# RMB Global Markets Research

# Africa markets update



24 June 2013

# **Analysts**

Celeste Fauconnier

Africa Analyst

Celeste.fauconnier@rmb.co.za +27 11 282-1923



Africa Analyst

Nema.ramkhelawan@rmb.co.za +27 11 282-8519





# The week in focus

#### Botswana

- The central bank cut its key lending rate by 50bp to 8.5%
- BWP: Pula weakens in line with other emerging market currencies

#### CMA

- Namibia: The central bank kept its key lending rate unchanged at 5.5%
- ZAR: Rand resilient post fed but risk of a run weaker remains

#### Ghana

- Inflation rose to a three-year high of 10.9% y/y in May
- GHS: Despite being maintained a breach is looming

#### Kenya

- Kenya budget outline
- KES: Holding its ground at USD/KES86.00

## Mozambique

- The central bank cuts its benchmark lending rate to 9%
- MZN: Maintaining an appreciatory trend

#### Nigeria

- Government spends NGN192.5bn (US\$1.2bn) on fuel subsidy this year
- NGN: CBN steps in to quell demand

#### Tanzania

- Tanzania budget outline
- TZS: Bucking trend, expecting strength relative to peers

#### Zambia

- The government plans to double electricity generation in 5 6 years
- ZMW: Risky assets suffer at the hands of global investors

#### Contents

- 2 Botswana and CMA
- 3 Ghana and Kenya
- 4 Mozambique and Nigeria
- 5 Tanzania and Zambia
- 6 Spot and forward exchange rates
- 7 General information
- 8 Contact pages
- 9 Disclaimer



#### Botswana

#### News flash

• The central bank cut its key lending rate by 50bp to 8.5% to help spur growth which is currently below potential. The fast pace of falling inflation also gave the central bank the opportunity to be more accommodative — inflation slowed to 6.1% y/y in May from 7.2% in April. We continue to look for a trend decline in inflation in the coming months because of the change in the pula currency regime i.e. the lower crawl depreciation rate. Therefore we believe a third cut could be possible this year.

# Pula (BWP) in brief

The pula came under pressure against the greenback last week
in line with other emerging market currencies. The dollar was
strong across the board on the back of expectations of an
eventual end to super-easy US monetary policy. The pula closed
at 0.1152/57. Against the rand, however, the pula was strong. It
managed to break above the 1.1800 level last Friday before
closing at 1.1646/1.1813.

Figure 1: Pula weakens in line with other Emerging market currencies



Source: Bloomberg Data as at June 2013

### CMA

#### News flash

• The central bank kept (BoN) its key lending rate unchanged at 5.5% in June to help support economic growth. The BoN believes that inflation is currently at tolerable levels and that monetary policy should continue to prop up growth. We interpret that the current policy of low interest rates will prevail for the rest of 2013

## Rand (ZAR) in brief

• The rand has remained remarkably resilient post-Fed but with global markets continuing to sell-off, the risk of a run weaker remains. USD/ZAR opens at 10.23, weaker than Friday's close but in the middle of the 10.15 – 10.32 range post-Fed. Despite the global weakness the rand remains surprisingly stable, with no panic evident and trade caught in pretty tight ranges. This stability and relative outperformance is not easily explicable, particularly when you consider that foreigners have continued dumping local bonds, selling around R2bn+ per day since the middle of last week. You could easily argue that the rand is due for some catch-up but price action suggests nothing of the sort and we suspect that stability can continue unless the mild global response to the Treasury sell-off changes into a rout.

Figure 2: Rand resilient post-Fed but global markets continuing to sell-off





### Ghana

#### News flash

- Headline inflation rose to a three-year high of 10.9% y/y in May from 10.6% in April, mainly due to seasonal rises in the cost of education and clothes and a shortage of major staples ahead of the next harvest. We expect inflation to continue its upward trend in 2H13 mainly due to continued cedi weakness and fiscal consolidation: the increase in fuel prices in May is still filtering into the numbers, while cost recovery in the energy sector will add to the pressure.
- The government is also set to renegotiate cocoa-, gold- and oilexporting contracts to optimise tax revenues and help improve its current fiscal position. Although expenditure has remained within target in 1Q13, there has been a significant shortfall in revenues.

# Cedi (GHS) in brief

• The cedi is being maintained at a consistent level as authorities attempt to rein in losses by introducing more stringent regulations. Ghana's dual deficits pose upside risk to the currency. Subsiding import pressures and the reappearance of portfolio inflows are required to prop up the local unit.

