RMB Global Markets Research

Africa markets update



26 August 2013

Analysts

Celeste Fauconnier

Africa Analyst

Celeste.fauconnier@rmb.co.za +27 11 282-1923



Africa Analyst

Nema.ramkhelawan@rmb.co.za +27 11 282-8519





The week in focus

Botswana

- Headline CPI moderates to 5.7% y/y in July
- BWP: Pula propped up by rand recovery

CMA

- Namibia: Bank of Namibia retains its benchmark rate at 5.5%
- ZAR: At 10.25, USD/ZAR is at the uncomfortably high end of the range

Ghana

- Seven-year bond issuance oversubscribed
- GHS: Cedi records weakest level on record against the US dollar

Kenya

- Government signs infrastructure deals worth US\$5bn with China
- KES: Shilling in a precarious position ahead of September MPC meeting

Mozambique

- There were no significant data releases or events last week
- MZN: Metical stagnates at 29.60, suggesting little change in local liquidity

Nigeria

- Headline CPI increased to 8.7% y/y in July from 8.4% in June
- NGN: Naira to benefit from seasonal month-end sales by oil companies

Tanzania

- Natural gas reserves could reach 200 trillion cubic feet in two years
- TZS: Shilling likely to appreciate on the back of month-end US dollar inflows

Zambia

- Government growth expectation dropped to 6%
- ZMW: Kwacha to drift in a range this week

Contents

- 2 Botswana and CMA
- 3 Ghana and Kenya
- 4 Mozambique and Nigeria
- 5 Tanzania and Zambia
- 6 Spot and forward exchange rates
- 7 General information
- 8 Contact pages
- 9 Disclaimer



Botswana

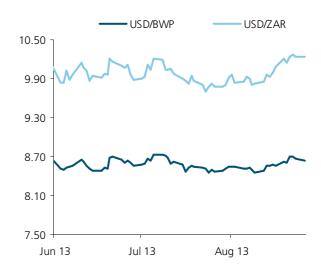
News flash

• Headline inflation moderated to 5.7% y/y in July on account of lower goods and transport costs relative to the same period last year. According to the Statistics Office, group indices were stable between June and July, recording changes of less than 1%. Core inflation is almost on par with the headline figure, printing at 5.5% y/y reflecting a lessening in imported pressures owing to the change in the pula crawl. We expect inflation to average around 6% for the rest of this year. After the higher rates at the beginning of the year, this implies an annual average rate of 6.5%.

Pula (BWP) in brief

• The pula recovered slightly against the greenback last Friday, in line with other EM currencies which received a reprieve from the recent heavy selling. The rand managed to recover from a four year low which helped prop up the pula's recovery. The pula closed the day at 0.1152/55 from 0.1149/52 in the morning. Against the rand the pula was weaker closing the day at 1.1767/1.1797 from 1.1789/1.1818 in the morning.

Figure 1: Rand recovery provides impetus for BWP gains against the US dollar



Source: Bloomberg Data as at August 2013

CMA

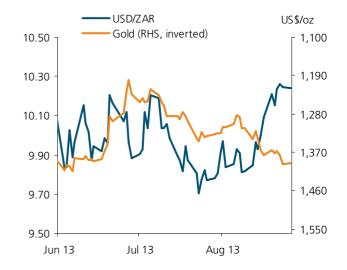
News flash

Namibia: The Bank of Namibia (BoN) maintained its lending rate at 5.5% last week, noting that a moderation in external demand and global commodities prices poses downside risk to the local economy. The central bank expects the economy to expand by 4.7% in 2013 but concedes that growth will remain below its targeted level of 5% owing to variations in key commodities prices, notably copper and uranium; elevated food and energy costs and the adverse impact of drought on agricultural output. While the secondary industry is expected to thrive on account of construction activities, the tertiary sector is set to decline almost 2% compared to last year. At 5.8% y/y, inflation is poised at what the Bank considers an acceptable level.

Rand (ZAR) in brief

 General global market factors are rand supportive but gains will be held back by the local labour situation and pressures on selected emerging market currencies. At 10.25, USD/ZAR is at the uncomfortably high end of the range; and at slightly over 13.70, EUR/ZAR remains outside the old range. Today's trade will be limited by the UK holiday but two-way risks remain large for the week.

