RMB Global Markets Research

Africa markets update



1 July 2013

Analysts

Celeste Fauconnier

Africa Analyst

Celeste.fauconnier@rmb.co.za +27 11 282-1923

Nema Ramkhelawan-Bhana

Africa Analyst

Nema.ramkhelawan@rmb.co.za +27 11 282-8519





The week in focus

Botswana

- GDP growth slows in 1Q13
- BWP: Pula tracks rand, strengthening against the greenback

CMA

- Namibia: GDP outlook is largely positive but there are downside risks
- ZAR: Rand continues to outperform

Ghana

- Headline inflation at 11.1% y/y in May under rebased index
- GHS: Mild improvement in cedi expected at year-end

Kenya

- Government set to cancel local shareholding law for mining companies
- KES: Month-end provides welcome relief to the shilling

Mozambique

- EU provides €93m to fund development projects
- MZN: Metical maintains appreciatory trend

Nigeria

- FDI falls in 2012
- NGN: Naira poised at 161.50

Tanzania

- Reuters' latest poll on Africa shows a 7% growth expectation for 2013
- TZS: Quarter-end bodes well for shilling

Zambia

- Inflation rose to 7.3% y/y in June from 7.0% in May
- ZMW: Kwacha gains in line with EM currencies

Contents

- 2 Botswana and CMA
- 3 Ghana and Kenya
- 4 Mozambique and Nigeria
- 5 Tanzania and Zambia
- 6 Spot and forward exchange rates
- 7 General information
- 8 Contact pages
- 9 Disclaimer



Botswana

News flash

• Contractions in the mining, manufacturing, agriculture and utilities sectors resulted in a slowdown in GDP growth in the first three months of 2013. Botswana expanded by 3.2% compared to 5.8% in 1Q12. The economy continues to contend with a struggling mining sector and fiscal tightening but buoyant domestic demand funded by credit growth. The decline in international commodity prices and local rate cuts will only spur these divergent paths. The net result will be decent but not spectacular growth, with GDP running around 5% p.a. this year and next.

Pula (BWP) in brief

• The pula traded stronger against the greenback at the end of last week following the rand which posted gains against the dollar. USD/ZAR strengthened to below the 10.00 barrier, supported by short-term flows ahead of the end of the financial quarter. The pula closed at 0.1166/70 from 0.1160/65 in the morning. Against the rand the pula bled to close the day at 1.1494/1.1555 from 1.1510/83 in the morning (rates as per Reuters).

Figure 1: Pula tracks rand stronger against the greenback



Source: Bloomberg Data as at July 2013

CMA

News flash

 In our mid-year review we note that Namibia's GDP outlook is largely positive and we maintain that growth will come in around 4.5%, but there are downside risks.

Rand (ZAR) in brief

• The rand continues to outperform, with USD/ZAR now pushing at the key 9.83/85 support level. A break would open up scope for a proper rand recovery but if the level holds it looks like we could be trapped in a range for a while. At 9.86 this morning, the rand is actually stronger than where it was before the Fed meeting! The cause of this remarkable outperformance remains unclear. While other high risk currencies and other assets have stabilized at weak levels it's only the Mexican peso and the rand that have shown a decent recovery. Initial speculation was that there was a large deal that was going through the market but there is no evidence that this was the case. More likely, is simply that the rand – having started declining well before other risky assets – was heavily oversold.

Figure 2: The rand continues to outperform





Ghana

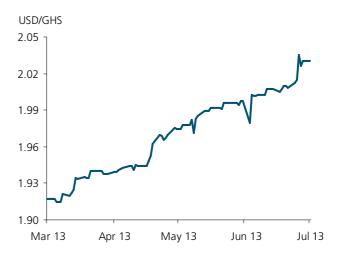
News flash

- Inflation rose to a three-year high of 11.1% y/y in May (rebased number) from 10.6% in April (non-rebased index). The rebasing reflects new items in the basket and has also increased the contribution of components like transport due to the large increases in fuel prices since the last rebasing in 2002, while rice has become part of a staple diet and its inclusion in the food component should spur inflationary pressure.
- First quarter GDP printed at 6.7%, down from 10.3% a year ago due to lower-than-expected oil and cocoa production. The services sector grew by a robust 12%, agriculture by 1.1%, and the industrial sector contracted by 0.8%.

Cedi (GHS) in brief

 Our initial year-end forecast of USD/GHS1.85 was premised on strong economic growth, consistent export earnings from gold and cocoa trades, and sustained portfolio inflows. However, the cedi has weakened almost 6% since the start of the year, prompting us to reassess our view. We now anticipate a mild improvement in the cedi in 2H13, projecting USD/GHS1.93 at the end of the year and 1.97 in 2014.