Figure 3: Cedi being maintained at a consistent level



Source: Bloomberg
Data as at June 2013

# Kenya

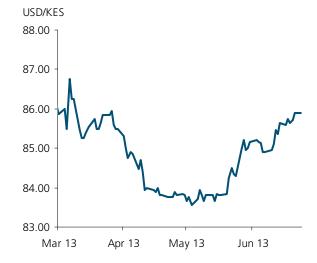
#### News flash

• The government estimates a budget shortfall at 7.9% of GDP for FY2013/2014. Worryingly, this value excludes domestic debt rollovers. Despite an anticipated increase in both recurrent and development expenditure, the government appears confident that the amount will be fully funded through a combination of foreign financing and domestic borrowing. Local and offshore borrowing are likely to aggravate the government's debt burden, requiring medium-term fiscal consolidation to ensure that public debt does not exceed 50%.

## Shilling (KES) in brief

 Appetite toward the shilling was dampened by local and offshore events last week. A broad sell-off in risky assets, following he US Federal Reserve's meeting ,was exacerbated by news of a possible revision of Kenya's capital gains tax, forcing investors to head for the hills. The central bank could offer some respite to the local unit should it elect to cap further losses by intervening directly in the foreign exchange market.

Figure 4: Shilling suffering at the hands of local and global events





# Mozambique

### News flash

The central bank (BDM) has cut its benchmark lending rate by 50bp to 9% yesterday. In previous MPC statements, the BDM was satisfied with the balance between its concerns over global growth and low base effects in headline CPI. The latest statement shows this balance has now tipped to global growth concerns, especially as the BDM pointed to the OECD's recent downward revision of world economic growth by 30bp to 3.1% for 2013, while inflation remains well below the government's target.

# Metical (MZN) in brief

 The metical has maintained an appreciatory trend with shortterm momentum indicators suggesting further currency strength. We expect the unit to end 2Q13 slightly lower than anticipated owing to an improvement in domestic liquidity conditions.

Figure 5: Metical maintains an appreciatory trend



Source: Bloomberg Data as at June 2013

# Nigeria

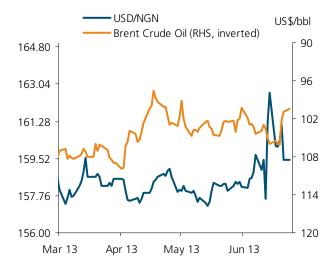
### News flash

- A total of NGN192.5bn (US\$1.2bn) has been paid to fuel importers over the last six months. More than two thirds of the value relates to arrears while the remaining amount is for claims incurred in 2013 — substantially less than the NGN1 trillion (roughly US\$6.25bn) paid over last year.
- Government revenues fell by 5% m/m in May on account of lower oil earnings. Domestic production has been crippled by facility shutdowns stemming from persistent oil theft and vandalism.

#### Naira (NGN) in brief

• The naira received much-needed support from the central bank last week as the CBN sold foreign exchange outside of its biweekly auctions to help quell rampant US dollar demand. A deterioration in global risk sentiment coupled with thin offerings by IOCs have resulted in a liquidity imbalance, resulting in sustained naira losses. While the local unit is teetering at 160.00, it has the potential to break higher should seasonal month-end sales by oil firms fail to augment US dollar supply.

Figure 6: CBN provides support to the naira





## Tanzania

### News flash

- The government outlined the following objectives and targets for FY2013/2014:
  - Real GDP growth of 7.0% in 2013 and 7.2% in 2014, slightly below our expectations of 7.3% and 7.5% respectively
  - Single digit annual inflation with the view to reducing the change in headline CPI to 6% by June 2014
  - Domestic revenue growth of 20.2% of GDP compared to the likely outturn of 17.7% in the prior fiscal period
  - The maintenance of a budget deficit after grants at or below 5.0% of GDP

# Shilling (TZS) in brief

The shilling is relatively uncorrelated to global events. Reflecting
this, the unit appreciated by 0.4% last week while its East
African counterparts continued to lose ground against the US
dollar. We anticipate moderate gains over the course of the
week as the demand for shilling funding, ahead of quarter end,
provides support to the local unit.

Figure 7: Shilling likely to record moderate gains over the course of the week



Source: Bloomberg Data as at June 2013

# Zambia

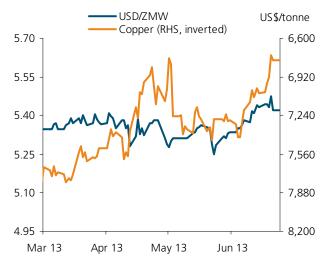
## News flash

 The government plans to double electricity generation in the next 5 – 6 years to 2,800MW to meet the rising demand for power from the mining sector. Zesco plans to invest US\$5.3bn in generation and transmission projects.