Figure 2: Rand uncomfortably high at USD/ZAR10.25





Ghana

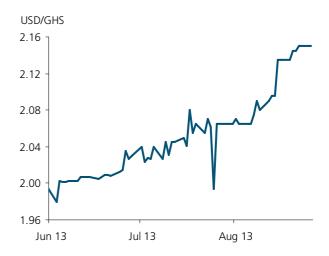
News flash

• The government issued a GHS100m 7-year bond last week in an attempt to lengthen and distribute issuance pressure across its bond curve. The auction was heavily oversubscribed at an average yield of 17.5%, below our expectation of between 20% and 23%. Our view was based on investor concerns surrounding Ghana's large fiscal deficit, weakening currency and low dollar liquidity. The large interest in the bond points to investors still viewing Ghana as an attractive investment destination in sub-Saharan Africa, mainly due to its stable political and business environment and strong growth potential. The government received total bids of GHS270m, with buyers demanding yields between 12% and 26%.

Cedi (GHS) in brief

Having hit USD/GHS2.12/15, the cedi is now trading at its
weakest level on record. Interbank liquidity has failed to quell
the relentless demand for US dollars. The restoration of foreign
exchange stability requires strong intervention on the part of the
central bank, which is complicated by Ghana's low international
reserves position.

Figure 3: Cedi continues to weaken amid persistent import demand



Source: Bloomberg Data as at August 2013

Kenya

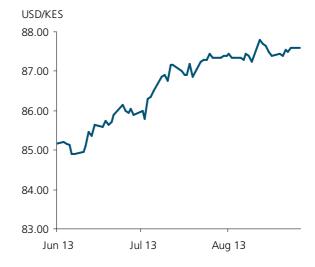
News flash

• The government signed deals worth US\$5bn with China to construct a railway line between Mombasa and Malaba, and to fund energy projects. The rest of the moneys will help improve the country's wildlife protection programmes. In President Kenyatta's state visit to China this week, he urged President Xi Jinping to invest in the up and coming oil sector, power generation, a technology city, and a new port in Lamu. China declared its support for Kenya's plans to industrialise and is set to host a clearing house for the Chinese renminbi currency in Nairobi.

Shilling (KES) in brief

 The shilling is in a precarious position as importers continue to demand US dollars to pay for month-end shipments and the market repositions ahead of September's MPC. Though the local unit is at risk of greater volatility, it is unlikely to depreciate markedly as the central bank remains mindful of the currency's effect on inflation.

Figure 4: Shilling is in a precarious position ahead of September MPC





Mozambique

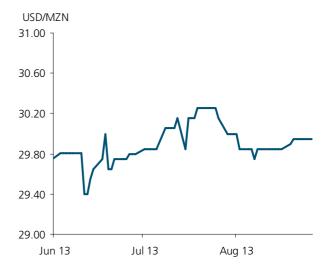
News flash

• There were no significant data releases or events last week.

Metical (MZN) in brief

 A stagnation in the spot rate suggests little change in domestic liquidity conditions. We uphold our year-end view of USD/ MZN29.00.

Figure 5: Metical momentum is sideways



Source: Bloomberg Data as at August 2013

Nigeria

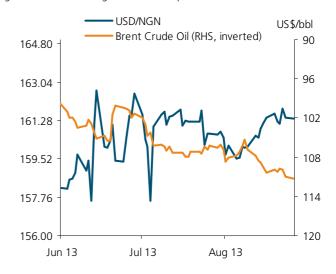
News flash

Headline CPI increased to 8.7% y/y in July from 8.4% in June mainly due to higher food prices which rose to 10% y/y from 9.6% in June. With oil and food prices anticipated to rise only slightly in 2H13, we believe that headline inflation should drift between 9% and 10% for the remainder of the year. We estimate an annual average inflation rate of 9.3%% in 2013.

Naira (NGN) in brief

 Month-end is a boon for the naira as oil firms sell US dollars to fulfil their local currency commitments. An expansion in local liquidity should relieve upward pressure on the currency pair and restrict movements to a USD/NGN160.5 to 161 range.

Figure 6: Naira to strengthen as oil companies sell US dollars





Tanzania

News flash

- Expectations regarding the extent of recoverable gas in East Africa was given a boost following a statement by Tanzania's energy and minerals ministry which said that domestic gas reserves could be as large as 200 trillion cubic feet within the next two years, should the discoveries prove viable. This is five times more than the current estimate of recoverable gas, which is mostly housed offshore in the south of Tanzania.
- The country is set to export energy regionally by 2015 after the completion of the gas pipeline. The pipeline, expected to be completed by December 2014, is forecast to double Tanzania's power generation capacity to 3,000MW.

