the secured assets?	No
May a security right extend to future or after-acquired assets, and may it extend automatically to the products, proceeds or replacements of the original assets?	No
Is a general description of debts and obligations permitted in collateral agreements, so that all types of obligations and debts can be secured by stating a maximum amount rather than a specific amount between the parties?	No
Is a collateral registry in operation, that is unified geographically and by asset type, as well as indexed by the grantor's name of a security right?	No
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?	No
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?	No

During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?

Yes

Does the law authorize parties to agree on out of court enforcement?

No

# **Protecting Investors in Mozambique**

The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in Mozambique.

Protecting Investors Data (2009)	Indicator
Extent of disclosure index (0-10)	5
What corporate body provides legally sufficient approval for the transaction? (0-3; see notes)	2
Immediate disclosure to the public and/or shareholders (0-2; see notes)	1
Disclosures in published periodic filings (0-2; see notes)	1
Disclosures by Mr. James to board of directors (0-2; see notes)	1
Requirement that an external body review the transaction before it takes place (0=no, 1=yes)	0
Extent of director liability index (0-10)	4
Shareholder plaintiff's ability to hold Mr. James liable for damage the Buyer-Seller transaction causes to the company. (0-2; see notes)	1
Shareholder plaintiff's ability to hold the approving body (the CEO or board of directors) liable for damage to the company. (0-2; see notes)	1
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff (0-2; see notes)	0
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff (0=no, 1=yes)	1
Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff (0=no, 1=yes)	0
Whether fines and imprisonment can be applied against Mr. James (0=no, 1=yes)	0
Shareholder plaintiff's ability to sue directly or derivatively for damage the transaction causes to the company (0-1; see notes)	1
Ease of shareholder suits index (0-10)	9
Documents available to the plaintiff from the defendant and witnesses during trial (0-4; see notes)	3
Ability of plaintiffs to directly question the defendant and witnesses during trial (0-2; see notes)	2
Plaintiff can request categories of documents from the defendant without identifying specific ones (0=no, 1=yes)	1
Shareholders owning 10% or less of Buyer's shares can request an inspector investigate the transaction (0=no, 1=yes)	1

Level of proof required for civil suits is lower than that for criminal cases (0=no, 1=yes)

Shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit (0=no, 1=yes)

Strength of investor protection index (0-10)

6.0

1

1

### Notes:

### **Extent of Disclosure Index**

What corporate body provides legally sufficient approval for the transaction?

0=CEO or managing director alone; 1=shareholders or board of directors vote and Mr. James can vote; 2=board of directors votes and Mr. James cannot vote; 3 = shareholders vote and Mr. James cannot vote

Immediate disclosure to the public and/or shareholders

0=none; 1=disclosure on the transaction only; 2=disclosure on the transaction and Mr. James' conflict of interest

Disclosures in published periodic filings

0=none; 1=disclosure on the transaction only; 2=disclosure on the transaction and Mr. James' conflict of interest

Disclosures by Mr. James to board of directors

0=none; 1=existence of a conflict without any specifics; 2= full disclosure of all material facts

### **Director Liability Index**

Shareholder plaintiff's ability to hold Mr. James liable for damage the Buyer-Seller transaction causes to the company

0= Mr. James is not liable or liable only if he acted fraudulently or in bad faith; 1= Mr. James is liable if he influenced the approval or was negligent; 2= Mr. James is liable if the transaction was unfair, oppressive or prejudicial to minority shareholders

Shareholder plaintiff's ability to hold the approving body (the CEO or board of directors) liable for for damage to the company

0=members of the approving body are either not liable or liable only if they acted fraudulently or in bad faith; 1=liable for negligence in the approval of the transaction; 2=liable if the transaction is unfair, oppressive, or prejudicial to minority shareholders

Whether a court can void the transaction upon a successful claim by a shareholder plaintiff

0=rescission is unavailable or available only in case of Seller's fraud or bad faith; 1=available when the transaction is oppressive or prejudicial to minority shareholders; 2=available when the transaction is unfair or entails a conflict of interest

Shareholder plaintiffs' ability to sue directly or derivatively for damage the transaction causes to the company 0=not available; 1=direct or derivative suit available for shareholders holding 10% of share capital or less

### **Shareholder Suits Index**

Documents available to the plaintiff from the defendant and witnesses during trail

Score 1 each for (1) information that the defendant has indicated he intends to rely on for his defense; (2) information that directly proves specific facts in the plaintiff's claim; (3) any information that is relevant to the subject matter of the claim; and (4) any information that may lead to the discovery of relevant information.

Ability of plaintiffs to directly question the defendant and witnesses during trial

0=no; 1=yes, with prior approval by the court of the questions posed; 2=yes, without prior approval

# Paying Taxes in Mozambique

The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in Mozambique, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate		Totaltax rate (% profit)	Notes on TTR
stamp duty	1						
Value added tax (VAT)	12		120	17.00%	value added	I	
Fuel tax	1						
vehicle tax	1			annual fee based on production year and capacity of vehicle.		0.50	
Tax on interest	0			20.00%	interest income	0.51	
Municipal property tax	2			01.% to 1%	building value	0.54	
Municipal tax on economical activity	1			2000 *1.5*1.5		1.05	
Social security contributions	12		60	4.0%	gross salarie	es 4.51	
Corporate income tax	7		50	32.0%	taxable profits	27.68	
Totals	37		230			34.3	

### Notes:

- a) data not collected
- b) VAT is not included in the total tax rate because it is a tax levied on consumers
- c) very small amount
- d) included in other taxes
- e) Withheld tax
- f) electronic filling available
- g) paid jointly with another tax

Name of taxes have been standardized. For instance income tax, profit tax, tax on company's income are all named corporate income tax in this table.

When there is more than one statutory tax rate, the one applicable to TaxpayerCo is reported.

The hours for VAT include all the VAT and sales taxes applicable.

The hours for Social Security include all the hours for labor taxes and mandatory contributions in general.

# **Trading Across Borders in Mozambique**

These tables list the procedures necessary to import and exports a standardized cargo of goods in Mozambique. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2009)	Duration (days)	US\$ Cost
Documents preparation	13	185
Customs clearance and technical control	2	250
Ports and terminal handling	4	365
Inland transportation and handling	4	300
Totals	23	1100

Nature of Import Procedures (2009)	Duration (days)	US\$ Cost
Documents preparation	20	495
Customs clearance and technical control	3	280
Ports and terminal handling	5	400
Inland transportation and handling	2	300
Totals	30	1475

	Export
Bill of ladi	ing
Cargo rele	ase order
Commerci	al invoice
Customs e	xport declaration
Inspection	report from scanner
Packing lis	st
Pre-shipm	ent inspection clean report of findings
Terminal l	nandling receipts
	Import
Bill of ladi	ing

Hilport	
Bill of lading	
Cargo release order	
Certificate of origin	

Commercial invoice
Customs import declaration
Delivery order
Inspection report from scanner
Packing list
Pre-shipment inspection clean report of findings
Terminal handling receipts

# **Enforcing Contracts in Mozambique**

This topic looks at the efficiency of contract enforcement in Mozambique.

Nature of Procedure (2009)	Indicator
Procedures (number)	30
Time (days)	730
Filing and service	90.0
Trial and judgment	460.0
Enforcement of judgment	180.0
Cost (% of claim)*	142.50
Attorney cost (% of claim)	98.5
Court cost (% of claim)	24.0
Enforcement Cost (% of claim)	20.0
Court information: Maputo District Court ("Tribunal Judicial do Distrito")	

<sup>\*</sup> Claim assumed to be equivalent to 200% of income per capita.