Figure 3: We anticipate a mild improvement in the cedi in 2H13



Source: Bloomberg Data as at July 2013

Kenya

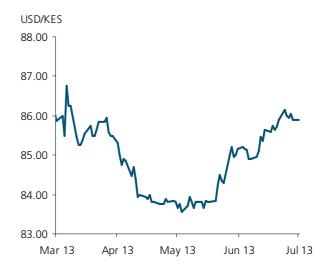
News flash

- The government is set to cancel a law requiring mining firms to have a 35% local shareholding after foreign investors and the Word Bank warned it's an impediment to FDI.
- Kenya grew by 5.2% in the first three months of the year compared to 3.9% recorded in the corresponding period last year. Agricultural gains and a quickening in the pace of construction growth supported Kenya's overall expansion.
 Meanwhile, headline inflation nudged up slightly in June, printing at 4.9%
 y/y.
- The government announced the upgrade, and not closure, of its sole oil refinery in the port of Mombasa after the threat of shutting it down prompted protests. It refines 4,500 tonnes of crude per day (about 32,000 barrels per day), but this has fallen to 2,500 or less due to reduced buying by oil marketers.

Shilling (KES) in brief

 The end of the month provided welcome relief to the shilling as the demand for US dollars receded, allowing the unit to strengthen to below USD/KES86.00. We do not expect the CBK's July MPC meeting to generate additional shilling volatility as the central bank is unlikely to adjust its policy rate.

Figure 4: Shilling boosted by lessening n US dollar demand





Mozambique

News flash

Mozambique is set to receive €93m from the EU to fund development projects aimed at improving healthcare, sanitation and transport infrastructure. The first of the three ventures will provide clean water to 50,000 individuals and is scheduled to begin before the end of the calendar year. Of the €11m required to fund the plan, €9m will be attained from the EU, €1m from the government and the remaining amount from UNICEF. The second initiative supports regional integration as it focuses on the expansion of Mozambique's road network, which should facilitate greater trade with neighbouring Malawi. A further €3m in funds will be used to extend healthcare services.

Metical (MZN) in brief

 The metical has maintained an appreciatory bias which should hold in the short-term, provided there are sufficient methods with which to fund Mozambique's burgeoning trade deficit.

Figure 5: Metical has maintained an appreciatory bias



Source: Bloomberg Data as at July 2013

Nigeria

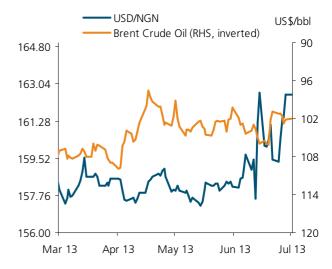
News flash

 The latest UN FDI data shows Nigeria and South Africa inflows declined from 2011 to 2012. Flows to West Africa declined by 5% US\$16.8bn largely due to decreased investment in Nigeria.

Naira (NGN) in brief

 The naira is poised at USD/NGN161.50 but an upward breach is imminent if the BoN lessens its support to the market. Despite being month-end, the naira could weaken if IOCs hold back on the sale of US dollar proceeds, which would lead to imbalances in market liquidity.

Figure 6: Naira poised at USD/NGN161.50





Tanzania

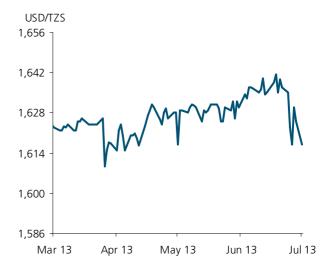
News flash

Reuters' latest poll on Africa shows a 7% growth expectation for 2013 due to strong investment. We also forecast 7% due to continued investment into traditional base and precious metals. On-going infrastructure development will continue to attract considerable donor funding, particularly from China, providing impetus for construction growth. From a demand perspective, consumer spending should gain momentum in 2H13 as diminishing price pressures and a reasonable harvest boost purchasing power and income growth. Fiscal consolidation implies lower government spending, but an expansion in net exports suggests slower growth. The Reuters poll further shows inflation to average at 8.6% in 2013 and probably ease further to an average of 7.4% next year.

Shilling (TZS) in brief

 We usually observe greater shilling volatility at quarter-end as corporates seek local currency to fulfil funding obligations. After gaping to USD/TZS1,608, the unit tracked gradually higher, ending the week at 1,618. We anticipate smaller trading ranges this week as liquidity conditions begin to normalise.