Shilling (TZS) in brief

The shilling continues to benefit from muted corporate demand, trading in a narrow range of USD/TZS1,613 – 1,623 for the better part of last week. There is a strong possibility that the shilling could amass further gains this week on the back of month-end US dollar inflows. Despite the recent market behaviour, we remain bearish on the currency on account of Tanzania's structural current account deficit.

Figure 7: Shilling likely to appreciate on the back of month-end USD inflows



Source: Bloomberg Data as at August 2013

Zambia

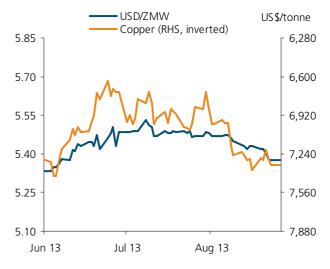
News flash

- The government has dropped its 2013 growth expectation for the economy to 6% from its original 7% target due to the decline in copper prices putting strain on output costs. Finance Minister Chikwanda added that the budget deficit now stands at 5% of GDP, which is above the government's initial 4.3% target, mainly due to delays in the cut of the fuel subsidy and higher civil service wages.
- The Bank of Zambia anticipates an increase in copper production this year. Output is expected to increase over the medium-term.
 It could breach 1m tonnes by 2015 due to new mines coming online.

Kwacha (ZMW) in brief

 An easing in the supply of US dollars is likely to slow the pace of potential kwacha gains. The local unit should remain rangebound this week with a bias towards slight appreciation.
 International markets appear to have rebounded after a rather gloomy week, marred by uncertainty over the commencement of Fed tapering. This should provide support to the kwacha, although we do not expect any major moves.

Figure 8: Kwacha to remain range bound this week





Spot and implied forward exchange rates

		Currency	rates			Outright for	wards	
		% cha	nge			Maturit	у	
Botswana	Last	1-day	1-week	1-month	1-m	3-m	6-m	12-m
USD/BWP	8.71	0.13	1.48	2.11	8.55	8.63	8.77	9.00
EUR/BWP	11.63	0.01	2.23	3.39	11.44	11.55	11.74	12.05
GBP/BWP	13.57	-0.51	1.57	3.64	13.31	13.43	13.63	13.97
BWP/JPY	11.31	0.79	-0.80	-3.05	1.20	1.20	1.20	1.20
Ghana								
USD/GHS	2.15	0.23	0.70	4.62	2.18	2.25	2.35	2.51
EUR/GHS	2.87	0.11	1.45	5.94	2.92	3.01	3.14	3.36
GBP/GHS	3.35	-0.41	0.79	6.20	3.40	3.49	3.65	3.89
GHS/JPY	45.82	0.69	-0.03	-5.38	215.37	221.50	231.09	246.28
Kenya								
USD/KES	87.50	-0.06	0.00	0.29	88.14	89.32	91.13	94.81
EUR/KES	116.88	-0.18	0.74	1.55	117.97	119.58	122.05	127.07
GBP/KES	136.41	-0.70	0.08	1.79	137.19	138.97	141.70	147.28
KES/JPY	1.13	0.98	0.67	-1.29	0.89	0.90	0.92	0.96
Mozambique								
USD/MZN	29.95	0.00	0.34	-0.99	29.71	30.30	30.84	31.94
EUR/MZN	40.01	-0.12	1.08	0.25	40.25	40.57	41.30	42.81
GBP/MZN	46.69	-0.64	0.42	0.50	46.80	47.15	47.95	49.62
MZN/JPY	3.29	0.92	0.34	-0.01	_	-	-	-
Nigeria								
USD/NGN	161.85	0.43	0.40	0.37	159.75	159.75	159.75	159.75
EUR/NGN	216.20	0.31	1.15	1.64	213.83	213.88	213.95	214.10
GBP/NGN	252.32	-0.21	0.49	1.88	248.67	248.56	248.42	248.15
NGN/JPY	0.61	0.49	0.27	-1.37	0.62	1.62	1.62	1.62
South Africa								
USD/ZAR	10.26	0.26	2.64	4.66	10.28	10.39	10.53	10.84
EUR/ZAR	13.71	0.14	3.40	5.98	13.78	13.91	14.11	14.54
GBP/ZAR	16.00	-0.39	2.73	6.23	16.02	16.16	16.38	16.85
ZAR/JPY	9.60	0.66	-1.92	-5.41	9.59	9.50	9.36	9.07
Tanzania								
USD/TZS	1,617.00	-0.06	0.00	-0.12	1,632.00	1,657.00	1,704.50	1,777.00
EUR/TZS	2,159.99	-0.18	0.74	1.13	2,184.52	2,218.48	2,282.81	2,381.51
GBP/TZS	2,520.90	-0.71	0.08	1.38	2,540.38	2,578.18	2,650.52	2,760.32
TZS/ZAR	0.06	0.98	0.67	-0.88	16.53	16.79	17.28	18.06
Zambia								
USD/ZMW	5.38	-0.56	-1.01	-2.09	5.34	5.36	5.50	5.77
EUR/ZMW	7.18	-0.67	-0.28	-0.86	7.15	7.17	7.36	7.73
GBP/ZMW	8.38	-1.20	-0.93	-0.62	8.31	8.33	8.55	8.96
ZMW/JPY	18.33	1.49	1.70	1.11	0.05	0.05	0.06	0.06