#### Kwacha (ZMW) in brief

• Uncertainty over the extent of tapering in the US generated extreme currency volatility last week. Riskier assets suffered adversely as investors adopted a wait and see approach to the Federal Reserve meeting on Wednesday. While the kwacha has tended to turn a blind-eye to happenings further afield of late, it could not escape the sell-off which incurred after the Fed indicated that it would begin to withdraw stimulus towards the end of the year, depending on the performance of the US economy. USD/ZMW is at risk of pushing higher this week as fundamental support from commodities and Asian shares wane. Resistance is evident at 5.50 but we suspect that the central bank is waiting in the wings and will provide support where it deems necessary.

Figure 8: Kwacha resistance evident at USD/ZMW5.50





# Spot and implied forward exchange rates

		Currenc	y rates			Outright fo	orwards	
		% cha	ange		Maturity			
Botswana	Last	1-day	1-week	1-month	1-m	3-m	6-m	12-m
USD/BWP	8.69	1.96	2.09	3.78	8.76	8.85	8.97	9.20
EUR/BWP	11.50	0.72	1.42	6.72	11.48	11.60	11.77	12.08
GBP/BWP	13.45	0.83	0.74	5.44	13.46	13.59	13.78	14.11
BWP/JPY	11.27	0.91	1.50	-7.90	1.17	1.17	1.17	1.17
Ghana								
USD/GHS	2.01	0.00	0.10	0.90	2.04	2.10	2.19	2.34
EUR/GHS	2.66	-1.22	-0.55	3.76	2.67	2.76	2.88	3.07
GBP/GHS	3.11	-1.10	-1.22	2.51	3.14	3.23	3.37	3.59
GHS/JPY	48.73	2.88	3.52	-5.28	199.27	206.64	215.50	229.03
Kenya								
USD/KES	85.72	0.08	0.43	2.23	86.23	87.14	88.46	92.38
EUR/KES	113.48	-1.14	-0.22	5.13	113.16	114.39	116.19	121.49
GBP/KES	132.72	-1.02	-0.89	3.86	132.92	134.28	136.24	142.12
KES/JPY	1.14	2.79	3.17	-6.51	0.88	0.89	0.90	0.95
Mozambique								
USD/MZN	29.65	0.00	0.34	-1.50	29.65	0.00	0.34	-1.50
EUR/MZN	39.25	-1.22	-0.32	1.30	39.25	-1.22	-0.32	1.30
GBP/MZN	45.91	-1.10	-0.99	0.08	45.91	-1.10	-0.99	0.08
MZN/JPY	3.30	2.88	3.27	-2.97	3.30	2.88	3.27	-2.97
Nigeria								
USD/NGN	161.10	0.47	-0.06	1.80	159.75	159.75	159.75	159.75
EUR/NGN	213.28	-0.75	-0.71	4.69	209.64	209.71	209.81	210.08
GBP/NGN	249.43	-0.64	-1.38	3.42	246.25	246.16	246.02	245.77
NGN/JPY	0.61	2.40	3.68	-6.11	0.61	1.64	1.64	1.65
South Africa								
USD/ZAR	10.20	2.44	3.34	8.07	10.29	10.30	10.43	10.80
EUR/ZAR	13.51	1.20	2.66	11.13	13.39	13.52	13.70	14.10
GBP/ZAR	15.80	1.32	1.97	9.79	15.73	15.87	16.07	16.50
ZAR/JPY	9.60	0.42	0.27	-11.56	9.59	9.50	9.37	9.09
Tanzania								
USD/TZS	1,639.50	0.28	0.31	0.52	1,652.00	1,677.00	1,724.50	1,797.00
EUR/TZS	2,170.53	-0.94	-0.35	3.37	2,167.90	2,201.46	2,264.93	2,363.16
GBP/TZS	2,538.44	-0.83	-1.02	2.12	2,546.53	2,584.11	2,655.81	2,764.57
TZS/ZAR	0.06	2.60	3.30	-4.92	16.88	17.14	17.64	18.44
Zambia								
USD/ZMW	5.48	0.83	0.64	2.24	5.34	5.36	5.50	5.77
EUR/ZMW	7.25	-0.40	-0.01	5.14	7.01	7.02	7.21	7.58
GBP/ZMW	8.48	-0.28	-0.68	3.87	8.23	8.23	8.44	8.86
ZMW/JPY	17.88	2.03	2.96	-6.52	0.05	0.05	0.06	0.06