Figure 7: Normalisation in liquidity conditions should result in tighter ranges



Source: Bloomberg Data as at July 2013

Zambia

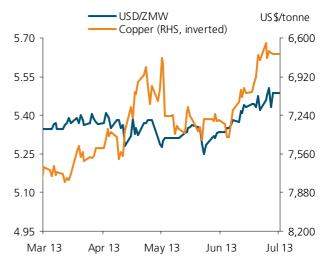
News flash

- Concerns over inflation has prompted the central bank to hike rates for a second month in a row by 25bp to 9.75%.
- Inflation rose to 7.3% y/y in June from 7.0% in May both food and non-food prices increased. More specifically, petrol and diesel prices surged by 21% at the end of April following the government's cut of the fuel subsidy, which has placed upward pressure on the inflation print.
- The Bond and Derivatives Exchange will start trading currency futures in July after the government required mining companies and other exporters to quote their contracts in the kwacha. The new law has exposed exporters and importers to FX risk.

Kwacha (ZMW) in brief

• The kwacha was a function of local and global determinants last week. A slight improvement in global risk sentiment and participation by the central bank, prompted a sharp reversal in the kwacha's depreciatory trend which has been evident since the end of May. The sustainability of the move is dependent on whether the global backdrop remains supportive of growth, which should reenergise capital flows and commodity prices. Though the kwacha is biased to further weakness, it is unlikely to depreciate rapidly as the BoZ will cap losses above 5.50 to limit the pass-through to inflation.

Figure 8: Kwacha strengthens on the back of BoZ support





Spot and implied forward exchange rates

	Currency rates % change				Outright forwards Maturity			
Botswana	Last	1-day	1-week	1-month	1-m	3-m	6-m	12-m
USD/BWP	8.60	-0.43	-0.99	1.84	8.63	8.70	8.83	9.05
EUR/BWP	11.21	-0.24	-2.52	2.66	11.24	11.34	11.52	11.82
GBP/BWP	13.12	-0.93	-2.49	2.82	13.13	13.24	13.43	13.75
BWP/JPY	11.42	1.06	1.30	-4.59	1.15	1.15	1.15	1.15
Ghana								
USD/GHS	2.03	-0.43	0.84	1.54	2.06	2.12	2.22	2.36
EUR/GHS	2.64	-0.23	-0.73	2.36	2.68	2.77	2.89	3.08
GBP/GHS	3.09	-0.93	-0.69	2.52	3.13	3.23	3.37	3.59
GHS/JPY	48.47	1.06	-0.54	-4.31	203.97	210.85	219.82	233.63
Kenya								
USD/KES	86.05	0.12	0.38	1.24	86.21	87.13	88.55	92.61
EUR/KES	112.16	0.32	-1.17	2.05	112.18	113.41	115.30	120.75
GBP/KES	131.22	-0.39	-1.13	2.21	131.12	132.47	134.54	140.60
KES/JPY	1.14	0.51	-0.09	-4.02	0.87	0.88	0.89	0.94
Mozambique								
USD/MZN	29.80	0.00	0.51	-0.25	29.80	0.00	0.51	-0.25
EUR/MZN	38.84	0.20	-1.05	0.55	38.84	0.20	-1.05	0.55
GBP/MZN	45.44	-0.50	-1.01	0.71	45.44	-0.50	-1.01	0.71
MZN/JPY	3.30	0.62	-0.21	-2.59	3.30	0.62	-0.21	-2.59
Nigeria								
USD/NGN	161.45	-0.03	0.22	2.02	159.75	159.75	159.75	159.75
EUR/NGN	210.43	0.17	-1.33	2.84	207.86	207.92	208.02	208.29
GBP/NGN	246.20	-0.53	-1.30	3.00	242.96	242.87	242.74	242.53
NGN/JPY	0.61	0.66	0.08	-4.76	0.62	1.63	1.63	1.63
South Africa								
USD/ZAR	9.96	-1.51	-2.34	3.68	9.91	10.01	10.14	10.39
EUR/ZAR	12.99	-1.31	-3.85	4.51	12.91	13.03	13.20	13.57
GBP/ZAR	15.20	-2.00	-3.82	4.67	15.09	15.22	15.41	15.80
ZAR/JPY	9.86	2.17	2.70	-6.28	9.99	9.90	9.76	9.49
Tanzania								
USD/TZS	1,630.00	0.80	-0.58	0.06	1,640.00	1,665.00	1,712.50	1,785.00
EUR/TZS	2,124.54	1.01	-2.12	0.87	2,133.90	2,167.05	2,229.98	2,327.32
GBP/TZS	2,485.59	0.30	-2.08	1.02	2,494.24	2,531.27	2,602.11	2,709.90
TZS/ZAR	0.06	-0.18	0.88	-2.89	16.54	16.80	17.30	18.08
Zambia								
USD/ZMW	5.43	-1.36	-0.82	2.26	5.34	5.36	5.50	5.77
EUR/ZMW	7.08	-1.17	-2.36	3.08	6.95	6.98	7.17	7.54
GBP/ZMW	8.28	-1.86	-2.32	3.24	8.12	8.15	8.36	8.77
ZMW/JPY	18.09	2.01	1.13	-4.98	0.05	0.05	0.06	0.06