Source: Bloomberg, Reuters, RMB Global Markets All data as at August 2013



Commodities prices

	Current	m/m % change	y/y % change	Implied volatility	3-month future	12-month future
Metals						
Gold US\$/oz	1,396.58	4.7	-16.4	20.0	1,395.6	1,399.9
Copper US\$/tonne	7,300.50	5.7	-3.9	20.0	7,360.5	7,411.5
Softs						
Cattle USc/lb	155.00	1.6	10.3	14.8	126.7	126.3
Cocoa US\$/tonne	2,427.00	4.0	-0.4	25.0	2,465.0	2,481.0
Coffee — Arabica USc/lb	113.05	-7.5	-30.5	25.8	113.1	124.0
Coffee — Robusta US\$/tonne	0.00	-	-	22.5	1,772.0	1,814.0
Cotton USc/lb	85.06	-0.4	14.3	21.9	84.1	82.7
Maize — Yellow R/tonne	2,150.00	1.5	-19.6	24.0	2,150.0	2,114.0
Maize — White R/tonne	2,302.00	1.5	-14.0	23.7	2,302.0	2,135.0
Raw Sugar USc/lb	16.47	0.0	-15.9	18.0	17.5	17.5
Energy						
WTI Crude US\$/bbl	106.94	2.1	11.2	20.8	104.5	95.3

Interest rates

	3-m T	Policy rate	
	July - 131	Current	Current
Botswana	4.05	4.18	8.00
Ghana	21.81	22.76	16.00
Kenya	6.86	10.40	8.50
Mozambique	4.91	5.06	8.75
Namibia	5.15	5.15	5.50
Nigeria	10.73	11.50	12.00
South Africa	5.15	5.16	5.00
Tanzania	12.6	12.44	OMO ²
Zambia	8.00	7.99	9.75

End of month

Source: Bloomberg, Reuters, RMB Global Markets All data as at August 2013

All rated sub-Saharan countries

	Fitch	Moody's	S&P
Angola	BB-	Ba3	BB-
Benin	-	-	В
Botswana	-	A2	A-
Burkina Faso	-	-	В
Cameroon	В	-	В
Cape Verde	B+	-	B+
Egypt	В	Caa1	CCC+
Gabon	BB-	-	BB-
Ghana	B+	B1	В
Kenya	B+	B1	B+
Lesotho	BB-	-	-
Mauritius	-	Baa1	-
Morocco	BBB-	Ba1	BBB-
Mozambique	B+	-	B+
Namibia	BBB-	Baa3	-
Nigeria	BB-	Ba3	BB-
Rwanda	В	-	В
Senegal	-	B1	B+
Seychelles	В	-	-
South Africa	BBB	Baa1	BBB
Tunisia	BB+	Ba2	BB-
Uganda	В	-	B+
Zambia	B+	B1	B+

Note: For full ratings disclosure, please refer to the last page

The sources used to compile this document are: Bloomberg, Reuters, AllAfrica.com, respective central bank and national statistical websites.