Source: Bloomberg, Reuters, RMB Global Markets All data as at June 2013



# Commodities prices

	Current	m/m % change	y/y % change	Implied volatility	3-month future	12-month future
Metals						
Gold US\$/oz	1,284.99	-7.3	-18.3	21.7	1,292.0	1,297.9
Copper US\$/tonne	6,777.00	-6.4	-7.4	20.7	6,818.0	6,880.8
Softs						
Cattle USc/lb	146.93	11.6	-3.8	16.7	121.6	129.6
Cocoa US\$/tonne	2,171.00	-3.3	3.7	23.2	2,151.0	2,180.0
Coffee — Arabica USc/lb	118.70	-6.7	-23.5	26.0	119.3	127.5
Coffee — Robusta US\$/tonne	0.00	-	-	22.6	1,743.0	1,798.0
Cotton USc/lb	85.68	5.1	15.5	23.9	85.7	82.8
Maize — Yellow R/tonne	2,294.00	5.9	12.6	25.2	2,337.0	2,370.0
Maize — White R/tonne	2,326.00	5.9	11.5	23.2	2,369.0	2,178.0
Raw Sugar USc/lb	16.74	-0.6	-17.3	19.2	17.8	17.8
Energy						
WTI Crude US\$/bbl	93.46	-0.7	17.2	22.1	93.3	88.4

# Interest rates

May-131         Current         Current           Botswana         4.20         4.82         8.50           Ghana         23.02         23.09         16.00           Kenya         9.50         5.11         8.50		3-m T	Policy rate	
Ghana 23.02 23.09 16.00		May-13¹	Current	Current
	Botswana	4.20	4.82	8.50
Kenya 9.50 5.11 8.50	Ghana	23.02	23.09	16.00
,	Kenya	9.50	5.11	8.50
Mozambique 3.21 4.06 9.50	Mozambique	3.21	4.06	9.50
Namibia 5.15 5.15 5.50	Namibia	5.15	5.15	5.50
Nigeria 11.99 11.50 12.00	Nigeria	11.99	11.50	12.00
South Africa 5.11 5.23 5.00	South Africa	5.11	5.23	5.00
Tanzania 11.90 11.82 OMO <sup>2</sup>	Tanzania	11.90	11.82	$OMO^2$
Zambia 6.50 6.50 9.50	Zambia	6.50	6.50	9.50

End of month

Source: Bloomberg, Reuters, RMB Global Markets All data as at June 2013

# All rated sub-Saharan countries

	Fitch	Moody's	S&P
Angola	BB- (P)	Ba3 (P)	BB-
Benin	В	_	В
Botswana	_	A2	A-
Burkina Faso	_	-	В
Cameroon	В	_	В
Cape Verde	B+	_	B+
Gabon	BB-	-	BB-
Ghana	B+ (N)	B1	В
Kenya	B+	B1	B+
Lesotho	BB- (N)	-	_
Mauritius	_	Baa1	_
Mozambique	B (P)	-	B+
Namibia	BBB-	Baa3	_
Nigeria	BB-	Ba3	BB-
Rwanda	В	_	B (P)
Senegal	_	B1	B+ (N)
Seychelles	В	-	_
South Africa	BBB	Baa1	BBB (N)
Uganda	В	_	B+
Zambia	B+ (N)	B1	B+

P = Positive outlook N = Negative outlook SD = Selective Default Note: For full ratings disclosure, please refer to the last page

The sources used to compile this document are: Bloomberg, Reuters, AllAfrica.com, respective central bank and national statistical websites.