Source: Bloomberg, Reuters, RMB Global Markets All data as at July 2013



Commodities prices

	Current	m/m % change	y/y % change	Implied volatility	3-month future	12-month future
Metals						
Gold US\$/oz	1,242.58	-10.5	-22.2	25.8	#N/A	1,229.3
Copper US\$/tonne	6,750.50	-6.8	-11.2	24.6	6,751.0	6,800.0
Softs						
Cattle USc/lb	149.45	3.6	-1.3	14.8	122.0	125.1
Cocoa US\$/tonne	2,194.00	0.1	-4.2	21.7	2,164.0	2,200.0
Coffee — Arabica USc/lb	120.00	-5.5	-29.5	27.0	120.4	128.3
Coffee — Robusta US\$/tonne	0.00	-	-	22.9	1,759.0	1,811.0
Cotton USc/lb	82.71	4.2	14.6	22.8	85.6	81.4
Maize — Yellow R/tonne	2,220.00	-5.5	4.3	24.0	2,260.0	2,291.0
Maize — White R/tonne	2,242.00	-5.4	4.3	23.7	2,285.0	2,168.0
Raw Sugar USc/lb	16.38	-1.0	-24.9	20.1	18.3	18.3
Energy						
WTI Crude US\$/bbl	96.47	4.9	13.5	19.8	95.8	90.3

Interest rates

3-m T-Bill Policy rate June-13¹ Current Current 4.82 4.82 Botswana 8.50 Ghana 23.09 21.831 16.00 Kenya 5.11 5.17 8.50 Mozambique 4.06 4.55 9.00 Namibia 5.15 5.15 5.50 Nigeria 11.50 12.15 12.00 5.15 5.00 South Africa 5.23 Tanzania 11.82 11.82 OMO^2 6.50 9.75 Zambia 6.50

1 End of month

Source: Bloomberg, Reuters, RMB Global Markets

All data as at July 2013

All rated sub-Saharan countries

	Fitch	Moody's	S&P
Angola	BB-	Ba3	BB-
Benin	-	-	В
Botswana	-	A2	A-
Burkina Faso	-	-	В
Cameroon	В	-	В
Cape Verde	B+	-	B+
Egypt	В	Caa1	CCC+
Gabon	BB-	-	BB-
Ghana	B+	B1	В
Kenya	B+	B1	B+
Lesotho	BB-	-	-
Mauritius	-	Baa1	-
Morocco	BBB-	Ba1	BBB-
Mozambique	В	-	B+
Namibia	BBB-	Baa3	-
Nigeria	BB-	Ba3	BB-
Rwanda	В	-	В
Senegal	-	B1	B+
Seychelles	В	-	-
South Africa	BBB	Baa1	BBB
Tunisia	BB+	Ba2	BB-
Uganda	В	-	B+
Zambia	B+	B1	B+

Note: For full ratings disclosure, please refer to the last page

The sources used to compile this document are: Bloomberg, Reuters, AllAfrica.com, respective central bank and national statistical websites.