Open Market Operations



Africa

Global Markets Africa

Ebrahim Motala +27 11 269-9964

ebrahim.motala@rmb.co.za

Global Markets Africa Sales

Sylvester Selepe +27 11 282-1148

sylvester.selepe@rmb.co.za

Global Markets Africa Trading

Roy Daniels

+27 11 282 4412 roy.daniels@rmb.co.za

Africa Structuring Raveen Ramlakan

+27 11 269-9150

raveen.ramlakan@rmb.co.za

Botswana

Phila Nhlekisana

+267 364-2830

pnhlekisana@fnbbotswana.co.bw

Mozambique

Jeronimo de Faria-Lopes

+258 21 356-921

jeronimo.defarialopes@fnb.co.mz

Namibia

Michelle van Wyk

+264 61 299-2265

michellevw@fnbnamibia.com.na

Nigeria

Pardon Muzenda

+234 1 463-7922

pardon.muzenda@rmb.com.ng

Swaziland

Khetsiwe Dlamini

+268 404-2463

kdlamini@fnb.co.za

Tanzania

Keith Blakeway

+255 768 989-049

kblakeway@fnb.co.tz

Zambia

Llewellyn Foxcroft

+260 (211) 366-800

Ifoxcroft@fnbzambia.co.zm

Harihar Krishnamoorthy: Head: Global Markets

India

+91 22 6625-8701

harihar.krishnamoorthy@firstrand.co.in

Global Markets regional offices

Cape Town

+27 21 658-9333

Durban

+27 31 580-6390

Port Elizabeth

+27 41 394-2511 India

+91 22 6625-8701

London

+44 20 7939-1700

Business Development — Africa

Banks and DFIs

Minos Gerakaris

+27 11 282-8269 minos.gerakaris@rmb.co.za

Structured Trade and Commodity Finance

Gregory Havermahl

+27 11 282-4847

gregory.havermahl@rmb.co.za

Investment Banking Business Development: Africa

Ayodele Olajiga

+27 11 282-4619/+ 234 808 300 2890

ayodele.olajiga@rmb.co.za

Investment Banking Property Finance: Africa

Ryan Rhodes

+27 11 282-4354

ryan.rhodes@rmb.co.za

Global Markets contact details

Africa Sales and Trading

+27 11 282-8664/4412

Agricultural Trading and Hedging

+27 11 269-9800

Cross-Asset Solutions

+27 11 269 9030

Customer Dealing and Sales

+27 11 269-9230/9175

Distribution and Institutional Solutions

+27 11 269-9295

Energy and Metals Trading

+27 11 269-9140

Equities Prime Broking

+27 11 282-1941

Equity Sales and Research

+27 11 282-8286 Fixed Income Derivatives Trading

+27 11 269-9065

Fixed Income Prime Broking +27 11 282-1941

Fixed Income Sales

+27 11 269-9040/9100

+27 21 658-9375

Fixed Income Trading

+27 11 269-9040

Foreign Exchange Forwards

+27 11 269-9130

Foreign Exchange Options Trading

+27 11 269-9150

Funding

+27 11 269-9075

Global Markets Fund Solutions

+27 11 269 9520

Futures Clearing

+27 11 282 8375

Global Markets Structuring

+27 11 269 9150/9030

Inflation

+27 11 269-9300

Money Market Trading

+27 11 269-9075

Nostro Services

+27 11 282-1284

Reporting Solutions

+27 11 282-1941/4472 **RMB Morgan Stanley Trading**

+27 11 269-9260

RMB Stockbroking Operations

+27 11 282-8401

Securities Lending

+27 11 269-9719

Structured Credit Trading

+27 11 269-9295 Structured Trade and Commodity Finance

+27 11 282-8542

Please email us at globalmarkets@rmb.co.za for more information www.rmb.co.za/globalmarkets To subscribe to research, please email research@rmb.co.za



This research has been written by the Global Markets research team at FirstRand Bank Limited ("the Bank") (acting through its Rand Merchant Bank Division). Whilst all care has been taken by the Bank in the preparation of the opinions and forecasts and provision of the information contained in this report, the Bank does not make any representations or give any warranties as to their correctness, accuracy or completeness, nor does the Bank assume liability for any losses arising from errors or omissions in the opinions, forecasts or information irrespective of whether there has been any negligence by the Bank, its affiliates or any officers or employees of the Bank, and whether such losses be direct or consequential. Nothing contained in this document is to be construed as guidance, a proposal or a recommendation or advice to enter into, or to refrain from entering into any transaction, or an offer to buy or sell any financial instrument.

This research contains information which is confidential and may be subject to legal privilege. Irrespective of whether you are the intended recipient or not, you may not copy, distribute, publish, rely on or otherwise use anything contained herein without our prior written consent.

Some of our communications may contain confidential information which could be a criminal offence for you to disclose or use without authority. If you have received this communication in error, please notify us at the address below and destroy the communication immediately.

This communication is not intended nor should it be taken to create any legal relations or contractual relationships.

FirstRand Bank Limited is listed on the JSE and Namibian Stock Exchange and is an Authorised Financial Service Provider under South African law. FirstRand Bank Limited is authorised and regulated by the South African Reserve Bank. In the UK, FirstRand Bank Limited is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of FirstRand Bank Limited regulation by the Prudential Regulation Authority are available from us on request.

RMB Global Markets Research