Open Market Operations



#### Africa

Global Markets Africa

Ebrahim Motala +27 11 269-9964

ebrahim.motala@rmb.co.za

Global Markets Africa Sales

Sylvester Selepe +27 11 282-1148

sylvester.selepe@rmb.co.za Global Markets Africa Trading

Roy Daniels

+27 11 282 4412

roy.daniels@rmb.co.za

Africa Structuring

Raveen Ramlakan

+27 11 269-9150

raveen.ramlakan@rmb.co.za

Botswana

Phila Nhlekisana

+267 364-2830

pnhlekisana@fnbbotswana.co.bw

Mozambique

Jeronimo de Faria-Lopes

+258 21 356-921

jeronimo.defarialopes@fnb.co.mz

Namibia

Michelle van Wyk

+264 61 299-2265

michellevw@fnbnamibia.com.na

Nigeria

Pardon Muzenda

+234 1 463-7922

pardon.muzenda@rmb.com.ng

Swaziland

Khetsiwe Dlamini

+268 404-2463

kdlamini@fnb.co.za

Tanzania

Keith Blakeway

+255 768 989-049

kblakeway@fnb.co.tz

Zambia

Llewellyn Foxcroft

+260 (211) 366-800

Ifoxcroft@fnbzambia.co.zm

India

Harihar Krishnamoorthy: Head: Global Markets

India

+91 22 6625-8701

harihar.krishnamoorthy@firstrand.co.in

Global Markets regional offices

Cape Town

+27 21 658-9333

Durban

+27 31 580-6390

Port Elizabeth

+27 41 394-2511 India

+91 22 6625-8701 London

+44 20 7939-1700

Business Development — Africa

Banks and DFIs

Minos Gerakaris

+27 11 282-8269

minos.gerakaris@rmb.co.za

Structured Trade and Commodity Finance Gregory Havermahl

+27 11 282-4847

gregory.havermahl@rmb.co.za

Investment Banking Business Development:

Africa

Ayodele Olajiga

+27 11 282-4619/+ 234 808 300 2890

ayodele.olajiga@rmb.co.za

Investment Banking Property Finance: Africa

Ryan Rhodes

+27 11 282-4354

ryan.rhodes@rmb.co.za

Global Markets contact details

Africa Sales and Trading

+27 11 282-8664/4412

Agricultural Trading and Hedging

+27 11 269-9800

**Cross-Asset Solutions** 

+27 11 269 9030

**Customer Dealing and Sales** 

+27 11 269-9230/9175

**Distribution and Institutional Solutions** 

+27 11 269-9295

**Energy and Metals Trading** 

+27 11 269-9140

**Equities Prime Broking** 

+27 11 282-1941

**Equity Sales and Research** 

+27 11 282-8286

Fixed Income Derivatives Trading

+27 11 269-9065

Fixed Income Prime Broking

+27 11 282-1941

**Fixed Income Sales** 

+27 11 269-9040/9100

+27 21 658-9375

Fixed Income Trading

+27 11 269-9040

Foreign Exchange Forwards

+27 11 269-9130

Foreign Exchange Options Trading

+27 11 269-9150

**Funding** 

+27 11 269-9075

Global Markets Fund Solutions

+27 11 269 9520

**Futures Clearing** 

+27 11 282 8375

**Global Markets Structuring** 

+27 11 269 9150/9030

Inflation

+27 11 269-9300

Money Market Trading

+27 11 269-9075

**Nostro Services** 

+27 11 282-1284

**Reporting Solutions** 

+27 11 282-1941/4472

**RMB Morgan Stanley Trading** +27 11 269-9260

**RMB Stockbroking Operations** 

+27 11 282-8401

Securities Lending

+27 11 269-9719

Structured Credit Trading

+27 11 269-9295

Structured Trade and Commodity Finance

+27 11 282-8542

Please email us at globalmarkets@rmb.co.za for more information www.rmb.co.za/globalmarkets To subscribe to research, please email research@rmb.co.za



This research has been written by the Global Markets research team at FirstRand Bank Limited ("the Bank") (acting through its Rand Merchant Bank Division). Whilst all care has been taken by the Bank in the preparation of the opinions and forecasts and provision of the information contained in this report, the Bank does not make any representations or give any warranties as to their correctness, accuracy or completeness, nor does the Bank assume liability for any losses arising from errors or omissions in the opinions, forecasts or information irrespective of whether there has been any negligence by the Bank, its affiliates or any officers or employees of the Bank, and whether such losses be direct or consequential. Nothing contained in this document is to be construed as guidance, a proposal or a recommendation or advice to enter into, or to refrain from entering into any transaction, or an offer to buy or sell any financial instrument.

This research contains information which is confidential and may be subject to legal privilege. Irrespective of whether you are the intended recipient or not, you may not copy, distribute, publish, rely on or otherwise use anything contained herein without our prior written consent.

Some of our communications may contain confidential information which could be a criminal offence for you to disclose or use without authority. If you have received this communication in error, please notify us at the address below and destroy the communication immediately.

This communication is not intended nor should it be taken to create any legal relations or contractual relationships.

FirstRand Bank Limited is listed on the JSE and Namibian Stock Exchange and is an Authorised Financial Service Provider under South African law. FirstRand Bank Limited is authorised and regulated by the South African Reserve Bank. In the UK, FirstRand Bank Limited is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of FirstRand Bank Limited regulation by the Prudential Regulation Authority are available from us on request.

RMB Global Markets Research