² Open Market Operations



Africa

Global Markets Africa

Ebrahim Motala

+27 11 269-9964

ebrahim.motala@rmb.co.za

Global Markets Africa Sales

Sylvester Selepe

+27 11 282-1148

sylvester.selepe@rmb.co.za

Global Markets Africa Trading

Roy Daniels

+27 11 282 4412

roy.daniels@rmb.co.za

Africa Structuring

Raveen Ramlakan

+27 11 269-9150

raveen.ramlakan@rmb.co.za

Botswana

Phila Nhlekisana

+267 364-2830

pnhlekisana@fnbbotswana.co.bw

Mozambique

Jeronimo de Faria-Lopes

+258 21 356-921

jeronimo.defarialopes@fnb.co.mz

Namibia

Michelle van Wyk

+264 61 299-2265

michellevw@fnbnamibia.com.na

Nigeria

Pardon Muzenda

+234 1 463-7922

pardon.muzenda@rmb.com.ng

Swaziland

Khetsiwe Dlamini

+268 404-2463

kdlamini@fnb.co.za

Tanzania

Keith Blakeway

+255 768 989-049

kblakeway@fnb.co.tz

Zambia

Llewellyn Foxcroft

+260 (211) 366-800

Ifoxcroft@fnbzambia.co.zm

Harihar Krishnamoorthy: Head: Global Markets

India

+91 22 6625-8701

harihar.krishnamoorthy@firstrand.co.in

Global Markets regional offices

Cape Town

+27 21 658-9333

Durban

+27 31 580-6390

Port Elizabeth

+27 41 394-2511

India

+91 22 6625-8701

London

+44 20 7939-1700

Business Development — Africa

Banks and DFIs

Minos Gerakaris

+27 11 282-8269

minos.gerakaris@rmb.co.za

Structured Trade and Commodity Finance

Gregory Havermahl

+27 11 282-4847

gregory.havermahl@rmb.co.za

Investment Banking Business Development:

Africa

Ayodele Olajiga

+27 11 282-4619/+ 234 808 300 2890

ayodele.olajiga@rmb.co.za

Investment Banking Property Finance: Africa

Ryan Rhodes

+27 11 282-4354

ryan.rhodes@rmb.co.za

Global Markets contact details

Africa Sales and Trading

+27 11 282-8664/4412

Agricultural Trading and Hedging

+27 11 269-9800

Cross-Asset Solutions

+27 11 269 9030

Customer Dealing and Sales

+27 11 269-9230/9175

Distribution and Institutional Solutions

+27 11 269-9295

Energy and Metals Trading

+27 11 269-9140

Equities Prime Broking

+27 11 282-1941

Equity Sales and Research

+27 11 282-8286

Fixed Income Derivatives Trading

+27 11 269-9065

Fixed Income Prime Broking

+27 11 282-1941

Fixed Income Sales

+27 11 269-9040/9100

+27 21 658-9375

Fixed Income Trading

+27 11 269-9040

Foreign Exchange Forwards +27 11 269-9130

Foreign Exchange Options Trading

+27 11 269-9150 **Funding**

+27 11 269-9075

Global Markets Fund Solutions

+27 11 269 9520

Futures Clearing

+27 11 282 8375

Global Markets Structuring

+27 11 269 9150/9030

Inflation

+27 11 269-9300

Money Market Trading

+27 11 269-9075

Nostro Services

+27 11 282-1284

Reporting Solutions +27 11 282-1941/4472

RMB Morgan Stanley Trading

+27 11 269-9260

RMB Stockbroking Operations

+27 11 282-8401

Securities Lending

+27 11 269-9719

Structured Credit Trading

+27 11 269-9295

Structured Trade and Commodity Finance

+27 11 282-8542

Please email us at globalmarkets@rmb.co.za for more information www.rmb.co.za/globalmarkets To subscribe to research, please email research@rmb.co.za



This research has been written by the Global Markets research team at FirstRand Bank Limited ("the Bank") (acting through its Rand Merchant Bank Division). Whilst all care has been taken by the Bank in the preparation of the opinions and forecasts and provision of the information contained in this report, the Bank does not make any representations or give any warranties as to their correctness, accuracy or completeness, nor does the Bank assume liability for any losses arising from errors or omissions in the opinions, forecasts or information irrespective of whether there has been any negligence by the Bank, its affiliates or any officers or employees of the Bank, and whether such losses be direct or consequential. Nothing contained in this document is to be construed as guidance, a proposal or a recommendation or advice to enter into, or to refrain from entering into any transaction, or an offer to buy or sell any financial instrument.

This research contains information which is confidential and may be subject to legal privilege. Irrespective of whether you are the intended recipient or not, you may not copy, distribute, publish, rely on or otherwise use anything contained herein without our prior written consent.

Some of our communications may contain confidential information which could be a criminal offence for you to disclose or use without authority. If you have received this communication in error, please notify us at the address below and destroy the communication immediately.

This communication is not intended nor should it be taken to create any legal relations or contractual relationships.

FirstRand Bank Limited is listed on the JSE and Namibian Stock Exchange and is an Authorised Financial Service Provider under South African law. FirstRand Bank Limited is authorised and regulated by the South African Reserve Bank. In the UK, FirstRand Bank Limited is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of FirstRand Bank Limited regulation by the Prudential Regulation Authority are available from us on request.

RMB Global Markets Research